

# HSBC Bank Middle East Limited - UAE Operations

**Financial Statements 2023**

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## Presentation of Information

This document comprises the *Annual Report and Accounts 2023* for HSBC Bank Middle East Limited – UAE Operations ('the Bank'). It contains the Financial Statements together with the Auditor's report and Additional information. References to 'HSBC' or 'the HSBC Group' or 'the Group' within this document mean HSBC Holdings plc together with its subsidiaries.

**Independent Auditor's Report****To the Chief Executive Officer of HSBC Bank Middle East Limited – UAE Operations****Report on the Audit of the Financial Statements****Opinion**

We have audited the financial statements of HSBC Bank Middle East Limited – UAE Operations (the “Bank”), which comprise the statement of financial position as at 31 December 2023 and the related income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2023, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (“IFRS”).

**Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISA). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in the United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Other Information**

Management is responsible for the other information. The other information comprises the Additional information and the information included in the Annual Report of the Internal Shari'ah Supervision Committee but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and accordingly, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with IFRS and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

**Independent Auditor's Report (continued)**  
**Report on the Audit of the Financial Statements (continued)**

**Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**Report on Other Legal and Regulatory Requirements**

Further, as required by Article (114) of the Decretal Federal Law No. (14) of 2018, we report that we have obtained all the information and explanations we considered necessary for the purpose of our audit.



**Dr. Osama El-Bakry**  
**Registration No: 935**  
**Abu Dhabi, United Arab Emirates**

**28 March 2024**

## Income statement

for the year ended 31 December

		2023	2022
	Notes	AED000	AED000
Net interest income		4,229,931	2,488,979
– interest income		6,201,132	3,015,346
– interest expense		(1,971,201)	(526,367)
Net fee income	3	1,242,302	1,150,435
– fee income		1,661,292	1,515,020
– fee expense		(418,990)	(364,585)
Net income from financial instruments held for trading or managed on a fair value basis		1,167,827	1,058,229
Changes in fair value of designated debt and related derivatives	4	10,724	(8,956)
Gains less losses from financial investments		(93,946)	(17,440)
Other operating income, net		366,933	247,185
<b>Net operating income before change in expected credit losses and other credit impairment charges</b>		<b>6,923,771</b>	<b>4,918,432</b>
Change in expected credit losses and other credit impairment charges		(173,175)	3,908
<b>Net operating income</b>		<b>6,750,596</b>	<b>4,922,340</b>
Employee compensation and benefits	6	(1,693,649)	(1,631,875)
General and administrative expenses		(1,120,487)	(1,017,258)
Depreciation and impairment of property, plant and equipment and right-of-use assets		(82,613)	(88,952)
Amortisation and impairment of intangible assets		(155,154)	(119,249)
<b>Total operating expenses</b>		<b>(3,051,903)</b>	<b>(2,857,334)</b>
<b>Profit before tax</b>		<b>3,698,693</b>	<b>2,065,006</b>
Tax expense	8	(593,356)	(324,467)
<b>Profit for the year</b>		<b>3,105,337</b>	<b>1,740,539</b>
Attributable to:			
– shareholder of the parent company		3,105,337	1,740,539
<b>Profit for the year</b>		<b>3,105,337</b>	<b>1,740,539</b>

The accompanying notes on pages 9 to 61 form an integral part of these financial statements.



## Statement of comprehensive income

for the year ended 31 December

	2023 AED000	2022 AED000
Profit for the year	3,105,337	1,740,539
<b>Other comprehensive income/(expense)</b>		
<b>Items that will be reclassified subsequently to profit or loss when specific conditions are met:</b>		
Debt instruments at fair value through other comprehensive income	174,979	(271,966)
– fair value gains/(losses)	303,177	(308,838)
– fair value (gains)/losses transferred to the income statement on disposal	(93,946)	(17,440)
– expected credit losses recognised in income statement	6,650	(553)
– income taxes	(40,902)	54,865
Cash flow hedges	57,484	(60,964)
– fair value gains/(losses)	70,297	(71,512)
– income taxes	(12,813)	10,548
<b>Items that will not be reclassified subsequently to profit or loss:</b>		
Remeasurement of defined benefit asset/liability	(11,693)	(11,103)
Changes in fair value of financial liabilities designated at fair value upon initial recognition arising from changes in own credit risk	(2,451)	25,711
Other comprehensive income/(expense) for the year, net of taxes	218,319	(318,322)
<b>Total comprehensive income for the year</b>	<b>3,323,656</b>	<b>1,422,217</b>

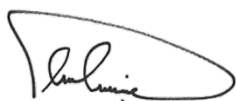
The accompanying notes on pages 9 to 61 form an integral part of these financial statements.

## Statement of financial position

at 31 December

	Notes	2023 AED000	2022 AED000
<b>Assets</b>			
Cash		897,814	757,127
Items in the course of collection from other banks		122,531	123,252
Trading assets	10	6,090,890	6,559,399
Financial assets designated and otherwise mandatorily measured at fair value through profit or loss		37,146	73,429
Derivatives	13	4,338,858	6,899,854
Loans and advances to banks	25	19,734,923	24,597,615
Loans and advances to customers	25	46,351,320	50,015,493
Reverse repurchase agreements – non-trading		25,960,050	22,064,566
Financial investments	14	29,602,340	19,677,336
Prepayments, accrued income and other assets	17	4,087,154	3,402,442
Intangible assets	18	753,276	630,608
Deferred tax assets	8	412,987	534,007
<b>Total assets</b>		<b>138,389,289</b>	<b>135,335,128</b>
<b>Liabilities and Head Office funds</b>			
<b>Liabilities</b>			
Deposits by banks	25	3,597,857	11,712,584
Customer accounts	19	91,445,335	86,036,533
Repurchase agreements – non-trading		6,666,813	3,429,224
Items in the course of transmission to other banks		675,695	588,896
Trading liabilities	20	3,006,755	1,351,711
Financial liabilities designated at fair value	21	3,891,876	3,986,253
Derivatives	13	3,919,936	6,416,727
Debt securities in issue	22	—	159,647
Accruals, deferred income and other liabilities	23	6,289,232	4,739,830
Current tax liabilities		500,706	122,789
Provisions	24	66,679	155,752
<b>Total liabilities</b>		<b>120,060,884</b>	<b>118,699,946</b>
<b>Head Office funds</b>			
Allocated capital		4,495,255	4,495,255
Legal reserve		2,247,628	2,247,628
Other reserves		931,524	893,260
Unremitted profits		10,653,998	8,999,039
<b>Total Head Office funds</b>		<b>18,328,405</b>	<b>16,635,182</b>
<b>Total liabilities and Head Office funds</b>		<b>138,389,289</b>	<b>135,335,128</b>

The accompanying notes on pages 9 to 61 form an integral part of these financial statements.



**Mohammed Al Marzouqi**

Chief Executive Officer



**Ibrahim Hayatuddini**

Chief Financial Officer

## Statement of cash flows

for the year ended 31 December

	Notes	2023 AED000	2022 AED000
<b>Cash flows from operating activities</b>			
<b>Profit before tax</b>		<b>3,698,693</b>	2,065,006
Adjustments for:			
Net (gain)/loss from investing activities		<b>94,326</b>	17,664
Other non-cash items included in profit before tax	27	<b>1,164,680</b>	443,785
Change in operating assets and operating liabilities	27	<b>(1,858,782)</b>	(13,952,583)
Elimination of exchange differences <sup>1</sup>		<b>(30,199)</b>	142,937
Tax paid		<b>(148,136)</b>	(111,725)
<b>Net cash generated from/(used in) operating activities</b>		<b>2,920,582</b>	(11,394,916)
<b>Cash flows from investing activities</b>			
Purchase of financial investments		<b>(36,701,542)</b>	(27,299,944)
Proceeds from the sale and maturity of financial investments		<b>26,722,342</b>	40,625,758
Net cash flows from the purchase and sale of property, plant and equipment		<b>(53,222)</b>	(38,645)
Net investment in intangible assets		<b>(277,834)</b>	(282,275)
<b>Net cash generated from/(used) in investing activities</b>		<b>(10,310,256)</b>	13,004,894
<b>Cash flows from financing activities</b>			
Transfer of profits to Head Office		<b>(1,586,023)</b>	—
<b>Net cash used in financing activities</b>		<b>(1,586,023)</b>	—
<b>Net increase in cash and cash equivalents</b>		<b>(8,975,697)</b>	1,609,978
Cash and cash equivalents at 1 Jan <sup>2</sup>		<b>29,720,920</b>	28,253,879
Exchange differences in respect of cash and cash equivalents		<b>30,199</b>	(142,937)
<b>Cash and cash equivalents at 31 Dec<sup>2</sup></b>	27	<b>20,775,422</b>	29,720,920

1 Adjustment to bring changes between opening and closing balance sheet amounts to average rates. This is not done on a line-by-line basis, as details cannot be determined without unreasonable expense.

2 Cash and cash equivalents includes deposit amounting to AED 8,282 million (2022: AED 8,428 million) at central bank which are subject to certain restrictions.

The accompanying notes on pages 9 to 61 form an integral part of these financial statements.



## Statement of changes in equity

for the year ended 31 December

	Other reserves						
	Allocated capital	Legal reserve <sup>1</sup>	Financial assets at FVOCI reserves	Cash flow hedging reserve	Other reserves <sup>2</sup>	Unremitted profits	Total Head Office funds
	AED000	AED000	AED000	AED000	AED000	AED000	AED000
At 1 Jan 2023	4,495,255	2,247,628	(264,094)	(48,180)	1,205,534	8,999,039	16,635,182
Profit for the year	—	—	—	—	—	3,105,337	3,105,337
Other comprehensive income/(expense) – net of tax	—	—	174,979	57,484	—	(14,144)	218,319
– debt instruments at fair value through other comprehensive income	—	—	174,979	—	—	—	174,979
– cash flow hedges	—	—	—	57,484	—	—	57,484
– changes in fair value of financial liabilities designated at fair value arising from changes in own credit risk	—	—	—	—	—	(2,451)	(2,451)
– remeasurement of defined benefit asset/liability	—	—	—	—	—	(11,693)	(11,693)
Total comprehensive income for the year	—	—	174,979	57,484	—	3,091,193	3,323,656
Transfer of profits to Head Office	—	—	—	—	—	(1,586,023)	(1,586,023)
Transfer related to impairment reserve requirements	—	—	—	—	(194,199)	194,199	—
Other movements	—	—	—	—	—	(44,410)	(44,410)
At 31 Dec 2023	4,495,255	2,247,628	(89,115)	9,304	1,011,335	10,653,998	18,328,405
At 1 Jan 2022	4,495,255	2,247,628	7,872	12,784	915,386	7,533,562	15,212,487
Profit for the year	—	—	—	—	—	1,740,539	1,740,539
Other comprehensive income/(expense) – net of tax	—	—	(271,966)	(60,964)	—	14,608	(318,322)
– debt instruments at fair value through other comprehensive income	—	—	(271,966)	—	—	—	(271,966)
– cash flow hedges	—	—	—	(60,964)	—	—	(60,964)
– changes in fair value of financial liabilities designated at fair value arising from changes in own credit risk	—	—	—	—	—	25,711	25,711
– remeasurement of defined benefit asset/liability	—	—	—	—	—	(11,103)	(11,103)
Total comprehensive income for the year	—	—	(271,966)	(60,964)	—	1,755,147	1,422,217
Transfer of profits to Head Office	—	—	—	—	—	—	—
Transfer related to impairment reserve requirements	—	—	—	—	290,148	(290,148)	—
Other movements	—	—	—	—	—	478	478
At 31 Dec 2022	4,495,255	2,247,628	(264,094)	(48,180)	1,205,534	8,999,039	16,635,182

1 In accordance with UAE Federal Law No. 32 of 2021 as amended, a minimum of 5% of the profit for the year is to be transferred to a non-distributable legal reserve. Such transfers may cease when the legal reserve becomes equal to 50% of the allocated capital. Since the legal reserve is equal to 50% of the Bank's allocated capital, profit was not appropriated to the legal reserve during the year.

2 Other reserves includes the General Impairment Reserve of AED 778 million (2022: AED 857 million) and the Specific Impairment Reserve of AED 233 million (2022: 348 million) as per the requirements of the Central Bank of the UAE ('CBUAE'). The impairment reserves were created in relation to the excess of CBUAE provision requirements over the IFRS 9 model ECLs. The reserves are appropriation of unremitted profits and is not available for distribution.

The accompanying notes on pages 9 to 61 form an integral part of these financial statements.

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# Notes on the financial statements

## 1 Legal status and principal activities

HSBC Bank Middle East Limited – United Arab Emirates ('UAE') Operations ('the Bank') is a branch of HSBC Bank Middle East Limited ('HBME'). HBME has its place of incorporation and head office in the Dubai International Financial Centre ('DIFC'), in the United Arab Emirates, under a category 1 licence issued by the Dubai Financial Services Authority ('DFSA').

The immediate parent company of HBME is HSBC Middle East Holdings BV and the ultimate parent company of HBME is HSBC Holdings plc ('HSBC Group' or 'HSBC'), which is incorporated in England.

The Bank is regulated by the Central Bank of the UAE ('CBUAE').

The principal activity of the Bank is to offer a comprehensive range of financial services to personal, commercial, corporate and institutional clients, which are carried out from its branches as follows:

Abu Dhabi  
Jumeirah  
Ras Al Khaimah

Bur Dubai  
Jebel Ali  
Fujairah

Dubai Festival City Mall  
Sharjah

## 2 Basis of preparation and material accounting policies

### 2.1 Basis of preparation

#### (a) Compliance with International Financial Reporting Standards

The financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB') ('IFRS Accounting Standards'), including interpretations issued by the IFRS Interpretations Committee.

#### Standards adopted during the year ended 31 December 2023

There were no new accounting standards or interpretations that had a significant effect on the Bank in 2023. Accounting policies have been consistently applied.

#### (b) Future accounting developments

##### Minor amendments to IFRSs

The IASB has published a number of minor amendments to IFRS Accounting Standards that are effective from 1 January 2024. Management expects they will have an insignificant effect, when adopted, on the financial statements of the Bank.

#### (c) Going concern

The financial statements are prepared on a going concern basis, as the management is satisfied that the Bank has the resources to continue in business for the foreseeable future. In making this assessment, the management has considered a range of information relating to present and future conditions, including future projections of profitability, cash flows, capital requirements, capital resources and the impact of stressed scenarios on the Bank's operations.

#### (d) Foreign currencies

The Bank's financial statements are presented in UAE dirhams because the UAE dirham is the functional currency and the most significant currency relevant to underlying transactions, as well as representing a significant proportion of its funds generated from financing activities.

Transactions in foreign currencies are recorded at the rate of exchange on the date of the transaction. Assets and liabilities denominated in foreign currencies are translated at the rate of exchange at the balance sheet date, except non-monetary assets and liabilities measured at historical cost, which are translated using the rate of exchange at the initial transaction date. Exchange differences are included in other comprehensive income or in the income statement depending on where the gain or loss on the underlying item is recognised.

#### (e) Critical estimates and judgements

The preparation of financial information requires the use of estimates and judgements about future conditions. In view of the inherent uncertainties and the high level of subjectivity involved in the recognition or measurement of items highlighted as the critical estimates and judgements in section 2.2 below, it is possible that the outcomes in the next financial year could differ from those on which management's estimates are based. This could result in materially different estimates and judgements from those reached by management for the purposes of these financial statements. Management's selection of the Bank's accounting policies which contain critical estimates and judgements reflects the materiality of the items to which the policies are applied and the high degree of judgement and estimation uncertainty involved.

#### (f) Segmental analysis

The Bank's chief operating decision maker is the UAE Executive Committee ('EXCO'). Operating segments are reported in a manner consistent with the internal reporting provided to EXCO and the HBME Board.

Measurement of segmental assets, liabilities, income and expenses is in accordance with the Bank's accounting policies. Segmental income and expenses include transfers between segments, and these transfers are conducted at arm's length. Shared costs are included in segments on the basis of the actual recharges made.

## Products and services

The Bank manages products and services to its customers in the region through global businesses.

- Wealth and Personal Banking ('WPB') provides a full range of retail banking and wealth products to customers from personal banking to ultra-high net worth individuals. Typically, customer offerings include retail banking products, such as current and savings accounts, mortgages and personal loans, credit cards, debit cards and local and international payment services. WPB also provides wealth management services, including investment products, global asset management services, investment management and private wealth solutions for customers with more sophisticated and international requirements.
- Commercial Banking ('CMB') offers a broad range of products and services to serve the needs of commercial customers, including small- and medium-sized enterprises, mid-market enterprises and corporates. These include credit and lending, international trade and receivables finance, treasury management and liquidity solutions (payments and cash management and commercial cards) and investments. CMB also offers customers access to products and services offered by other global businesses, such as Global Banking and Markets, which include foreign exchange products, raising capital on debt and equity markets and advisory services.
- Global Banking ('GB') provides tailored financial solutions to major government, corporate and institutional clients worldwide. The client-focused business line delivers a full range of banking capabilities including structured financing, advisory, capital markets, liquidity and cash management services.
- Markets and Securities Services ('MSS') enables our corporate and institutional clients to access financial markets and liquidity, unlock investment opportunities, manage risk and transact seamlessly. Bringing together financing solutions; sales, trading and distribution across multiple asset classes; research; clearing and settlement; global and direct custody; and asset servicing.
- Corporate Centre comprises central stewardship costs that support the Bank's businesses.

## 2.2 Summary of material accounting policies

### (a) Income and expenses

#### Operating income

##### *Interest income and expense*

Interest income and expense for all financial instruments, excluding those classified as held for trading or designated at fair value, are recognised in 'Interest income' and 'Interest expense' in the income statement using the effective interest method. However, as an exception to this, interest on debt instruments issued by the Group for funding purposes that are designated under the fair value option to reduce an accounting mismatch and on derivatives managed in conjunction with those debt instruments is included in interest expense.

Interest on credit-impaired financial assets is recognised by applying the effective interest rate to the amortised cost (i.e. gross carrying amount of the asset less allowance for ECL).

##### *Non-interest income and expense*

The Bank generates fee income from services provided at a fixed price over time, such as account service and card fees, or when the Bank delivers a specific transaction at a point in time such as broking services and import/export services. With the exception of certain fund management and performance fees, all other fees are generated at a fixed price. Fund management and performance fees can be variable depending on the size of the customer portfolio and the Bank's performance as fund manager. Variable fees are recognised when all uncertainties are resolved. Fee income is generally earned from short term contracts with payment terms that do not include a significant financing component.

The Bank acts as principal in the majority of contracts with customers, with the exception of broking services. For most brokerage trades the Bank acts as agent in the transaction and recognises broking income net of fees payable to other parties in the arrangement.

The Bank recognises fees earned on transaction-based arrangements at a point in time when the Bank has fully provided the service to the customer. Where the contract requires services to be provided over time, income is recognised on a systematic basis over the life of the agreement.

Where the Bank offers a package of services that contains multiple non-distinct performance obligations, such as those included in account service packages, the promised services are treated as a single performance obligation. If a package of services contains distinct performance obligations, the corresponding transaction price is allocated to each performance obligation based on the estimated stand-alone selling prices.

Dividend income is recognised when the right to receive payment is established. This is the ex-dividend date for listed equity securities, and usually the date when shareholders approve the dividend for unlisted equity securities.

Net income/(expense) from financial instruments measured at fair value through profit or loss includes the following:

- 'Net income from financial instruments held for trading or managed on a fair value basis': This comprises net trading income, which includes all gains and losses from changes in the fair value of financial assets and financial liabilities held for trading and other financial instruments managed on a fair value basis, together with the related interest income, expense and dividends, excluding the effect of changes in the credit risk of liabilities managed on a fair value basis. It also includes all gains and losses from changes in the fair value of derivatives that are managed in conjunction with financial assets and liabilities measured at fair value through profit or loss.
- 'Changes in fair value of designated debt instruments and related derivatives': Interest paid on debt instruments and interest cash flows on related derivatives is presented in interest expense where doing so reduces an accounting mismatch.
- 'Changes in fair value of other financial instruments mandatorily measured at fair value through profit or loss': This includes interest on instruments which fail the solely payments of principal and interest test.

## (b) Valuation of financial instruments

All financial instruments are recognised initially at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of a financial instrument on initial recognition is generally its transaction price (that is, the fair value of the consideration given or received). However, if there is a difference between the transaction price and the fair value of financial instruments whose fair value is based on a quoted price in an active market or a valuation technique that uses only data from observable markets, the Bank recognises the difference as a trading gain or loss at inception (a 'day 1 gain or loss'). In all other cases, the entire day 1 gain or loss is deferred and recognised in the income statement over the life of the transaction until the transaction matures, is closed out, the valuation inputs become observable or the Bank enters into an offsetting transaction.

The fair value of financial instruments is generally measured on an individual basis. However, in cases where the Bank manages a group of financial assets and liabilities according to its net market or credit risk exposure, the fair value of the group of financial instruments is measured on a net basis but the underlying financial assets and liabilities are presented separately in the financial statements, unless they satisfy the IFRS Accounting Standard offsetting criteria.

### Critical estimates and judgements

The majority of valuation techniques employ only observable market data. However, certain financial instruments are classified on the basis of valuation techniques that feature one or more significant market inputs that are unobservable, and for them, the measurement of fair value is more judgemental:

Judgements	Estimates
<ul style="list-style-type: none"><li>– An instrument in its entirety is classified as valued using significant unobservable inputs if, in the opinion of management, greater than 5% of the instrument's valuation is driven by unobservable inputs.</li><li>– 'Unobservable' in this context means that there is little or no current market data available from which to determine the price at which an arm's length transaction would be likely to occur. It generally does not mean that there is no data available at all upon which to base a determination of fair value (consensus pricing data may, for example, be used).</li></ul>	<ul style="list-style-type: none"><li>– Details on the Group's level 3 financial instruments and the sensitivity of their valuation to the effect of applying reasonably possible alternative assumptions in determining their fair value are set out in Note 12.</li></ul>

## (c) Financial instruments measured at amortised cost

Financial assets that are held to collect the contractual cash flows and that contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest are measured at amortised cost, such financial assets include most loans and advances to banks and customers and some debt securities. In addition, most financial liabilities are measured at amortised cost. The Bank accounts for regular way amortised cost financial instruments using trade date accounting. The carrying value of these financial assets at initial recognition includes any directly attributable transactions costs.

The Bank may commit to underwriting loans on fixed contractual terms for specified periods of time. When the loan arising from the lending commitment is expected to be sold shortly after origination, the commitment to lend is recorded as a derivative. When the Bank intends to hold the loan, the loan commitment is included in the impairment calculations.

### Non-trading reverse repurchase, repurchase and similar agreements

When debt securities are sold subject to a commitment to repurchase them at a predetermined price ('repos'), they remain on the balance sheet and a liability is recorded in respect of the consideration received. Securities purchased under commitments to resell ('reverse repos') are not recognised on the balance sheet and an asset is recorded in respect of the initial consideration paid. Non-trading repos and reverse repos are measured at amortised cost. The difference between the sale and repurchase price or between the purchase and resale price is treated as interest and recognised in net interest income over the life of the agreement.

Contracts that are economically equivalent to reverse repo or repo agreements (such as sales or purchases of debt securities entered into together with total return swaps with the same counterparty) are accounted for similarly to, and presented together with, reverse repo or repo agreements.

## (d) Financial assets measured at fair value through other comprehensive income ('FVOCI')

Financial assets managed within a business model that is achieved by both collecting contractual cash flows and selling and which contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest are measured at FVOCI. These comprise primarily debt securities. They are recognised on the trade date when the Bank enters into contractual arrangements to purchase and are generally derecognised when they are either sold or redeemed. They are subsequently remeasured at fair value with changes therein (except for those relating to impairment, interest income and foreign currency exchange gains and losses) are recognised in other comprehensive income until the assets are sold. Upon disposal, the cumulative gains or losses in other comprehensive income are recognised in the income statement as 'Gains less losses from financial instruments'. Financial assets measured at FVOCI are included in the impairment calculations and impairment is recognised in profit or loss.

## (e) Financial instruments designated at fair value through profit or loss

Financial instruments, other than those held for trading, are classified in this category if they meet one or more of the criteria set out below and are so designated irrevocably at inception:

- The use of the designation removes or significantly reduces an accounting mismatch.
- A group of financial assets and liabilities or a group of financial liabilities is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.
- The financial liability contains one or more non-closely related embedded derivatives.

Designated financial assets are recognised when the Bank enters into contracts with counterparties, which is generally on trade date, and are normally derecognised when the rights to the cash flows expire or are transferred. Designated financial liabilities are recognised when the Bank enters into contracts with counterparties, which is generally on settlement date, and are normally derecognised when extinguished.

## Notes on the financial statements

Subsequent changes in fair values are recognised in the income statement in 'Net income from financial instruments held for trading or managed on a fair value basis' except for the effect of changes in the liabilities' credit risk, which is presented in 'Other comprehensive income', unless that treatment would create or enlarge an accounting mismatch in profit or loss.

Under the above criterion, the main classes of financial instruments designated by the Bank are:

- Debt instruments for funding purposes that are designated to reduce an accounting mismatch: The interest and/or foreign exchange exposure on certain fixed-rate debt securities issued has been matched with the interest and/or foreign exchange exposure on certain swaps as part of a documented risk management strategy.
- Financial liabilities that contain both deposit and derivative components: These financial liabilities are managed and their performance evaluated on a fair value basis.

### (f) Derivatives

Derivatives are financial instruments that derive their value from the price of underlying items such as equities, interest rates or other indices. Derivatives are recognised initially and are subsequently measured at fair value through profit or loss. Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative. This includes embedded derivatives in financial liabilities which are bifurcated from the host contract when they meet the definition of a derivative on a stand-alone basis.

Where the derivatives are managed with debt securities issued by the Bank that are designated at fair value where doing so reduces an accounting mismatch, the contractual interest is shown in 'Interest expense' together with the interest payable on the issued debt.

#### Hedge accounting

When derivatives are not part of fair value designated relationships, if held for risk management purposes they are designated in hedge accounting relationships where the required criteria for documentation and hedge effectiveness are met. The Bank uses these derivatives or, where allowed, other non-derivative hedging instruments in fair value hedges or cash flow hedges as appropriate to the risk being hedged.

##### *Fair value hedge*

Fair value hedge accounting does not change the recording of gains and losses on derivatives and other hedging instruments, but results in recognising changes in the fair value of the hedged assets or liabilities attributable to the hedged risk that would not otherwise be recognised in the income statement. If a hedge relationship no longer meets the criteria for hedge accounting, hedge accounting is discontinued and the cumulative adjustment to the carrying amount of a hedged item for which the effective interest rate method is used is amortised to the income statement on a recalculated effective interest rate, unless the hedged item has been derecognised, in which case it is recognised in the income statement immediately.

##### *Cash flow hedge*

The effective portion of gains and losses on hedging instruments is recognised in other comprehensive income; the ineffective portion of the change in fair value of derivative hedging instruments that are part of a cash flow hedge relationship is recognised immediately in the income statement within 'Net income from financial instruments held for trading or managed on a fair value basis'. The accumulated gains and losses recognised in other comprehensive income are reclassified to the income statement in the same periods in which the hedged item affects profit or loss. When a hedge relationship is discontinued, or partially discontinued, any cumulative gain or loss recognised in other comprehensive income remains in equity until the forecast transaction is recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss previously recognised in other comprehensive income is immediately reclassified to the income statement.

#### Derivatives that do not qualify for hedge accounting

Non-qualifying hedges are derivatives entered into as economic hedges of assets and liabilities for which hedge accounting was not applied.

### (g) Impairment of amortised cost and FVOCI financial assets

Expected credit losses are recognised for loans and advances to banks and customers, non-trading reverse repurchase agreements, other financial assets held at amortised cost, debt instruments measured at FVOCI, and certain loan commitments and financial guarantee contracts. At initial recognition, allowance (or provision in the case of some loan commitments and financial guarantees) is recognised for Expected Credit Losses ('ECL') resulting from possible default events within the next 12 months (or less, where the remaining life is less than 12 months) ('12-month ECL'). In the event of a significant increase in credit risk, allowance (or provision) is recognised for ECL resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Financial assets where 12-month ECL is recognised are considered to be 'stage 1'; financial assets which are considered to have experienced a significant increase in credit risk are in 'stage 2'; and financial assets for which there is objective evidence of impairment, and so are considered to be in default or otherwise credit-impaired are in 'stage 3'. Purchased or originated credit-impaired financial assets ('POCI') are treated differently as set out below.

#### Credit-impaired (stage 3)

The Bank determines that a financial instrument is credit-impaired and in stage 3 by considering relevant objective evidence, primarily whether contractual payments of either principal or interest are past due for more than 90 days, there are other indications that the borrower is unlikely to pay such as that a concession has been granted to the borrower for economic or legal reasons relating to the borrower's financial condition, or the loan is otherwise considered to be in default.

If such unlikelihood to pay is not identified at an earlier stage, it is deemed to occur when an exposure is 90 days past due, even where regulatory rules permit default to be defined based on 180 days past due. Therefore the definitions of credit-impaired and default are aligned as far as possible so that stage 3 represents all loans which are considered defaulted or otherwise credit-impaired.

#### Write-off

Financial assets (and the related impairment allowances) are normally written off, either partially or in full, when there is no realistic prospect of recovery. Where loans are secured, this is generally after receipt of any proceeds from the realisation of security. In circumstances where the net realisable value of any collateral has been determined and there is no reasonable expectation of further recovery, write-off may be earlier.

## Forbearance

Loans are identified as forbore and classified as either performing or non-performing when we modify the contractual terms due to financial difficulty of the borrower. Non-performing forbore loans are stage 3 and classified as non-performing until they meet the cure criteria, as specified by applicable credit risk policy (for example, when the loan is no longer in default and no other indicators of default have been present for at least 12 months). Any amount written off as a result of any modification of contractual terms upon entering forbearance would not be reversed.

Performing forbore loans are initially stage 2 and remain classified as forbore until they meet applicable cure criteria (for example, they continue to not be in default and no other indicators of default are present for a period of at least 24 months). At this point, the loan is either stage 1 or stage 2 as determined by comparing the risk of a default occurring at the reporting date (based on the modified contractual terms) and the risk of a default occurring at initial recognition (based on the original, unmodified contractual terms).

A forbore loan is derecognised if the existing agreement is cancelled and a new agreement is made on substantially different terms, or if the terms of an existing agreement are modified such that the forbore loan is a substantially different financial instrument. Any new loans that arise following derecognition events in these circumstances would generally be classified as POCI and will continue to be disclosed as forbore.

## Loan modifications other than forbore loans

Loan modifications that are not identified as forbore are considered to be commercial restructuring. Where a commercial restructuring results in a modification (whether legalised through an amendment to the existing terms or the issuance of a new loan contract) such that Bank's rights to the cash flows under the original contract have expired, the old loan is derecognised and the new loan is recognised at fair value. The rights to cash flows are generally considered to have expired if the commercial restructure is at market rates and no payment-related concession has been provided. Modifications of certain higher credit risk wholesale loans are assessed for derecognition having regard to changes in contractual terms that either individually or in combination are judged to result in a substantially different financial instrument. Mandatory and general offer loan modifications that are not borrower specific, for example market-wide customer relief programmes generally do not result in derecognition, but their stage allocation is determined considering all available and supportable information under our ECL impairment policy. Changes made to these financial instruments that are economically equivalent and required by interest rate benchmark reform do not result in the derecognition or a change in the carrying amount of the financial instrument, but instead require the effective interest rate to be updated to reflect the change of the interest rate benchmark.

## Significant increase in credit risk (stage 2)

An assessment of whether credit risk has increased significantly since initial recognition is performed at each reporting period by considering the change in the risk of default occurring over the remaining life of the financial instrument. The assessment explicitly or implicitly compares the risk of default occurring at the reporting date compared with that at initial recognition, taking into account reasonable and supportable information, including information about past events, current conditions and future economic conditions. The assessment is unbiased, probability-weighted, and to the extent relevant, uses forward-looking information consistent with that used in the measurement of ECL. The analysis of credit risk is multifactor. The determination of whether a specific factor is relevant and its weight compared with other factors depends on the type of product, the characteristics of the financial instrument and the borrower, and the geographical region. Therefore, it is not possible to provide a single set of criteria that will determine what is considered to be a significant increase in credit risk and these criteria will differ for different types of lending, particularly between retail and wholesale. However, unless identified at an earlier stage, all financial assets are deemed to have suffered a significant increase in credit risk when 30 days past due. In addition, wholesale loans that are individually assessed, which are typically corporate and commercial customers, and included on a watch or worry list are included in stage 2.

For wholesale portfolios, the quantitative comparison assesses default risk using a lifetime probability of default which encompasses a wide range of information including the obligor's customer risk rating, macroeconomic condition forecasts and credit transition probabilities. Significant increase in credit risk is measured by comparing the average PD for the remaining term estimated at origination with the equivalent estimation at reporting date (or that the origination PD has doubled in the case of origination CRR greater than 3.3). The significance of changes in PD was informed by expert credit risk judgement, referenced to historical credit migrations and to relative changes in external market rates. The quantitative measure of significance varies depending on the credit quality at origination as follows:

Origination CRR	Significance trigger – PD to increase by
0.1–1.2	15 bps
2.1–3.3	30 bps

For CRRs greater than 3.3 that are not impaired, a significant increase in credit risk is considered to have occurred when the origination PD has doubled. The significance of changes in PD was informed by expert credit risk judgement, referenced to historical credit migrations and to relative changes in external market rates.

For loans originated prior to the implementation of IFRS 9, the origination PD does not include adjustments to reflect expectations of future macroeconomic conditions since these are not available without the use of hindsight. In the absence of this data, origination PD must be approximated assuming through-the-cycle ('TTC') PDs and TTC migration probabilities, consistent with the instrument's underlying modelling approach and the CRR at origination.



## Notes on the financial statements

For these loans, the quantitative comparison is supplemented with additional CRR deterioration based thresholds as set out in the table below:

Origination CRR	Additional significance criteria – Number of CRR grade notches deterioration required to identify as significant credit deterioration (stage 2) (> or equal to)
0.1	5 notches
1.1–4.2	4 notches
4.3–5.1	3 notches
5.2–7.1	2 notches
7.2–8.2	1 notch
8.3	0 notch

*Further information about the 23-grade scale used for CRR can be found on page 47.*

For retail portfolios, default risk is assessed using a reporting date 12-month PD derived from internally developed statistical models, which incorporate all available information about the customer. This PD is adjusted for the effect of macroeconomic forecasts for periods longer than 12 months and is considered to be a reasonable approximation of a lifetime PD measure. Retail exposures are first segmented into homogeneous portfolios, generally by country, product and brand. Within each portfolio, the stage 2 accounts are defined as accounts with an adjusted 12-month PD greater than the average 12-month PD of loans in that portfolio 12 months before they become 30 days past due. The expert credit risk judgement is that no prior increase in credit risk is significant. This portfolio-specific threshold therefore identifies loans with a PD higher than would be expected from loans that are performing as originally expected and higher than that which would have been acceptable at origination. It therefore approximates a comparison of origination to reporting date PDs.

We continue to refine the retail transfer criteria approach for certain portfolios as additional data becomes available, in order to utilise a more relative approach. These enhancements take advantage of the increase in origination-related data in the assessment of significant increases in credit risk by comparing remaining lifetime PD to the comparable remaining term lifetime PD at origination based on portfolio-specific origination segments.

### Unimpaired and without significant increase in credit risk – (stage 1)

ECL resulting from default events that are possible within the next 12 months ('12-month ECL') are recognised for financial instruments that remain in stage 1.

### Purchased or originated credit impaired

Financial assets that are purchased or originated at a deep discount that reflects the incurred credit losses are considered to be POCI. This population includes new financial instruments recognised in most cases following the derecognition of forborne loans. The amount of change in lifetime ECL for a POCI loan is recognised in profit or loss until the POCI loan is derecognised, even if the lifetime ECL are less than the amount of ECL included in the estimated cash flows on initial recognition.

### Movement between stages

Financial assets can be transferred between the different categories (other than POCI) depending on their relative increase in credit risk since initial recognition. Financial instruments are transferred out of stage 2 if their credit risk is no longer considered to be significantly increased since initial recognition based on the assessments described above. In the case of non-performing forborne loans, such financial instruments are transferred out of stage 3 when they no longer exhibit any evidence of credit impairment and meet the curing criteria as described above.

### Measurement of ECL

The assessment of credit risk, and the estimation of ECL, are unbiased and probability-weighted, and incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of future events and economic conditions at the reporting date. In addition, the estimation of ECL should take into account the time value of money and considers other factors such as climate related risk.

In general, the Bank calculates ECL using three main components, a PD, a loss given default ('LGD') and the exposure at default ('EAD').

The 12-month ECL is calculated by multiplying the 12-month PD, LGD and EAD. Lifetime ECL is calculated using the lifetime PD instead. The 12-month and lifetime PDs represent the PD occurring over the next 12 months and the remaining maturity of the instrument respectively.

The EAD represents the expected balance at default, taking into account the repayment of principal and interest from the balance sheet date to the default event together with any expected drawdowns of committed facilities. The LGD represents expected losses on the EAD given the event of default, taking into account, among other attributes, the mitigating effect of collateral value at the time it is expected to be realised and the time value of money.

The Bank leverages the Basel II IRB framework where possible, with recalibration to meet the differing IFRS 9 requirements as follows.

Model	Regulatory capital	IFRS 9
PD	<ul style="list-style-type: none"> <li>Through the cycle (represents long-run average PD throughout a full economic cycle)</li> </ul>	<ul style="list-style-type: none"> <li>Point in time (based on current conditions, adjusted to consider estimates of future conditions that will impact PD).</li> </ul>
EAD	<ul style="list-style-type: none"> <li>Cannot be lower than current balance</li> </ul>	<ul style="list-style-type: none"> <li>Expected EAD based on estimate of credit conversion factors (CCF) and drawn down factors (DDF) including the expected impact of future macro-economic conditions.</li> <li>Amortisation captured for term products.</li> </ul>
LGD	<ul style="list-style-type: none"> <li>Downturn LGD (consistent losses expected to be suffered during a severe but plausible economic downturn)</li> <li>Regulatory floors may apply to mitigate risk of underestimating downturn LGD due to lack of historical data</li> <li>Discounted using cost of capital</li> <li>All collection costs included</li> </ul>	<ul style="list-style-type: none"> <li>Expected LGD (based on estimate of LGD including the expected impact of future economic conditions such as changes in value of collateral).</li> <li>Regulatory floors may apply to mitigate risk of underestimating.</li> <li>Discounted using the reasonable approximation of the original effective interest rate.</li> <li>Only direct costs are included (partially as per data availability).</li> </ul>
Other		<ul style="list-style-type: none"> <li>Discounted back from point of default to balance sheet date.</li> </ul>

While 12-month PDs are recalibrated from Basel models where possible, the lifetime PDs are determined by projecting the 12-month PD using a term structure. For the wholesale methodology, the lifetime PD also considers credit migration, i.e., a customer migrating through the CRR bands over its life.

The ECL for wholesale stage 3 is determined primarily on an individual basis using a discounted cash flow ('DCF') methodology. The expected future cash flows are based on the credit risk officer's estimates as at the reporting date, reflecting reasonable and supportable assumptions and projections of future recoveries and expected future receipts of interest.

Collateral is taken into account if it is likely that the recovery of the outstanding amount will include realisation of collateral based on its estimated fair value of collateral at the time of expected realization, less costs for obtaining and selling the collateral.

The cash flows are discounted at a reasonable approximation of the original effective interest rate. For significant cases, cash flows under up to four different scenarios are probability-weighted by reference to the status of the borrower, economic scenarios applied more generally by the Bank and judgement in relation to the likelihood of the work-out strategy succeeding or receivership being required. For less significant cases where an individual assessment is undertaken, the effect of different economic scenarios and work-out strategies results in an ECL calculation based on a most likely outcome which is adjusted to capture losses resulting from less likely but possible outcomes. For certain less significant cases, the Bank may use a LGD-based modelled approach to ECL assessment, which factors in a range of economic scenarios.

#### Period over which ECL is measured

Expected credit loss is measured from the initial recognition of the financial asset. The maximum period considered when measuring ECL (be it 12-month or lifetime ECL) is the maximum contractual period over which the Bank is exposed to credit risk. However, where the financial instrument includes both a drawn and undrawn commitment and the contractual ability to demand repayment and cancel the undrawn commitment does not serve to limit Bank's exposure to credit risk to the contractual notice period, the contractual period does not determine the maximum period considered. Instead, ECL is measured over the period the Bank remains exposed to credit risk that is not mitigated by credit risk management actions. This applies to retail overdrafts and credit cards, where the period is the average time taken for stage 2 exposures to default or close as performing accounts, determined on a portfolio basis and ranging from between two and six years. In addition, for these facilities it is not possible to identify the ECL on the loan commitment component separately from the financial asset component. As a result, the total ECL is recognised in the loss allowance for the financial asset unless the total ECL exceeds the gross carrying amount of the financial asset, in which case the ECL is recognised as a provision. For wholesale overdraft facilities, credit risk management actions are taken no less frequently than on an annual basis.

#### Forward-looking economic inputs

The Bank applies multiple forward-looking global economic scenarios determined with reference to external forecast distributions representative of our view of forecast economic conditions, the Consensus Economic Scenario approach. This approach is considered sufficient to calculate unbiased expected loss in most economic environments. They represent a 'most likely outcome' (the Central scenario) and three, less likely, 'Outer' scenarios, referred to as the Upside, Downside scenarios and Additional Downside scenarios where Upside and Downside reflect deviations from the central view. The Upside, Downside and Additional Downside scenarios are constructed following a standard process supported by a scenario narrative reflecting the Bank's current top and emerging risks and in consultation with external and internal sources. The economic factors include, but are not limited to, gross domestic product, unemployment, interest rates, and commercial property prices across all the countries in which the Group operates.

In general, the consequences of the assessment of credit risk and the resulting ECL outputs will be probability-weighted using the probability weights which are reviewed on a quarterly basis and changed in line with the current and expected economic environment. The economic forecast for Central and Outer scenarios is updated on quarterly basis.

In certain economic environments, additional analysis may be necessary and may result in additional scenarios or adjustments, to reflect a range of possible economic outcomes sufficient for an unbiased estimate.

#### Critical estimates and judgements

The calculation of the Bank's ECL under IFRS 9 requires the Bank to make a number of judgements, assumptions and estimates. The most significant are set out below:

Judgements	Estimates
<ul style="list-style-type: none"> <li>Defining what is considered to be a significant increase in credit risk</li> <li>Determining the lifetime and point of initial recognition of overdrafts and credit cards</li> <li>Selecting and calibrating the PD, LGD and EAD models, which support the calculations, including making reasonable and supportable judgements about how models react to current and future economic conditions</li> <li>Selecting model inputs and economic forecasts, including determining whether sufficient and appropriately weighted economic forecasts are incorporated to calculate unbiased expected loss</li> </ul>	<ul style="list-style-type: none"> <li>The section on page 40, 'Measurement uncertainty and sensitivity analysis of ECL estimates' set out the assumptions used in determining ECL and provide an indication of the sensitivity of the result to the application of different weightings being applied to different economic assumptions</li> </ul>

#### (h) Employee compensation and benefits

##### Share-based payments

Shares in HSBC Holdings plc are awarded to employees in certain cases. Equity-settled share-based payment arrangements entitle employees to receive equity instruments of HSBC.

The vesting period for these schemes may commence before the legal grant date if the employees have started to render services in respect of the award before the legal grant date, where there is a shared understanding of the terms and conditions of the arrangement. Expenses are recognised when the employee starts to render service to which the award relates.

Cancellations result from the failure to meet a non-vesting condition during the vesting period, and are treated as an acceleration of vesting recognised immediately in the income statement. Failure to meet a vesting condition by the employee is not treated as a cancellation, and the amount of expense recognised for the award is adjusted to reflect the number of awards expected to vest.

## Post-employment benefit plans

The Bank contributes to the UAE Nationals Pension and Social Security Scheme as per the requirements of the Government of the United Arab Emirates. For locally recruited employees (non-UAE Nationals), end of service benefits are calculated and paid in accordance with the UAE Federal Labour Law. The Bank's net obligation in respect of such end of service benefits is the amount of future benefits that employees have earned in return for their service in current and prior periods.

Defined benefit pension obligations are calculated using the projected unit credit method. The net charge to the income statement mainly comprises the service cost and the net interest on the net defined benefit liability, and is presented in operating expenses.

Re-measurements of the net defined benefit asset or liability, which comprise actuarial gains and losses, return on plan assets excluding interest and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in other comprehensive income. The net defined benefit asset or liability represents the present value of defined benefit obligations reduced by the fair value of plan assets, after applying the asset ceiling test, where the net defined benefit surplus is limited to the present value of available refunds and reductions in future contributions to the plan.

The cost of obligations arising from other post-employment plans are accounted for on the same basis as defined benefit pension plans.

## Critical estimates and judgements

The most significant critical estimates relate to the determination of key assumptions applied in calculating the defined benefit pension obligation for the principal plan.

Judgements	Estimates
	<ul style="list-style-type: none"> <li>A range of assumptions could be applied, and different assumptions could significantly alter the defined benefit obligation and the amounts recognised in profit or loss or OCI.</li> <li>The calculation of the defined benefit pension obligation includes assumptions with regard to the discount rate, inflation rate, pension payments and deferred pensions, pay and mortality. Management determines these assumptions in consultation with the plan's actuaries.</li> <li>Key assumptions used in calculating the defined benefit pension obligation for the principal plan and the sensitivity of the calculation to different assumptions are described in Note 6.</li> </ul>

## (i) Tax

Income tax comprises current tax and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case the tax is recognised in the same statement as the related item appears.

Current tax is the tax expected to be payable on the taxable profit for the year and any adjustment to tax payable in respect of previous years. The Bank provides for potential current tax liabilities that may arise on the basis of the amounts expected to be paid to the tax authorities.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the balance sheet and the amounts attributed to such assets and liabilities for tax purposes. Deferred tax is calculated using the tax rates expected to apply in the periods in which the assets will be realised or the liabilities settled.

In assessing the probability and sufficiency of future taxable profit, we consider the availability of evidence to support the recognition of deferred tax assets taking into account the inherent risks in long-term forecasting, including climate change-related, and drivers of recent history of tax losses where applicable. Management also considers the future reversal of existing taxable temporary differences and tax planning strategies, including corporate reorganisations.

Current and deferred tax are calculated based on tax rates and laws enacted, or substantively enacted, by the balance sheet date.

## Critical estimates and judgements

The recognition of deferred tax assets depends on judgements and estimates.

Judgements	Estimates
<ul style="list-style-type: none"> <li>Specific judgements supporting deferred tax assets are described in Note 8.</li> </ul>	<ul style="list-style-type: none"> <li>The recognition of deferred tax assets is sensitive to estimates of future cash flows projected for periods for which detailed forecasts are available and to assumptions regarding the long-term pattern of cash flows thereafter, on which forecasts of future taxable profit are based, and which affect the expected recovery periods and the pattern of utilisation of tax losses and tax credits. See Note 8 for further detail.</li> </ul>

## (j) Provisions, contingent liabilities and guarantees

### Provisions

Provisions are recognised when it is probable that an outflow of economic benefits will be required to settle a present legal or constructive obligation which has arisen as a result of past events and for which a reliable estimate can be made.

## Critical estimates and judgements

The recognition and measurement of provisions requires the Bank to make a number of judgements, assumptions and estimates. The most significant are set out below:

Judgements	Estimates
<ul style="list-style-type: none"><li>– Determining whether a present obligation exists. Professional advice is taken on the assessment of litigation and similar obligations.</li><li>– Provisions for legal proceedings and regulatory matters typically require a higher degree of judgement than other types of provisions. When matters are at an early stage, accounting judgements can be difficult because of the high degree of uncertainty associated with determining whether a present obligation exists, and estimating the probability and amount of any outflows that may arise. As matters progress, management and legal advisers evaluate on an ongoing basis whether provisions should be recognised, revising previous estimates as appropriate. At more advanced stages, it is typically easier to make estimates around a better defined set of possible outcomes.</li></ul>	<ul style="list-style-type: none"><li>– Provisions for legal proceedings and regulatory matters remain very sensitive to the assumptions used in the estimate. There could be a wider range of possible outcomes for any pending legal proceedings, investigations or inquiries. As a result it is often not practicable to quantify a range of possible outcomes for individual matters. It is also not practicable to meaningfully quantify ranges of potential outcomes in aggregate for these types of provisions because of the diverse nature and circumstances of such matters and the wide range of uncertainties involved.</li></ul>

## Contingent liabilities, contractual commitments and guarantees

### *Contingent liabilities*

Contingent liabilities, which include certain guarantees and letters of credit pledged as collateral security and contingent liabilities related to legal proceedings or regulatory matters, are not recognised in the financial statements but are disclosed unless the probability of settlement is remote.

### *Financial guarantee contracts*

Liabilities under financial guarantee contracts which are not classified as insurance contracts are recorded initially at their fair value, which is generally the fee received or present value of the fee receivable.

### **(k) Joint arrangements**

Joint arrangements are investments in which the Bank, together with one or more parties, has joint control. Depending on the Bank's rights and obligations, the joint arrangement is classified as either a joint operation or a joint venture.

The Bank recognises its share of the assets, liabilities and results in a joint operation.

### **(l) Impairment of non-financial assets**

Software under development is tested for impairment at least annually. Other non-financial assets are property, plant and equipment, intangible assets (excluding goodwill) and right-of-use assets. They are tested for impairment at the individual asset level when there is indication of impairment at that level, or at the Cash Generating Unit ('CGU') level for assets that do not have a recoverable amount at the individual asset level. In addition, impairment is also tested at the CGU level when there is indication of impairment at that level. For this purpose, CGUs are considered to be the principal operating legal entities divided by global business.

Impairment testing compares the carrying amount of the non-financial asset or CGU with its recoverable amount, which is the higher of the fair value less costs of disposal or the value in use. The carrying amount of a CGU comprises the carrying value of its assets and liabilities, including non-financial assets that are directly attributable to it and non-financial assets that can be allocated to it on a reasonable and consistent basis. Non-financial assets that cannot be allocated to an individual CGU are tested for impairment at an appropriate grouping of CGUs. The recoverable amount of the CGU is the higher of the fair value less costs of disposal of the CGU, which is determined by independent and qualified valuers where relevant, and the value in use, which is calculated based on appropriate inputs.

When the recoverable amount of a CGU is less than its carrying amount, an impairment loss is recognised in the income statement to the extent that the impairment can be allocated on a pro-rata basis to the non-financial assets by reducing their carrying amounts to the higher of their respective individual recoverable amount or nil. Impairment is not allocated to the financial assets in a CGU.

Impairment losses recognised in prior periods for non-financial assets is reversed when there has been a change in the estimate used to determine the recoverable amount. The impairment loss is reversed to the extent that the carrying amount of the non-financial assets would not exceed the amount that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised in prior periods.

### 3 Net fee income

	2023 AED000	2022 AED000
Credit facilities	97,223	78,291
Remittances	124,706	108,838
Cards	532,738	483,766
Global custody	58,668	64,834
Import/exports	145,265	154,465
Account services	76,984	84,507
Insurance agency	45,278	33,535
Corporate/project finance	31,803	46,076
Unit trust	91,671	61,738
Performance/tender bonds	139,009	131,359
Others <sup>1</sup>	317,947	267,611
<b>Total Fee Income</b>	<b>1,661,292</b>	<b>1,515,020</b>
Fee Expense	(418,990)	(364,585)
<b>Net Fee Income</b>	<b>1,242,302</b>	<b>1,150,435</b>

<sup>1</sup> Others include related party transaction fee of AED 180 million (2022: AED 128 million). Refer Note 32 for further details on Related Party Transactions.

### 4 Changes in fair value of designated debt and related derivatives

	2023 AED000	2022 AED000
Net gain/(loss) arising on changes in fair value	10,724	(8,956)
<b>Year ended 31 Dec</b>	<b>10,724</b>	<b>(8,956)</b>

### 5 Operating profit/(loss)

Operating profit/(loss) is stated after the following items:

	2023 AED000	2022 AED000
<b>Income</b>		
Interest recognised on financial assets measured at amortised cost	5,321,032	2,744,643
– of which: Interest recognised on impaired financial assets	10,183	21,270
Interest recognised on financial assets measured at FVOCI	872,654	265,467
Fees earned on financial assets that are not at fair value through profit or loss (other than amounts included in determining the effective interest rate)	1,481,660	1,386,933
<b>Expense</b>		
Interest on financial instruments, excluding interest on financial liabilities held for trading or designated or otherwise mandatorily measured at fair value	(1,328,305)	(230,706)
Fees payable on financial liabilities that are not at fair value through profit or loss (other than amounts included in determining the effective interest rate)	(337,382)	(287,162)
<b>Gains/(losses)</b>		
Losses on disposal of property, plant and equipment, intangible assets and non-financial investments	(380)	234

### 6 Employee compensation and benefits

	2023 AED000	2022 AED000
Wages and salaries	1,594,783	1,541,673
Social security costs	22,942	20,746
Post-employment benefits	75,924	69,456
<b>Year ended 31 Dec</b>	<b>1,693,649</b>	<b>1,631,875</b>

### Share-based payments

‘Wages and salaries’ include the effect of share-based payments arrangements, all equity settled, as follows:

	2023 AED000	2022 AED000
Restricted share awards and other plans	39,375	30,251
<b>Year ended 31 Dec</b>	<b>39,375</b>	<b>30,251</b>

## Defined benefit pension plans

Net liability under defined benefit pension plans<sup>1,2</sup>

	2023 AED000	2022 AED000
<b>At 1 Jan</b>	<b>589,298</b>	579,684
Current service cost	56,247	63,768
Interest cost on the defined benefit liability	19,568	5,697
Re-measurement effects recognised in other comprehensive income – actuarial gains	11,693	11,103
Exchange differences and other movements	2,127	(82)
Benefits paid	(81,191)	(70,872)
<b>At 31 Dec</b>	<b>597,742</b>	589,298

1 There were no plan assets under defined benefit pension plans as at 31 Dec 2023 (31 Dec 2022: nil).

2 These are payable to employees immediately after resignation.

### Post-employment defined benefit plans' principal actuarial financial assumptions

The principal actuarial financial assumptions used to calculate the Bank's obligations under its defined benefit pension plans at 31 December for each year, and used as the basis for measuring periodic costs under the plans in the following years, were as follows:

Key actuarial assumptions for the principal plan

	Discount rate %	Rate of pay increase %	Combined rate of resignation and employment termination %
<b>United Arab Emirates</b>			
<b>At 31 Dec 2023</b>	<b>4.46</b>	<b>6</b>	<b>11.70</b>
At 31 Dec 2022	3.53	5	10.80

The Bank determines discount rates to be applied to its obligations on the basis of projected long term interest rates applicable for the duration of the liabilities.

The effect of changes in key assumptions on the principal plan

	2023 AED000	2022 AED000
<b>Discount rate</b>		
Change in scheme obligation at year end from a 25bps increase	(8,053)	(3,288)
Change in scheme obligation at year end from a 25bps decrease	8,277	14,307
Change in following year scheme cost from a 25bps increase	(164)	(152)
Change in following year scheme cost from a 25bps decrease	172	142
<b>Rate of pay increase</b>		
Change in scheme obligation at year end from a 25bps increase	8,485	14,495
Change in scheme obligation at year end from a 25bps decrease	(8,302)	(3,520)
Change in following year scheme cost from a 25bps increase	1,411	1,423
Change in following year scheme cost from a 25bps decrease	(1,380)	(1,390)

## 7 Auditor's remuneration

	2023 AED000	2022 AED000
Audit fees	1,102	1,140
<b>Year ended 31 Dec</b>	<b>1,102</b>	1,140

Fees payable by the Bank

	2023 AED000	2022 AED000
Fees for HSBC Bank Middle East Limited - UAE Operations statutory audit <sup>1</sup>	1,102	1,140
– relating to current year	1,102	1,102
– relating to prior year	—	38
Fees for other services provided to the Bank	658	1,741
– audit-related assurance services <sup>2</sup>	474	1,577
– other assurance services	184	164
<b>Year ended 31 Dec</b>	<b>1,760</b>	2,881

1 Fees payable to Grant Thornton for the statutory audit of the financial statements of the Bank.

2 Including services for assurance and other services that relate to regulatory filings, including interim reviews.



## 8 Tax

### Tax expense

	2023 AED000	2022 AED000
Current tax	520,467	68,662
– for this year	501,453	123,858
– adjustments in respect of prior years	19,014	(55,196)
Deferred tax	72,889	255,805
<b>Year ended 31 Dec</b>	<b>593,356</b>	<b>324,467</b>

### Tax reconciliation

The tax charged to the income statement differs from the tax charge that would apply if all profits had been taxed at the corporate tax rate applicable in UAE.

	2023 AED000	%	2022 AED000	%
Profit before tax	3,698,693		2,065,006	
<b>Tax expense</b>				
Taxation at UAE corporate tax rate	739,739	20.0	413,001	20.0
Adjustment in respect of prior period liabilities	13,397	0.4	(5,136)	(0.2)
Non-taxable income and gains	(177,427)	(4.8)	(99,301)	(4.8)
Permanent disallowables	7,687	0.2	2,699	0.1
Local taxes and overseas withholding taxes	9,960	0.3	13,204	0.6
<b>Overall tax expense</b>	<b>593,356</b>	<b>16.0</b>	<b>324,467</b>	<b>15.7</b>

The tax charge is determined by applying the official tax rate of 20% to the taxable profits arising in the Emirates of Abu Dhabi, Dubai, Sharjah, Fujairah and Ras Al Khaimah branches.

### Movement of deferred tax assets

	Loan impairment allowances AED000	Others AED000	Total AED000
<b>At 1 Jan 2023</b>	<b>431,318</b>	<b>102,689</b>	<b>534,007</b>
Income statement	(79,733)	6,844	(72,889)
Other comprehensive income	—	(48,131)	(48,131)
<b>At 31 Dec 2023</b>	<b>351,585</b>	<b>61,402</b>	<b>412,987</b>
<b>At 1 Jan 2022</b>	<b>632,733</b>	<b>86,956</b>	<b>719,689</b>
Income statement	(201,415)	(54,390)	(255,805)
Other comprehensive income	—	70,123	70,123
<b>At 31 Dec 2022</b>	<b>431,318</b>	<b>102,689</b>	<b>534,007</b>

### Unrecognised deferred tax

The amount of temporary differences, unused tax losses and tax credits for which no deferred tax asset is recognised in the balance sheet was Nil (2022: Nil).

### Other information

#### UAE Federal Corporate Tax Law

On 9 December 2022, the UAE Ministry of Finance released Federal Decree – Law No. 47 of 2022 on the Taxation of Corporations and Businesses ('Corporate Tax Law' or 'the Law') to enact a Federal corporate tax regime in the UAE. The Law was previously gazetted on 10 October 2022, becoming law 15 days later. The Corporate Tax regime has become effective for accounting periods beginning on or after 1 June 2023. The effective date for the Bank will therefore be 1 January 2024. Generally, UAE businesses will be subject to a 9% corporate tax rate, while a rate of 0% will apply to taxable income not exceeding a threshold of AED 375,000 as prescribed by way of a Cabinet Decision issued in January 2023.

The Bank has determined that the Law was practically operational as at January 2023, and therefore has been substantively enacted from the perspective of IAS 12 – Income Taxes. The Bank continues to monitor the issuance of the numerous Cabinet Decisions and assess the impact thereof on its financial statements. There was no material impact of this development for the accounting period ended 31 December 2023.

#### 'Pillar Two' global minimum tax model rules

On 20 June 2023, legislation was substantively enacted in the UK, the jurisdiction of the Bank's ultimate parent entity, HSBC Holdings plc, to introduce the 'Pillar Two' global minimum tax model rules of the Organisation for Economic Co-operation and Development's ('OECD's') Inclusive Framework on Base Erosion and Profit Shifting ('BEPS'), with effect from 1 January 2024. The governments of the UAE has announced their intention to introduce Pillar Two legislation and a Qualified Domestic Minimum Top-Up Tax ('QDMTT') from year 2025 or later years as may be prescribed.

Under these rules, a top-up tax liability arises where the effective tax rate of the group's operations in a jurisdiction, calculated based on principles set out in the OECD's Pillar Two model rules, is below 15%. Any additional tax arising in relation to jurisdictions in which a QDMTT applies will be payable to the tax authority in that jurisdiction. Where there is no QDMTT, any resulting tax is payable by HSBC Holdings plc, being the Bank's ultimate parent, to the UK tax authority.

Based on the Bank's forecasts and model designed to calculate the GMT, no material top-up tax liability is expected to arise for the Bank in those jurisdictions that have announced their intention to introduce Pillar Two legislation and a QDMTT. The Bank will continue to perform further assessment to ensure compliance with the regulations.

## 9 Segment analysis

### Profit/(loss) for the period

Full year	2023					
	Wealth and Personal Banking AED000	Commercial Banking AED000	Global Banking AED000	Markets and Securities Services AED000	Corporate Centre AED000	Total AED000
Net interest income	2,119,434	1,225,771	1,006,431	333,390	(455,095)	4,229,931
Net fee income	438,301	323,260	343,081	138,662	(1,002)	1,242,302
Net income from financial instruments held for trading or managed on a fair value basis	171,317	136,725	5,976	478,143	375,666	1,167,827
Other income	(9,742)	4,892	(1,711)	23,425	266,847	283,711
<b>Net operating income before change in expected credit losses and other credit impairment charges</b>	<b>2,719,310</b>	<b>1,690,648</b>	<b>1,353,777</b>	<b>973,620</b>	<b>186,416</b>	<b>6,923,771</b>
Change in expected credit losses and other credit impairment charges	2,950	(167,670)	(6,710)	(1,745)	—	(173,175)
<b>Net operating income</b>	<b>2,722,260</b>	<b>1,522,978</b>	<b>1,347,067</b>	<b>971,875</b>	<b>186,416</b>	<b>6,750,596</b>
Total operating expenses	(1,224,489)	(557,001)	(532,555)	(390,016)	(347,842)	(3,051,903)
<b>Profit/(loss) before tax</b>	<b>1,497,771</b>	<b>965,977</b>	<b>814,512</b>	<b>581,859</b>	<b>(161,426)</b>	<b>3,698,693</b>

2022						
Net interest income	1,119,415	681,946	634,099	203,265	(149,746)	2,488,979
Net fee income	399,279	324,089	299,971	131,049	(3,953)	1,150,435
Net income from financial instruments held for trading or managed on a fair value basis	142,196	110,957	(787)	682,391	123,472	1,058,229
Other income	19,799	20,384	(10,660)	(15,896)	207,162	220,789
Net operating income before loan impairment charges and other credit risk	1,680,689	1,137,376	922,623	1,000,809	176,935	4,918,432
Change in expected credit losses and other credit impairment charges	(36,711)	(48,547)	85,330	3,836	—	3,908
Net operating income	1,643,978	1,088,829	1,007,953	1,004,645	176,935	4,922,340
Total operating expenses	(1,103,077)	(555,385)	(496,712)	(348,366)	(353,794)	(2,857,334)
Profit/(loss) before tax	540,901	533,444	511,241	656,279	(176,859)	2,065,006

### Statement of financial position

	2023					
	Wealth and Personal Banking AED000	Commercial Banking AED000	Global Banking AED000	Markets and Securities Services AED000	Corporate Centre AED000	Total AED000
Loans and advances to customers	12,286,546	19,285,039	14,555,961	223,774	—	46,351,320
<b>Total assets</b>	<b>36,492,356</b>	<b>27,436,292</b>	<b>27,298,647</b>	<b>41,359,905</b>	<b>5,802,089</b>	<b>138,389,289</b>
Customer accounts	49,968,635	18,174,532	18,560,320	4,741,848	—	91,445,335
<b>Total liabilities</b>	<b>51,670,313</b>	<b>20,838,048</b>	<b>19,828,620</b>	<b>24,433,688</b>	<b>3,290,215</b>	<b>120,060,884</b>

2022						
Loans and advances to customers	12,284,430	17,075,512	20,651,868	3,683	—	50,015,493
Total assets	36,455,700	25,768,349	33,110,164	34,721,807	5,279,108	135,335,128
Customer accounts	45,296,966	16,252,175	22,274,464	2,212,928	—	86,036,533
Total liabilities	51,805,766	20,282,514	25,107,103	18,190,199	3,314,364	118,699,946

## 10 Trading assets

	2023 AED000	2022 AED000
Trading assets:		
– not subject to repledge or resale by counterparties	6,090,890	6,559,399
<b>At 31 Dec</b>	<b>6,090,890</b>	<b>6,559,399</b>
Debt securities	967,029	481,047
Treasury and other eligible bills	252,451	174,682
<b>Trading securities</b>	<b>1,219,480</b>	<b>655,729</b>
Trading reverse repurchase agreements	4,871,410	5,857,766
Loans and advances to customers	—	45,904
<b>At 31 Dec</b>	<b>6,090,890</b>	<b>6,559,399</b>

## 11 Fair values of financial instruments carried at fair value

### Control framework

Fair values are subject to a control framework designed to ensure that they are either determined or validated by a function independent of the risk taker.

Where fair values are determined by reference to externally quoted prices or observable pricing inputs to models, independent price determination or validation is used. For inactive markets, the Bank sources alternative market information, with greater weight given to information that is considered to be more relevant and reliable. Examples of the factors considered are price observability, instrument comparability, consistency of data sources, underlying data accuracy and timing of prices.

For fair values determined using valuation models, the control framework includes development or validation by independent support functions of the model logic, inputs, model outputs and adjustments. Valuation models are subject to a process of due diligence before becoming operational and are calibrated against external market data on an ongoing basis.

The majority of financial instruments measured at fair value are in GB and MSS, and their fair value governance structure comprises its Finance function, Valuation Committee and a Valuation Committee Review Group. Finance is responsible for establishing procedures governing valuation and ensuring fair values are in compliance with accounting standards. The fair values are reviewed by the Valuation Committee, which consist of independent support functions. These Committees are overseen by the Valuation Committee Review Group, which considers all material subjective valuations.

### Financial liabilities measured at fair value

In certain circumstances, the Bank records its own debt in issue at fair value, based on quoted prices in an active market for the specific instrument concerned, where available. An example of this is where own debt in issue is hedged with interest rate derivatives. When quoted market prices are unavailable, the own debt in issue is valued using valuation techniques, the inputs for which are either based upon quoted prices in an inactive market for the instrument, or are estimated by comparison with quoted prices in an active market for similar instruments. In both cases, the fair value includes the effect of applying the credit spread which is appropriate to the Bank's liabilities. The change in fair value of issued debt securities attributable to the Bank's own credit spread is computed as follows: for each security at each reporting date, an externally verifiable price is obtained or a price is derived using credit spreads for similar securities for the same issuer. Then, using discounted cash flow, each security is valued using an appropriate market discount curve. The difference in the valuations is attributable to the Bank's own credit spread. This methodology is applied consistently across all securities.

The credit spread applied to these instruments is derived from the spreads at which the Bank issues structured notes.

Gains and losses arising from changes in the credit spread of liabilities issued by the Bank is recorded in other comprehensive income, the residual risks (rates, volatility, time effects) are fair valued through profits and loss.

### Fair value hierarchy

Fair values of financial assets and liabilities are determined according to the following hierarchy:

- Level 1 – valuation technique using quoted market price: financial instruments with quoted prices for identical instruments in active markets that the Bank can access at the measurement date.
- Level 2 – valuation technique using observable inputs: financial instruments with quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in inactive markets and financial instruments valued using models where all significant inputs are observable.
- Level 3 – valuation technique with significant unobservable inputs: financial instruments valued using valuation techniques where one or more significant inputs are unobservable.

#### Financial instruments carried at fair value and bases of valuation

	2023				2022			
	Level 1 AED000	Level 2 AED000	Level 3 AED000	Total AED000	Level 1 AED000	Level 2 AED000	Level 3 AED000	Total AED000
<b>Recurring fair value measurements at 31 Dec</b>								
<b>Assets</b>								
Trading assets	914,413	3,761,523	1,414,954	6,090,890	461,024	5,011,359	1,087,016	6,559,399
Financial assets designated and otherwise mandatorily measured at fair value through profit or loss	37,146	—	—	37,146	73,429	—	—	73,429
Derivatives	—	4,172,028	166,830	4,338,858	—	6,895,329	4,525	6,899,854
Financial investments	16,175,866	130,794	538,945	16,845,605	13,918,765	532,175	—	14,450,940
<b>Liabilities</b>								
Trading liabilities	587,165	2,419,590	—	3,006,755	226,246	1,125,465	—	1,351,711
Financial liabilities designated at fair value	—	3,891,876	—	3,891,876	—	3,986,253	—	3,986,253
Derivatives	—	3,861,627	58,309	3,919,936	—	6,386,370	30,357	6,416,727

Transfers between levels of the fair value hierarchy are deemed to occur at the end of each semi-annual reporting period. Transfers into and out of levels of the fair value hierarchy are primarily attributable to observability of valuation inputs and price transparency.

During 2023, there was no transfer from Level 1 to Level 2 Financial Investments (2022: AED 86 million) and AED 264 million of Financial Investments transferred from Level 2 to Level 1 (2022: Nil). The transfers from Level 2 to Level 3 during the year are shown in 'Movement in Level 3 financial instruments' on page 24.

## Fair value adjustments

Fair value adjustments are adopted when the Bank considers that there are additional factors that would be considered by a market participant which are not incorporated within the valuation model.

Movements in the level of fair value adjustments do not necessarily result in the recognition of profits or losses within the income statement. For example, as models are enhanced, fair value adjustments may no longer be required.

### Bid-offer

IFRS 13 requires use of the price within the bid-offer spread that is most representative of fair value. Valuation models will typically generate mid-market values. The bid-offer adjustment reflects the extent to which bid-offer cost would be incurred if substantially all residual net portfolio market risks were closed using available hedging instruments or by disposing of or unwinding the position.

### Uncertainty

Certain model inputs may be less readily determinable from market data, and/or the choice of model itself may be more subjective. In these circumstances, there exists a range of possible values that the financial instrument or market parameter may assume and an adjustment may be necessary to reflect the likelihood that in estimating the fair value of the financial instrument, market participants would adopt more conservative values for uncertain parameters and/or model assumptions than those used in the valuation model.

### Credit and debit valuation adjustment

The credit valuation adjustment is an adjustment to the valuation of over-the-counter ('OTC') derivative contracts to reflect within fair value the possibility that the counterparty may default and that the Bank may not receive the full market value of the transactions.

The debit valuation adjustment is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that the Bank may default, and that the Bank may not pay full market value of the transactions.

The Bank calculates a separate credit valuation adjustment ('CVA') and debit valuation adjustment ('DVA') for each group legal entity, and within each entity for each counterparty to which the entity has exposure.

The Bank calculates the credit valuation adjustment by applying the probability of default of the counterparty conditional on the non-default of the Bank to the expected positive exposure to the counterparty and multiplying the result by the loss expected in the event of default. Conversely, the Bank calculates the debit valuation adjustment by applying the PD of the Bank, conditional on the non-default of the counterparty, to the expected positive exposure of the counterparty to the Bank and multiplying by the loss expected in the event of default. Both calculations are performed over the life of the potential exposure.

### Funding fair value adjustment

The funding fair value adjustment is calculated by applying future market funding spreads to the expected future funding exposure of any uncollateralised component of the OTC derivative portfolio. This includes the uncollateralised component of collateralised derivatives in addition to derivatives that are fully uncollateralised. The expected future funding exposure is calculated by a simulation methodology, where available. The expected future funding exposure is adjusted for events that may terminate the exposure such as the default of the Bank or the counterparty.

## Model limitation

Models used for portfolio valuation purposes may be based upon a simplified set of assumptions that do not capture all current and future material market characteristics. In these circumstances, model limitation adjustments are adopted.

### Inception profit (Day 1 P&L reserves)

Inception profit adjustments are adopted when the fair value estimated by a valuation model is based on one or more significant unobservable inputs.

## Fair value valuation bases

Financial instruments measured at fair value using a valuation technique with significant unobservable inputs – Level 3

	Assets				Liabilities	
	Financial Investments	Trading Assets	Derivatives	Total	Derivatives	Total
	AED000	AED000	AED000	AED000	AED000	AED000
Other portfolios	538,945	1,414,954	—	1,953,899	—	—
Other derivatives	—	—	166,830	166,830	58,309	58,309
<b>At 31 Dec 2023</b>	<b>538,945</b>	<b>1,414,954</b>	<b>166,830</b>	<b>2,120,729</b>	<b>58,309</b>	<b>58,309</b>
Other portfolios	—	1,087,016	—	1,087,016	—	—
Other derivatives	—	—	4,525	4,525	30,357	30,357
<b>At 31 Dec 2022</b>	<b>—</b>	<b>1,087,016</b>	<b>4,525</b>	<b>1,091,541</b>	<b>30,357</b>	<b>30,357</b>

### Derivatives

OTC derivatives are valued using valuation models. Valuation models calculate the present value of expected future cash flows, based upon 'no-arbitrage' principles. For many vanilla derivative products, such as interest rate swaps and European options, the modelling approaches used are standard across the industry. For more complex derivative products, there may be some differences in market practice. Inputs to valuation models are determined from observable market data wherever possible, including prices available from exchanges, dealers, brokers or providers of consensus pricing. Certain inputs may not be observable in the market directly, but can be determined from observable prices via model calibration procedures or estimated from historical data or other sources.

## Reconciliation of fair value measurements in Level 3 of the fair value hierarchy

### Movement in Level 3 financial instruments

	Assets			Liabilities
	Financial Investments	Trading Assets	Derivatives	Derivatives
	US\$000	AED000	AED000	AED000
<b>At 1 Jan 2023</b>	—	1,087,016	4,525	30,357
Total gains/(losses) recognised in profit or loss	—	(207)	106,825	26,499
– net income/(expense) from financial instruments held for trading or managed on a fair value basis	—	(207)	106,825	26,499
Purchases	538,945	807,545	47,261	—
Sales	—	(146,988)	—	—
Settlements	—	(332,412)	—	—
Transfers out	—	—	—	—
Transfers in	—	—	8,219	1,453
<b>At 31 Dec 2023</b>	<b>538,945</b>	<b>1,414,954</b>	<b>166,830</b>	<b>58,309</b>
At 1 Jan 2022	—	1,277,874	4,238	11,876
Total gains/(losses) recognised in profit or loss	—	(11,403)	2,508	7,767
– net income/(expense) from financial instruments held for trading or managed on a fair value basis	—	(11,403)	2,508	7,767
Purchases	—	106,315	4,550	16,142
Settlements	—	(285,770)	(5,384)	—
Transfers out	—	—	(1,387)	(5,428)
Transfers in	—	—	—	—
At 31 Dec 2022	—	1,087,016	4,525	30,357

## Effect of changes in significant unobservable assumptions to reasonably possible alternatives

### Sensitivity of Level 3 fair values to reasonably possible alternative assumptions

	At 31 Dec 2023				At 31 Dec 2022			
	Reflected in profit or loss		Reflected in OCI		Reflected in profit or loss		Reflected in OCI	
	Favourable changes	Un-favourable changes	Favourable changes	Un-favourable changes	Favourable changes	Un-favourable changes	Favourable changes	Un-favourable changes
	AED000	AED000	AED000	AED000	AED000	AED000	AED000	AED000
Derivatives and trading assets <sup>1</sup>	17,632	(17,632)	—	—	77	(6,460)	—	—
Financial investments	—	—	1,469	(1,469)	—	—	—	—
<b>Total</b>	<b>17,632</b>	<b>(17,632)</b>	<b>1,469</b>	<b>(1,469)</b>	<b>77</b>	<b>(6,460)</b>	<b>—</b>	<b>—</b>

<sup>1</sup> Derivatives and trading assets are presented as one category to reflect the manner in which these instruments are risk-managed.

### Sensitivity of Level 3 fair values to reasonably possible alternative assumptions by instrument type

	At 31 Dec 2023				At 31 Dec 2022			
	Reflected in profit or loss		Reflected in OCI		Reflected in profit or loss		Reflected in profit or loss	
	Favourable changes	Un-favourable changes	Favourable changes	Un-favourable changes	Favourable changes	Un-favourable changes	Favourable changes	Un-favourable changes
	AED000	AED000	AED000	AED000	AED000	AED000	AED000	AED000
Other derivatives	6,677	(6,677)	—	—	—	(84)	—	—
Other portfolios	10,955	(10,955)	1,469	(1,469)	77	(6,376)	—	(6,376)
<b>Total</b>	<b>17,632</b>	<b>(17,632)</b>	<b>1,469</b>	<b>(1,469)</b>	<b>77</b>	<b>(6,460)</b>	<b>—</b>	<b>(6,376)</b>

## 12 Fair values of financial instruments not carried at fair value

Fair values of financial instruments not carried at fair value and bases of valuation

	Fair value				
	Carrying amount AED000	Quoted market price Level 1 AED000	Observable inputs Level 2 AED000	Significant unobservable inputs Level 3 AED000	Total AED000
At 31 Dec 2023					
Assets					
Loans and advances to banks	19,734,923	—	19,734,721	—	19,734,721
Loans and advances to customers	46,351,320	—	—	45,027,441	45,027,441
Reverse repurchase agreements – non-trading	25,960,050	—	26,035,981	—	26,035,981
Financial investments	12,756,735	11,624,313	1,146,965	—	12,771,278
Liabilities					
Deposits by banks	3,597,857	—	3,614,405	—	3,614,405
Customer accounts	91,445,335	—	91,419,972	—	91,419,972
Repurchase agreements – non-trading	6,666,813	—	6,666,776	—	6,666,776
Debt securities in issue	—	—	—	—	—
At 31 Dec 2022					
Assets					
Loans and advances to banks	24,597,615	—	24,604,939	—	24,604,939
Loans and advances to customers	50,015,493	—	—	48,910,901	48,910,901
Reverse repurchase agreements – non-trading	22,064,566	—	22,121,985	—	22,121,985
Financial investments	5,226,396	5,173,728	—	—	5,173,728
Liabilities					
Deposits by banks	11,712,584	—	11,763,884	—	11,763,884
Customer accounts	86,036,533	—	85,776,186	—	85,776,186
Repurchase agreements – non-trading	3,429,224	—	3,429,088	—	3,429,088
Debt securities in issue	159,647	—	160,130	—	160,130

Other financial instruments not carried at fair value are typically short-term in nature and re-priced to current market rates frequently. Accordingly, their carrying amount is a reasonable approximation of fair value.

### Valuation

The fair value measurement is the Bank's estimate of the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It does not reflect the economic benefits and costs that the Bank expects to flow from the instruments' cash flows over their expected future lives. Other reporting entities may use different valuation methodologies and assumptions in determining fair values for which no observable market prices are available.

#### Loans and advances to banks and customers

The fair value of loans and advances is based on observable market transactions, where available. In the absence of observable market transactions, fair value is estimated using valuation models that incorporate a range of input assumptions. These assumptions may include forward looking discounted cash flow models using assumptions which the Bank believes are consistent with those which would be used by market participants in valuing such loans; and trading inputs from other market participants which includes observed primary and secondary trades.

Loans are grouped, as far as possible, into homogeneous groups and stratified by loans with similar characteristics to improve the accuracy of estimated valuation outputs. The stratification of a loan book considers all material factors, including vintage, origination period, estimates of future interest rates, prepayment speeds, delinquency rates, loan-to-value ratios, the quality of collateral, default probability, and internal credit risk ratings.

The fair value of a loan reflects both loan impairments at the balance sheet date and estimates of market participants' expectations of credit losses over the life of the loans, and the fair value effect of repricing between origination and the balance sheet date.

#### Financial investments

The fair values of listed financial investments are determined using bid market prices. The fair values of unlisted financial investments are determined using valuation techniques that take into consideration the prices and future earnings streams of equivalent quoted securities.

#### Deposits by banks and customer accounts

Fair values are estimated using discounted cash flows, applying current rates offered for deposits of similar remaining maturities. The fair value of a deposit repayable on demand is approximated by its carrying value.

#### Debt securities in issue and subordinated liabilities

Fair values are determined using quoted market prices at the balance sheet date where available, or by reference to quoted market prices for similar instruments.

#### Repurchase and reverse repurchase agreements – non-trading

Fair values approximate carrying amounts as their balances are generally short dated.



## 13 Derivatives

Notional contract amounts and fair values of derivatives by product contract type held by the Bank

	Notional contract amount		Fair value – Assets			Fair value – Liabilities		
	Trading AED000	Hedging AED000	Trading AED000	Hedging AED000	Total AED000	Trading AED000	Hedging AED000	Total AED000
Foreign exchange	383,860,381	6,728,911	1,904,104	12,673	1,916,777	1,783,606	284	1,783,890
Interest rate	106,534,491	15,579,535	2,188,214	233,357	2,421,571	2,085,639	41,373	2,127,012
Equities	206,754	—	—	—	—	—	—	—
Credit	543,530	—	510	—	510	9,034	—	9,034
<b>At 31 Dec 2023</b>	<b>491,145,156</b>	<b>22,308,446</b>	<b>4,092,828</b>	<b>246,030</b>	<b>4,338,858</b>	<b>3,878,279</b>	<b>41,657</b>	<b>3,919,936</b>
Foreign exchange	449,110,183	3,305,698	3,284,465	6,977	3,291,442	3,255,616	—	3,255,616
Interest rate	138,717,291	11,739,911	3,224,047	383,503	3,607,550	3,114,819	45,440	3,160,259
Equities	—	—	—	—	—	—	—	—
Credit	123,029	—	862	—	862	852	—	852
<b>At 31 Dec 2022</b>	<b>587,950,503</b>	<b>15,045,609</b>	<b>6,509,374</b>	<b>390,480</b>	<b>6,899,854</b>	<b>6,371,287</b>	<b>45,440</b>	<b>6,416,727</b>

The notional contract amounts of derivatives held for trading purposes and derivatives designated in qualifying hedge accounting relationships indicate the nominal value of transactions outstanding at the balance sheet date they do not represent amounts at risk.

### Use of derivatives

The Bank transacts derivatives for three primary purposes: to create risk management solutions for clients, to manage the portfolio risks arising from client business and to manage and hedge the Bank's own risks.

The Bank's derivative activities give rise to significant open positions in portfolios of derivatives. These positions are managed constantly to ensure that they remain within acceptable risk levels. When entering into derivative transactions, the Bank employs the same credit risk management framework to assess and approve potential credit exposures that it uses for traditional lending.

### Trading derivatives

Most of the Bank's derivative transactions relate to sales and trading activities. Sales activities include the structuring and marketing of derivative products to customers to enable them to take, transfer, modify or reduce current or expected risks. Trading activities include market-making and risk management. Market-making entails quoting bid and offer prices to other market participants for the purpose of generating revenues based on spread and volume. Risk management activity is undertaken to manage the risk arising from client transactions, with the principal purpose of retaining client margin. Other derivatives classified as held for trading include non-qualifying hedging derivatives.

### Hedge accounting derivatives

#### Hedged risk components

The Bank designates a portion of cash flows of a financial instrument or a group of financial instruments for a specific interest rate or foreign currency risk component in a fair value or cash flow hedge. The designated risks and portions are either contractually specified or otherwise separately identifiable components of the financial instrument that are reliably measureable. Risk-free or benchmark interest rates generally are regarded as being both separately identifiable and reliably measureable, except for the IBOR Reform transition where the Bank designates Alternative Benchmark Rates as the hedged risk which may not have been separately identifiable upon initial designation, provided the Bank reasonably expects it will meet the requirement within 24 months from the first designation date. The designated risk component accounts for a significant portion of the overall changes in fair value or cash flows of the hedged items.

#### Fair value hedges

The Bank enters into fixed-for-floating-interest-rate swaps to manage the exposure to changes in fair value due to movements in market interest rates on certain fixed rate financial instruments which are not measured at fair value through profit or loss, including debt securities held and issued.

#### Hedging instrument by hedged risk

Hedged risk	Hedging Instrument				
	Notional amount <sup>1</sup> AED000	Carrying amount		Balance sheet presentation	Change in fair value <sup>2</sup> AED000
		Assets AED000	Liabilities AED000		
Interest rate	3,347,484	93,653	12,670	Derivatives	(331,477)
<b>At 31 Dec 2023</b>	<b>3,347,484</b>	<b>93,653</b>	<b>12,670</b>		<b>(331,477)</b>
Interest rate	9,386,911	378,554	1,381	Derivatives	356,138
<b>At 31 Dec 2022</b>	<b>9,386,911</b>	<b>378,554</b>	<b>1,381</b>		<b>356,138</b>

1 The notional contract amounts of derivatives designated in qualifying hedge accounting relationships indicate the nominal value of transactions outstanding at the balance sheet date they do not represent amounts at risk.

2 Used in effectiveness testing; comprising the full fair value change of the hedging instrument not excluding any component.

### Hedged item by hedged risk

Hedged risk	Hedged Item					Ineffectiveness		
	Accumulated fair value hedge adjustments included in carrying amount				Balance sheet presentation	Change in fair value <sup>1</sup> AED000	Recognised in profit and loss AED000	Profit and loss presentation
	Carrying amount							
	Assets AED000	Liabilities AED000	Assets AED000	Liabilities AED000				
Interest rate	3,277,360	—	24,178	—	Financial Investments	326,656		Net income from financial instruments held for trading or managed on a fair value basis
Interest rate	150,762	—	6,451	—	Loans and advances to Customers	2,663	(3,150)	
Interest rate	—	—	—	—	Debt securities in issue	—		
Interest rate	—	—	—	—	Deposits by banks	(992)		
<b>At 31 Dec 2023</b>	<b>3,428,122</b>	<b>—</b>	<b>30,629</b>	<b>—</b>		<b>328,327</b>	<b>(3,150)</b>	
Interest rate	8,629,826	—	350,834	—	Financial Investments	(344,785)		Net income from financial instruments held for trading or managed on a fair value basis
Interest rate	171,844	—	9,940	—	Loans and advances to Customers	(16,084)	2,979	
Interest rate	—	—	—	—	Debt securities in issue	1,892		
Interest rate	—	158,123	—	992	Deposits by banks	5,825		
<b>At 31 Dec 2022</b>	<b>8,801,670</b>	<b>158,123</b>	<b>360,774</b>	<b>992</b>		<b>(353,152)</b>	<b>2,979</b>	

<sup>1</sup> Used in effectiveness assessment; comprising amount attributable to the designated hedged risk that can be a risk component. The hedged item is either the benchmark interest rate risk portion within the fixed rate of the hedged item or the full fixed rate and it is hedged for changes in fair value due to changes in the benchmark interest rate risk.

Sources of hedge ineffectiveness may arise from basis risk including but not limited to the discount rates used for calculating the fair value of derivatives, hedges using instruments with a non-zero fair value and notional and timing differences between the hedged items and hedging instruments.

### Cash flow hedges

The Bank's cash flow hedging instruments consist principally of interest rate swaps and cross-currency swaps that are used to manage the variability in future interest cash flows of non-trading financial assets and liabilities, arising due to changes in market interest rates and foreign-currency basis.

The Bank applies macro cash flow hedging for interest-rate risk exposures on portfolios of replenishing current and forecasted issuances of non-trading assets and liabilities that bear interest at variable rates, including rolling such instruments. The amounts and timing of future cash flows, representing both principal and interest flows, are projected for each portfolio of financial assets and liabilities on the basis of their contractual terms and other relevant factors, including estimates of prepayments and defaults. The aggregate cash flows representing both principal balances and interest cash flows across all portfolios are used to determine the effectiveness and ineffectiveness. Macro cash flow hedges are considered to be dynamic hedges.

The Bank also hedges the variability in future cash flows on foreign denominated financial assets and liabilities arising due to changes in foreign exchange market rates with cross-currency swaps.

### Hedging instrument by hedged risk

Hedged Risk	Hedging Instrument				Hedged Item		Ineffectiveness	
	Carrying amount			Balance sheet presentation	Change in fair value <sup>2</sup> AED000	Change in fair value <sup>3</sup> AED000	Recognised in profit and loss AED000	Profit and loss presentation
	Notional amount <sup>1</sup> AED000	Assets AED000	Liabilities AED000					
Foreign currency	6,728,911	12,673	284	Derivatives	1,048	1,213	(165)	Net income from financial instruments held for trading or managed on a fair value basis
Interest rate	12,232,051	139,704	28,703	Derivatives	66,395	66,395	—	
<b>At 31 Dec 2023</b>	<b>18,960,962</b>	<b>152,377</b>	<b>28,987</b>		<b>67,443</b>	<b>67,608</b>	<b>(165)</b>	

## Notes on the financial statements

### Hedging instrument by hedged risk (continued)

Hedged Risk	Hedging Instrument			Balance sheet presentation	Change in fair value <sup>2</sup> AED000	Hedged Item Change in fair value <sup>3</sup> AED000	Ineffectiveness Recognised in profit and loss AED000	Profit and loss presentation
	Notional amount <sup>1</sup> AED000	Assets AED000	Liabilities AED000					
Foreign currency	3,305,698	6,977	—	Derivatives	(1,846)	(2,701)	855	Net income from financial instruments held for trading or managed on a fair value basis
Interest rate	2,353,000	4,949	44,059	Derivatives	(69,666)	(69,666)	—	
At 31 Dec 2022	5,658,698	11,926	44,059		(71,512)	(72,367)	855	

1 The notional contract amounts of derivatives designated in qualifying hedge accounting relationships indicate the nominal value of transactions outstanding at the balance sheet date they do not represent amounts at risk.

2 Used in effectiveness testing; comprising the full fair value change of the hedging instrument not excluding any component.

3 Used in effectiveness assessment; comprising amount attributable to the designated hedged risk that can be a risk component.

### Interest rate benchmark reform: Amendments to IFRS 9 and IAS 39 'Financial Instruments'

The Bank has applied both the first set of amendments ('Phase 1') and the second set of amendments ('Phase 2') to IFRS 9 and IAS 39 applicable to hedge accounting. The hedge accounting relationships that are affected by Phase 1 and Phase 2 amendments are presented in the balance sheet as 'Financial assets designated and otherwise mandatorily measured at fair value through other comprehensive income', 'Loans and advances to customers', 'Debt securities in issue' and 'Deposits by banks'. The notional value of the derivatives impacted by the Ibor reform, including those designated in hedge accounting relationships, is disclosed on page 36 in the section 'Financial instruments impacted by the Ibor reform'.

There is no significant judgement applied for these benchmarks to determine whether and when the transition uncertainty has been resolved.

For some of the Ibors included under the 'Other' header, in the table below, judgement is applied to establish whether a transition is required, since there are Ibor benchmarks which are subject to computation methodology improvements and insertion of fallback provisions without full clarity being provided by their administrators on whether these Ibor benchmarks will be demised.

The notional amounts of interest rate derivatives designated in hedge accounting relationships represent the extent of the risk exposure managed by the Bank that is expected to be directly affected by market-wide Ibors reform and in scope of Phase 1 amendments. The cross-currency swaps designated in hedge accounting relationships and affected by Ibor reform are not significant and have not been presented below.

### Hedging Instrument impacted by Ibor Reform

	Hedging instrument				
	Impacted by Ibor Reform			Not Impacted by Ibor Reform	Notional Amount <sup>1</sup>
	USD AED000	Other AED000	Total AED000		
				AED000	AED000
Fair Value Hedges	—	—	—	3,347,484	3,347,484
Cash Flow Hedges	—	7,457,800	7,457,800	11,503,162	18,960,962
At 31 Dec 2023	—	7,457,800	7,457,800	14,850,646	22,308,446
Fair Value Hedges	1,428,739	—	1,428,739	7,958,172	9,386,911
Cash Flow Hedges	—	2,353,000	2,353,000	3,305,698	5,658,698
At 31 Dec 2022	1,428,739	2,353,000	3,781,739	11,263,870	15,045,609

1 The notional contract amounts of derivatives designated in qualifying hedge accounting relationships indicate the nominal value of transactions outstanding at the balance sheet date; they do not represent amounts at risk.

## 14 Financial investments

### Carrying amount of financial investments

	2023 AED000	2022 AED000
<b>Financial investment measured at fair value through other comprehensive income</b>	<b>16,845,605</b>	14,450,940
Treasury and other eligible bills	8,442,927	4,673,808
Debt securities	8,402,678	9,777,132
<b>Debt instruments measured at amortised cost</b>	<b>12,756,735</b>	5,226,396
Treasury and other eligible bills	4,329,109	2,314,973
Debt securities	8,427,626	2,911,423
At 31 Dec	29,602,340	19,677,336

## 15 Assets charged as security for liabilities, and collateral accepted as security for assets

### Assets charged as security for liabilities

The fair value of assets pledged as collateral but that do not qualify for derecognition is AED 129 million (2022: AED 2,195 million). These transactions are conducted under terms that are usual and customary to repurchase agreements.

### Collateral accepted as security for assets

The fair value of financial assets accepted as collateral that the Bank is permitted to sell or repledge in the absence of default is AED 34,927 million (2022: AED 30,837 million). The fair value of any such collateral sold or repledged is AED 10,944 million (2022: AED 2,303 million). The Bank is obliged to return equivalent securities. These transactions are conducted under terms that are usual and customary to reverse repurchase agreements.

## 16 Joint arrangement

	Country of incorporation	Principal activity	The Bank's interest in equity capital	2023	2022
				Issued equity capital	Issued equity capital
HSBC Middle East Leasing Partnership – (Joint operation)	Dubai, UAE	Leasing	15.00%	US\$282 million fully paid	US\$371 million fully paid

The results of the joint arrangement have been included on proportionate basis. During the year, there has been a reduction in issued equity capital from US\$371 million to US\$282 million.

## 17 Prepayments, accrued income and other assets

	2023 AED000	2022 AED000
Prepayments and accrued income	1,435,269	1,119,420
Endorsements and acceptances	1,169,941	866,342
Other accounts	601,856	528,490
Property, plant and equipment <sup>1</sup> and right of use assets	880,088	888,190
<b>At 31 Dec</b>	<b>4,087,154</b>	<b>3,402,442</b>

<sup>1</sup> As at 31 December 2023, net book value of HSBC Tower was AED 801 million (2022: AED 819 million) and depreciation charged during the year was AED 51 million (2022: AED 33 million).

## 18 Intangible assets

Included within intangible assets is internally generated software with a net carrying value of AED 753 million (2022: AED 631 million).

During the year, capitalisation of internally generated software was AED 277 million (2022: AED 282 million), amortisation and impairment was AED 155 million (2022: AED 119 million).

## 19 Customer accounts

	2023 AED000	2022 AED000
Current account	59,394,886	62,724,310
Saving account	10,717,763	11,642,109
Fixed deposits	21,332,378	11,667,828
Others	308	2,286
<b>At 31 Dec</b>	<b>91,445,335</b>	<b>86,036,533</b>

## 20 Trading liabilities

	2023 AED000	2022 AED000
Deposits by banks	—	6,448
Repurchase agreements	2,373,047	1,049,244
Net short positions in securities	633,708	296,019
<b>At 31 Dec</b>	<b>3,006,755</b>	<b>1,351,711</b>

## 21 Financial liabilities designated at fair value

	2023 AED000	2022 AED000
Deposits by banks and customer accounts	2,699,320	2,311,599
Debt securities in issue (Note 22)	1,192,556	1,674,654
<b>At 31 Dec</b>	<b>3,891,876</b>	<b>3,986,253</b>

At 31 December 2023, the accumulated change in fair value attributable to changes in credit risk was a loss of AED 9 million (2022: AED 7 million). As at 31 December 2023, the difference between the carrying amount and the amount contractually required to be paid at maturity was AED 37 million (2022: AED 26 million).

## 22 Debt securities in issue

	2023		2022	
	Carrying amount AED000	Fair value AED000	Carrying amount AED000	Fair value AED000
Medium-term notes	1,192,556	1,192,556	1,834,301	1,834,301
Total debt securities in issue	1,192,556	1,192,556	1,834,301	1,834,301
Included within:				
– financial liabilities designated at fair value (Note 21)	(1,192,556)	(1,192,556)	(1,674,654)	(1,674,654)
<b>At 31 Dec</b>	<b>—</b>	<b>—</b>	<b>159,647</b>	<b>159,647</b>

## Movement in debt securities in issue

	2023 AED000	2022 AED000
Balance as at 1 January	159,647	309,539
Repayments	(159,647)	(149,892)
<b>At 31 Dec</b>	<b>—</b>	<b>159,647</b>

## 23 Accruals, deferred income and other liabilities

	2023 AED000	2022 AED000
Accruals and deferred income	1,148,778	789,546
Share-based payments liability to HSBC Holdings plc	64,738	36,371
Endorsements and acceptances	1,170,601	867,569
Employee benefit liabilities (Note 6)	597,742	589,298
Margin deposits	801,393	838,405
Transitory accounts	43,527	675,096
Other liabilities	2,462,453	943,545
<b>At 31 Dec</b>	<b>6,289,232</b>	<b>4,739,830</b>

## 24 Provisions

	Restructuring costs AED000	Contractual commitments AED000	Legal proceedings and regulatory matters AED000	Other provisions AED000	Total AED000
<b>At 1 Jan 2023</b>	<b>33,918</b>	<b>94,683</b>	<b>639</b>	<b>26,512</b>	<b>155,752</b>
Additions	40,509	—	1,112	—	41,621
Amounts utilised	(36,246)	—	(1,635)	(13,950)	(51,831)
Unused amounts reversed	(8,754)	—	(116)	(12,555)	(21,425)
Net change in expected credit loss provision	—	(57,438)	—	—	(57,438)
Exchange and other movements	—	—	—	—	—
<b>At 31 Dec 2023</b>	<b>29,427</b>	<b>37,245</b>	<b>—</b>	<b>7</b>	<b>66,679</b>
<b>At 1 Jan 2022</b>	<b>15,062</b>	<b>224,938</b>	<b>1,894</b>	<b>17,885</b>	<b>259,779</b>
Additions	56,543	—	816	9,864	67,223
Amounts utilised	(24,738)	—	(87)	(1,043)	(25,868)
Unused amounts reversed	(12,949)	—	(183)	(1,920)	(15,052)
Net change in expected credit loss provision	—	(130,255)	—	—	(130,255)
Exchange and other movements	—	—	(1,801)	1,726	(75)
<b>At 31 Dec 2022</b>	<b>33,918</b>	<b>94,683</b>	<b>639</b>	<b>26,512</b>	<b>155,752</b>

## 25 Maturity analysis of assets, liabilities and off-balance sheet commitments

The following is an analysis by remaining contractual maturities at the balance sheet date, of asset and liability line items that combine amounts expected to be recovered or settled within one year and after one year.

- Trading assets and liabilities (excluding reverse repos, repos and debt securities in issue) and trading derivatives are included in the 'Due within 3 months' time bucket, because trading balances are typically held for short periods of time.
- Financial assets and liabilities with no contractual maturity (such as equity securities) are included in the 'Due after 5 years' time bucket. Undated or perpetual instruments are classified based on the contractual notice period, which the counterparty of the instrument is entitled to give. Where there is no contractual notice period, undated or perpetual contracts are included in the 'Due after 5 years' time bucket.
- Non-financial assets and liabilities with no contractual maturity are included in the 'Due after 5 years' time bucket.
- Loan and other credit-related commitments are classified on the basis of the earliest date they can be drawn down.

### Maturity analysis of assets and liabilities

	At 31 Dec 2023				
	Due within 3 months AED000	Due between 3 and 12 months AED000	Due between 1 and 5 years AED000	Due after 5 years AED000	Total AED000
<b>Financial assets</b>					
Trading assets	2,228,292	2,437,712	1,424,886	—	6,090,890
Derivatives	4,095,987	10,564	231,980	327	4,338,858
Loans and advances to banks	16,882,629	2,062,182	790,112	—	19,734,923
Loans and advances to customers	13,409,986	7,708,293	17,555,631	7,677,410	46,351,320
Reverse repurchase agreements – non-trading	11,844,342	7,834,011	6,281,697	—	25,960,050
Financial investments	3,446,129	12,783,712	12,947,172	425,327	29,602,340
Other financial assets	2,871,875	218,121	2,741	—	3,092,737
<b>Total</b>	<b>54,779,240</b>	<b>33,054,595</b>	<b>39,234,219</b>	<b>8,103,064</b>	<b>135,171,118</b>
<b>Non-Financial assets</b>	—	—	—	2,160,680	2,160,680
<b>Financial liabilities</b>					
Deposits by banks	2,288,619	5,499	1,303,739	—	3,597,857
Customer accounts	84,439,788	6,841,939	163,608	—	91,445,335
Repurchase agreements – non-trading	3,204,257	2,598,740	863,816	—	6,666,813
Trading liabilities	1,849,862	—	1,156,893	—	3,006,755
Financial liabilities designated at fair value	1,186,464	2,586,790	118,622	—	3,891,876
Derivatives	3,878,279	—	38,701	2,956	3,919,936
Debt securities in issue	—	—	—	—	—
Other financial liabilities	5,230,312	229,701	37,721	5,475	5,503,209
<b>Total</b>	<b>102,077,581</b>	<b>12,262,669</b>	<b>3,683,100</b>	<b>8,431</b>	<b>118,031,781</b>
<b>Non-Financial liabilities</b>	—	—	—	1,353,408	1,353,408
Loan and other credit-related commitments	56,566,965	—	—	—	56,566,965
Financial guarantees and similar contracts	38,694,871	—	—	—	38,694,871
<b>Financial assets</b>					
Trading assets	2,148,460	3,704,570	706,369	—	6,559,399
Derivatives	6,516,250	3,429	309,234	70,941	6,899,854
Loans and advances to banks	22,105,967	1,306,144	1,185,504	—	24,597,615
Loans and advances to customers	18,372,221	5,394,202	18,136,027	8,113,043	50,015,493
Reverse repurchase agreements – non-trading	16,687,219	1,029,022	4,348,325	—	22,064,566
Financial investments	6,189,557	2,301,723	10,552,281	633,775	19,677,336
Other financial assets	2,354,812	75,598	2,555	—	2,432,965
<b>Total</b>	<b>74,374,486</b>	<b>13,814,688</b>	<b>35,240,295</b>	<b>8,817,759</b>	<b>132,247,228</b>
<b>Non-Financial assets</b>	—	—	—	2,134,092	2,134,092
<b>Financial liabilities</b>					
Deposits by banks	8,823,571	1,089,488	1,799,525	—	11,712,584
Customer accounts	81,115,338	4,771,929	149,266	—	86,036,533
Repurchase agreements – non-trading	2,286,205	—	1,143,019	—	3,429,224
Trading liabilities	302,467	—	1,049,244	—	1,351,711
Financial liabilities designated at fair value	2,142,664	353,435	1,490,154	—	3,986,253
Derivatives	6,371,315	1,353	44,059	—	6,416,727
Debt securities in issue	—	159,647	—	—	159,647
Other financial liabilities	3,930,507	86,657	39,281	7,372	4,063,817
<b>Total</b>	<b>104,972,067</b>	<b>6,462,509</b>	<b>5,714,548</b>	<b>7,372</b>	<b>117,156,496</b>
<b>Non-Financial liabilities</b>	—	—	—	954,554	954,554
Loan and other credit-related commitments	45,157,283	—	—	—	45,157,283
Financial guarantees and similar contracts	33,851,506	—	—	—	33,851,506



## Cash flows payable by the Bank under financial liabilities by remaining contractual maturities

	On demand AED000	Due within 3 months AED000	Due between 3 and 12 months AED000	Due between 1 and 5 years AED000	Due after 5 years AED000
Deposits by banks	2,317,481	4,251	35,715	1,343,967	—
Customer accounts	78,971,930	5,587,103	6,959,749	170,252	—
Repurchase agreements – non-trading	2,536,776	738,872	2,685,483	921,563	—
Trading liabilities	3,006,755	—	—	—	—
Financial liabilities designated at fair value	826,125	372,443	2,608,890	121,699	—
Derivatives	3,878,279	—	—	38,681	2,976
Debt securities in issue	—	—	—	—	—
Other financial liabilities	5,040,077	356,106	231,141	41,876	8,646
<b>Total</b>	<b>96,577,423</b>	<b>7,058,775</b>	<b>12,520,978</b>	<b>2,638,038</b>	<b>11,622</b>
Loan and other credit-related commitments	56,566,965	—	—	—	—
Financial guarantees and similar contracts	38,694,871	—	—	—	—
<b>At 31 Dec 2023</b>	<b>191,839,259</b>	<b>7,058,775</b>	<b>12,520,978</b>	<b>2,638,038</b>	<b>11,622</b>
Deposits by banks	5,151,071	3,674,742	1,096,190	1,817,365	—
Customer accounts	78,518,019	2,612,107	4,790,791	150,536	—
Repurchase agreements – non-trading	2,199,543	86,889	—	1,143,019	—
Trading liabilities	1,351,711	—	—	—	—
Financial liabilities designated at fair value	1,128,888	1,020,636	360,502	1,502,605	—
Derivatives	6,371,287	—	1,353	44,087	—
Debt securities in issue	—	1,223	160,870	—	—
Other financial liabilities	3,271,959	990,511	87,491	42,185	8,160
<b>Total</b>	<b>97,992,478</b>	<b>8,386,108</b>	<b>6,497,197</b>	<b>4,699,797</b>	<b>8,160</b>
Loan and other credit-related commitments	45,157,283	—	—	—	—
Financial guarantees and similar contracts	33,851,506	—	—	—	—
<b>At 31 Dec 2022</b>	<b>177,001,267</b>	<b>8,386,108</b>	<b>6,497,197</b>	<b>4,699,797</b>	<b>8,160</b>

The above table shows, on an undiscounted basis, all cash flows relating to principal and future coupon payments (except for trading liabilities and derivatives not treated as hedging derivatives). For this reason, balances in the above table do not agree directly with those in our balance sheet. Undiscounted cash flows payable in relation to hedging derivative liabilities are classified according to their contractual maturities. Trading liabilities and derivatives not treated as hedging derivatives are included in the 'On demand' time bucket and not by contractual maturity.

Further discussion of the Bank's liquidity and funding management can be found in Note 28 'Risk management'.

## 26 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously ('the offset criteria').

The 'Amounts not set off in the balance sheet' include transactions where:

- the counterparty has an offsetting exposure with the Bank and a master netting or similar arrangement is in place with a right to set off only in the event of default, insolvency or bankruptcy, or the offset criteria are otherwise not satisfied; and
- in case of derivatives and reverse repurchase/repurchase, stock borrowing/lending and similar agreements, cash and non-cash collateral has been received/pledged.

For risk management purposes, the net amounts of loans and advances to customers are subject to limits, which are monitored and the relevant customer agreements are subject to review and updated, as necessary, to ensure that the legal right to set off remains appropriate.

	Amounts subject to enforceable netting arrangements						Amounts not subject to enforceable netting arrangements AED000	Total AED000
	Gross amounts AED000	Amounts offset AED000	Net amounts in the balance sheet AED000	Amounts not set off in the balance sheet		Net amount AED000		
				Financial instruments and Non-cash collateral <sup>2</sup> AED000	Cash collateral AED000			
Financial assets								
Derivatives (Note 13)	3,948,250	—	3,948,250	(2,564,573)	(1,286,080)	97,597	390,608	4,338,858
Repurchase agreements – non trading	25,924,014	—	25,924,014	(25,924,014)	—	—	36,036	25,960,050
Loans and advances to customers excluding reverse repos at amortised cost <sup>1</sup>	912,388	—	912,388	—	(342,057)	570,331	—	912,388
At 31 Dec 2023	30,784,652	—	30,784,652	(28,488,587)	(1,628,137)	667,928	426,644	31,211,296
Derivatives (Note 13)	6,333,234	—	6,333,234	(4,628,378)	(931,820)	773,036	566,620	6,899,854
Repurchase agreements – non trading	17,513,828	—	17,513,828	(17,513,828)	—	—	4,550,738	22,064,566
Loans and advances to customers excluding reverse repos at amortised cost <sup>1</sup>	975,798	—	975,798	—	(380,931)	594,867	—	975,798
At 31 Dec 2022	24,822,860	—	24,822,860	(22,142,206)	(1,312,751)	1,367,903	5,117,358	29,940,218
Financial liabilities								
Derivatives (Note 13)	2,716,721	—	2,716,721	(2,564,573)	(103,083)	49,065	1,203,215	3,919,936
Repurchase agreements – non trading	6,666,813	—	6,666,813	(6,666,813)	—	—	—	6,666,813
At 31 Dec 2023	9,383,534	—	9,383,534	(9,231,386)	(103,083)	49,065	1,203,215	10,586,749
Derivatives (Note 13)	4,683,569	—	4,683,569	(4,628,378)	(7,286)	47,905	1,733,158	6,416,727
Repurchase agreements – non trading	3,429,224	—	3,429,224	(3,429,224)	—	—	—	3,429,224
At 31 Dec 2022	8,112,793	—	8,112,793	(8,057,602)	(7,286)	47,905	1,733,158	9,845,951

1 At 31 December 2023, the total amount of 'Loans and advances to customers' was AED 46,351 million (2022: AED 50,015 million), of which AED 912 million (2022: AED 976 million) was subject to offsetting.

2 All financial instruments (whether recognised on our balance sheet or as non-cash collateral received or pledged) are presented within 'financial instruments, including non-cash collateral', as balance sheet classification has no effect on the rights of set-off associated with financial instruments.

## 27 Notes on the statement of cash flows

### Non-cash items included in profit before tax

	2023 AED000	2022 <sup>1</sup> AED000
Depreciation, amortisation and impairment	237,771	208,201
Share-based payment expense	39,375	30,251
Change in expected credit losses and other credit impairment charges	231,711	73,764
Provisions including pensions	96,011	121,636
Other non-cash items included in profit before tax	559,812	9,933
<b>Total</b>	<b>1,164,680</b>	<b>443,785</b>

### Change in operating assets and liabilities

	2023 AED000	2022 AED000
Change in other assets	(890,418)	(530,728)
Change in net trading securities and net derivatives	2,258,055	(3,740,134)
Change in loans and advances to banks and customers	3,392,938	(1,531,896)
Change in reverse repurchase agreements – non-trading	(8,392,315)	(4,466,783)
Changes in financial assets designated at fair value	36,283	(73,429)
Change in other liabilities	1,461,485	484,922
Change in deposits by banks and customer accounts	(2,705,925)	1,581,871
Change in debt securities in issue	(159,647)	(149,892)
Change in financial liabilities designated at fair value	(96,827)	(263,311)
Change in repurchase agreements – non-trading	3,237,589	(5,263,203)
<b>Total</b>	<b>(1,858,782)</b>	<b>(13,952,583)</b>

## Notes on the financial statements

### Cash and cash equivalents

	2023 AED000	2022 AED000
Cash <sup>1</sup>	897,814	757,127
Items in the course of collection from other banks	122,531	123,252
Loans and advances to banks of one month or less <sup>1,2</sup>	14,889,669	19,738,737
Reverse repurchase agreement with banks of one month or less	3,922,654	8,419,484
Net settlement accounts	136,176	167,006
Treasury bills, other bills and certificates of deposit of less than three months	1,482,274	1,104,210
Less: items in the course of transmission to other banks	(675,696)	(588,896)
<b>Total cash and cash equivalents</b>	<b>20,775,422</b>	<b>29,720,920</b>

1 Representation: During 2023, the reserves with CBUAE have been reclassified from 'Cash' to 'Loans and advances to banks' in the statement of financial position. This approach enables to differentiate between reserves maintained with CBUAE with certain restrictions and other unrestricted balances. The balances with no restrictions are classified as 'Cash'. Accordingly, the comparative information for 2022 has been represented to conform with the current year's presentation.

2 Loans and advances to banks of one month or less includes reserves amounting to AED 8,282 million (2022: AED 8,428 million) at CBUAE which are subject to certain restrictions.

## 28 Risk management

All the Bank's activities involve, to varying degrees, the analysis, evaluation, acceptance and active management of risks or combinations of risks. The key financial risks that the Bank is exposed to are retail and wholesale credit risk (including cross-border country risk), market risk (predominantly foreign exchange and interest rate risks), liquidity, funding risk and strategic risk (including reputational risk and pension risks). The Bank is also exposed to non-financial risk in various forms (including Resilience risk, Financial Crime and Fraud Risk, People risk, Regulatory Compliance Risk, Legal Risk, Financial Reporting, Tax risks and Model Risks). The Bank is committed to managing and mitigating climate-related risks, both physical and transition risks, and continue to incorporate consideration of these into how we manage and oversee risks internally and with our customers.

The implementation of our business strategy, which includes transformation programme, remains a key focus. As we implement change initiatives, we actively manage the execution risks. We aim to use a comprehensive risk management approach across the organisation and across all risk types, underpinned by our culture and values. This is outlined in our risk management framework, including the key principles and practices that we employ in managing material risks, both financial and non-financial. The framework fosters continual monitoring, promotes risk awareness and encourages a sound operational and strategic decision making process. It also supports a consistent approach to identifying, assessing, managing and reporting the risks we accept and incur in our activities. We actively review and enhance our risk management framework and our approach to managing risk, through our activities with regard to: people and capabilities; governance; reporting and management information; credit risk management models; and data.

### Our risk management framework

The following table and descriptions summarises key aspects of the risk management framework, including governance, structure, our risk management tools and our culture, which together help align employee behaviour with our risk appetite.

#### Key components of our risk management framework

HSBC Values and risk culture		
Risk governance	Non-executive risk governance	The HBME Board approves the risk appetite, plans and performance targets. It sets the 'tone from the top' and is advised by the Risk Committee.
	Executive risk governance	Our executive risk governance structure is responsible for the enterprise-wide management of all risks, including key policies and frameworks for the management of risk across the organisation.
Roles and responsibilities	Three Lines Of Defence ('LOD') model	Our 'three lines of defence' model defines roles and responsibilities for risk management. An independent Risk function helps ensure the necessary balance in risk/return decisions.
Processes and tools	Risk appetite	There are processes in place to identify/assess, monitor, manage and report risks to help ensure we remain within our risk appetite.
	Enterprise-wide risk management tools	
	Active risk management: identification/assessment, monitoring, management and reporting	
Internal controls	Policies and procedures	Policies and procedures define the minimum requirements for the controls required to manage our risks.
	Control activities	Operational and resilience risk management defines minimum standards and processes for managing operational risks and internal controls.
	Systems and infrastructure	There are systems and/or processes that support the identification, capture and exchange of information to support risk management activities.

### Risk culture

The Bank's strong risk governance reflects the importance placed by the HBME Board on managing risks effectively. It is supported by a clear policy framework of risk ownership and by the accountability of all employees for identifying, assessing and managing risks within the scope of their assigned responsibilities. This personal accountability, reinforced by the governance structure, experience and mandatory learning, helps to foster a disciplined and constructive culture of risk management and control throughout the Bank and one that supports and encourages the behaviours of good judgement, speaking-up and accountability.

## Risk governance and ownership

The HBME Board has ultimate responsibility for the effective management of risk and approves the risk appetite. The HBME Audit and Risk Committees are responsible for advising the HBME Board on material risk matters and providing non-executive oversight of risks. Under authority delegated by the HBME Board and the HBME Risk Management Meeting, the separately convened Country Risk Management Meeting ('UAE RMM') chaired by the UAE Chief Risk Officer ('CRO') (who reports to MENAT CRO) formulates high-level risk management policy and oversees the implementation of risk appetite and controls. The UAE RMM together with the UAE Asset and Liability Committee ('ALCO') monitors all categories of risk, receives reports on actual performance and emerging issues, determines action to be taken and reviews the efficacy of the Bank's risk management framework.

The UAE Chief Risk Officer ('CRO') chairs the UAE RMM of the Executive Committee. The UAE RMM is a formal risk governance committee where members of the Executive Committee make recommendations and provide advice to the UAE CRO to help them carry out their role and responsibilities in relation to enterprise risk oversight over all risks, including compliance. The membership of the Executive Committee ensures that the committee oversees risk management matters across the three lines of defence.

Day-to-day responsibility for risk management is delegated to senior managers with individual accountability for decision making. All our people have a role to play in risk management. These roles are defined using the three lines of defence model, which takes into account our business and functional structures as described in the following commentary, 'Our responsibilities'. We use a defined and consistent executive risk governance structure to help ensure there is appropriate oversight and accountability of risk, which facilitates reporting and escalation to the UAE RMM.

### Risk appetite

Our risk appetite encapsulates the consideration of financial and non-financial risks. Bank's risk appetite is expressed in both quantitative and qualitative terms and applied at global business level, at the regional level and to the material operating entities. Our risk appetite continues to evolve and expand its scope as part of this regular review process. HBME Board periodically reviews and approves the Entity risk appetite statement to ensure it remains fit for purpose. The risk appetite is considered, developed and enhanced through:

- an alignment with our strategy, purpose, values, customer needs and HSBC Group Risk Appetite;
- trends highlighted in other risk reports;
- communication with risk stewards on the developing risk landscape;
- strength of our capital, liquidity and balance sheet;
- compliance with applicable laws and regulations;
- effectiveness of the applicable control environment to mitigate risk, informed by risk ratings from risk control assessments;
- functionality, capacity and resilience of available systems to manage risk; and
- the level of available staff with the required competencies to manage risks.

Our Risk appetite is articulated in the Risk Appetite Statement ('RAS'). Setting out our risk appetite ensures that we agree a suitable level of risk for our strategy. In this way, risk appetite informs our financial planning process and helps senior management to allocate capital to business activities, services and products.

The performance against the RAS is reported to the UAE RMM alongside key risk indicators to support targeted insight and discussion on breaches of risk appetite and associated mitigating actions. This reporting allows risk to be promptly identified and mitigated, and informs risk-adjusted remuneration to drive a strong risk culture.

### Our Responsibilities

All our people are responsible for identifying and managing risk within the scope of their roles. Roles are defined using the three lines of defence model, which takes into account our business and functional structures as described below.

#### Three lines of defence

To create a robust control environment to manage risks, we use an activity-based three lines of defence model. This model delineates management accountabilities and responsibilities for risk management and the control environment.

The model underpins our approach to risk management by clarifying responsibility and encouraging collaboration, as well as enabling efficient coordination of risk and control activities. The three lines of defence are summarised below:

- The first line of defence owns the risks and is responsible for identifying, recording, reporting and managing them in line with risk appetite, and ensuring that the right controls and assessments are in place to mitigate them.
- The second line of defence challenges the first line of defence on effective risk management, and provides advice and guidance in relation to the risk.
- The third line of defence is our Global Internal Audit function, which provides independent assurance as to whether our risk management approach and processes are designed and operating effectively.

#### Risk and Compliance Function

Our Risk and Compliance function is responsible for the Bank's risk management framework. This responsibility includes establishing global policy, monitoring risk profiles, and identifying and managing forward-looking risk. Risk and Compliance is made up of sub-functions covering all risks to our business. Forming part of the second line of defence, the Risk and Compliance function is independent from the global businesses, including sales and trading functions, to provide challenge, appropriate oversight and balance in risk/return decisions.

Responsibility for minimising both financial and non-financial risk lies with our people. They are required to manage the risks of the business and operational activities for which they are responsible. The Bank maintains adequate oversight of risk through our various specialist risk stewards and the collective accountability held by the CRO.

The Bank continues to strengthen the control environment and approach to the management of non-financial risk, as set out in the risk management framework. The management of non-financial risk focuses on governance and risk appetite, and provides a single view of the non-financial risks that matter the most and the associated controls. It incorporates a risk management system designed to enable the active management of non-financial risk. The Bank's ongoing focus is on simplifying the approach to non-financial risk management, while driving more

## Notes on the financial statements

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effective oversight and better end-to-end identification and management of non-financial risks. This is overseen by the Enterprise Risk Management function.

### Stress testing and recovery planning

Our stress testing programmes assesses our capital and liquidity strength through rigorous examination of our resilience to external shocks. As well as undertaking regulatory-driven stress tests, we conduct our own internal stress tests in order to understand the nature and level of all material risks, quantify the impact of such risks and develop plausible mitigating actions.

The Bank operates a wide-ranging stress testing programme that is a key part of the risk management and capital and liquidity planning. Stress testing provides management with key insights into the impact of severely adverse events on the Bank and provides confidence to regulators on the Bank's financial stability.

### Internal stress tests

Our internal capital assessment uses a range of stress scenarios that explore risks identified by management. They include potential adverse macroeconomic, geopolitical and operational risk events, as well as other potential events that are specific to the HSBC Group and the Bank.

The selection of stress scenarios is based upon the output of our identified top and emerging risks and our risk appetite. Stress testing analysis helps management understand the nature and extent of vulnerabilities to which the region and the Bank is exposed. Using this information, management decides whether risks can or should be mitigated through management actions or if they were to crystallise, be absorbed through capital and liquidity. This in turn informs decisions about preferred capital and liquidity levels and allocations.

In addition to HSBC Group wide stress testing scenarios, the Bank conducts regular macroeconomic and event-driven scenario and analyses specific to its region. We also participate, as required, in the regulatory stress testing programmes of the jurisdictions in which the Bank operates.

We also conduct reverse stress tests each year to understand potential extreme conditions that would make our business model non-viable. Reverse stress testing identifies potential stresses and vulnerabilities we might face, and helps inform early warning triggers, management actions and contingency plans designed to mitigate risks.

### Recovery plan

Recovery planning is an integral part of the Bank's risk management framework to ensure financial stability. The recovery plan together with stress testing help us understand the likely outcomes of adverse business or economic conditions and in the identification of appropriate risk mitigating action. The Bank is committed to further developing its capabilities in line with applicable local regulatory requirements.

### Key developments in 2023

We continue to actively manage the risks related to the macroeconomic and geopolitical uncertainties, as well as other key risks described in this section. In addition, we sought to enhance our risk management in the following areas:

- We enhanced our management of concentration risk at country and single customer group levels by implementing new frameworks to strengthen our control of risk appetite.
- We enhanced our processes, framework and reporting capabilities to improve the control and oversight of our material third parties, to help maintain our operational resilience and meet new and evolving regulatory requirements.
- We continued to make progress with our comprehensive regulatory reporting programme to strengthen our global processes, improve consistency and enhance controls.
- Through our climate risk programme, we continued to embed climate considerations throughout the organisation, including through risk policy updates and the completion of an annual climate risk materiality assessment across the Group. We have developed risk metrics to monitor and manage exposures, and further enhanced our internal climate scenario analysis.
- We deployed industry-leading technology and advanced analytics capabilities into new markets to improve our ability to identify suspicious activities and prevent financial crime.
- We continued to develop and enhance our electronic communication policies and standards to help enable escalations and follow-up actions which are focused on our most substantive issues. A bank-wide approach on Corporate Device availability is being implemented in order to meet regulatory expectations.
- We are embedding our regulatory management ecosystem following the bank-wide rollout of regulatory horizon scanning capabilities and enhanced regulation mapping tooling.

### Top and emerging risks

The Bank uses top and emerging risks process to provide a forward-looking view of issues with the potential to threaten the execution of the Bank's strategy or operations over the medium to long term. The Bank proactively assess the internal and external risk environment and the top and emerging risks as necessary.

The Bank's current top and emerging risks are described on page 62.

## Areas of special interest

### Libor transition

Interbank offered rates ('Ibors') were previously used extensively to set interest rates on different types of financial transactions and for valuation purposes, risk measurement and performance benchmarking.

Publication of sterling, Swiss franc, euro, Japanese yen and US dollar Libor interest rate benchmarks, as well as Euro Overnight Index Average ('Eonia'), and other local interbank interest rates globally has ceased, following regulatory announcements and industry initiatives. To support any remaining contracts referencing sterling and US dollar Libor benchmarks, the FCA has compelled the ICE Benchmark Administration Limited to publish the three-month sterling Libor setting using an alternative 'synthetic' methodology until 31 March 2024, and one-month, three-month and six-month US dollar Libor settings until 30 September 2024. We continue to support our customers in the transition of the limited number of outstanding contracts relying on 'synthetic' Libor benchmarks in line with these dates.

There are limited number of these contracts remaining, predominantly Global Banking syndicated lending contracts, where customers have required additional time to enable refinancing or restructure, with none expected to reference demised lbors post 30 September 2024. All other contracts referencing benchmarks that are no longer published have been transitioned in line with client and investor discussions. While we continue to track the transition of remaining contracts to alternative interest rate benchmarks our regulatory compliance, conduct and legal risks have materially diminished. We will remain vigilant until all contracts are fully transitioned.

	Financial instruments yet to transition to alternative benchmarks, by main benchmark	
	USD Libor AED000	Others AED000
<b>At 31 Dec 2023</b>		
Non-derivative financial assets		
Loans and advances to customers	1,584,110	—
Other financial assets	—	—
<b>Total non-derivative financial assets</b>	<b>1,584,110</b>	<b>—</b>
<b>Non-derivative financial liabilities</b>		
Other financial liabilities	54,431	—
<b>Total non-derivative financial liabilities</b>	<b>54,431</b>	<b>—</b>
<b>Derivative notional contract amount</b>		
Interest rate	—	—
Others	—	—
<b>Total derivative notional contract amount</b>	<b>—</b>	<b>—</b>
<b>At 31 Dec 2022</b>		
Non-derivative financial assets		
Loans and advances to customers	8,979,052	—
Other financial assets	3,383,246	—
<b>Total non-derivative financial assets</b>	<b>12,362,298</b>	<b>—</b>
Non-derivative financial liabilities		
Other financial liabilities	1,471,632	—
<b>Total non-derivative financial liabilities</b>	<b>1,471,632</b>	<b>—</b>
<b>Derivative notional contract amount</b>		
Interest rate	73,632,539	2,353,000
Others	4,467,260	—
<b>Total derivative notional contract amount</b>	<b>78,099,799</b>	<b>2,353,000</b>

The amounts in the above table provide an indication of the extent of the Bank's exposure to the lbor benchmarks which are due to be replaced.

## Credit risk

### Credit risk management

Credit risk is the risk of financial loss if a customer or counterparty fails to meet an obligation under a contract. It arises principally from direct lending, trade finance and leasing business, but also from other products such as guarantees and credit derivatives.

Credit risk generates the largest regulatory capital requirement of the risks the Bank incurs.

We have implemented HSBC Group wide credit risk management and related IFRS 9 processes. We continue to assess actively the impact of economic developments in key markets on specific customers, customer segments or portfolios. As credit conditions change, we take mitigating action, including the revision of risk appetites or limits and tenors, as appropriate. In addition, we continue to evaluate the terms under which we provide credit facilities within the context of individual customer requirements, the quality of the relationship, local regulatory requirements, market practices and our local market position.

Credit approval authorities are delegated by the HBME Board to the Bank's CEO and with the authority to sub-delegate them. The Credit Risk sub-function reports to the CRO and is responsible for key policies and processes for managing credit risk, which include formulating credit policies and risk rating frameworks, guiding the Bank's appetite for credit risk exposures, undertaking independent reviews and objective assessment of credit risk, and monitoring performance and management of portfolios.

The principal objectives of our credit risk management are:

- To maintain a strong culture of responsible lending, and robust risk policies and control frameworks.
- To both partner and challenge our business in defining, implementing and continually re-evaluating our risk appetite under actual and scenario conditions; and
- To ensure there is independent, expert scrutiny of credit risk, their costs and their mitigation.

### IFRS 9 'Financial Instruments' Process

We have established IFRS 9 modelling and data processes which are subject to internal model risk governance including independent review of significant model developments. A centralised impairment engine performs the expected credit loss ('ECL') calculation using data, which is subject to a number of validation checks and enhancements, from a variety of client, finance and risk systems. Where possible, these checks and processes are performed in a globally consistent and centralised manner. Management review forums with representatives from Credit Risk and Finance has been established in order to review and approve the impairment results.



## Concentration of exposure

Concentrations of credit risk arise when a number of counterparties or exposures have comparable economic characteristics, or such counterparties are engaged in similar activities or operate in the same geographical areas or industry sectors so that their collective ability to meet contractual obligations is uniformly affected by changes in economic, political or other conditions. We use a number of controls and measures to minimise undue concentration of exposure in our portfolios across industries, countries and global businesses. These include portfolio and counterparty limits, approval and review controls and stress testing.

Wrong-way risk is an aggravated form of concentration risk and arises when there is a strong correlation between the counterparty's probability of default and the mark-to-market value of the underlying transaction. The Bank uses a range of procedures to monitor and control wrong-way risk, including requiring entities to obtain prior approval before undertaking wrong-way risk transactions outside pre-agreed guidelines.

Further details on gross loans and advances to customers by industry sector are set out on page 51.

## Credit quality of financial instruments

The Bank's credit risk rating systems and processes differentiate exposures in order to highlight those with greater risk factors and higher potential severity of loss. In the case of individually significant accounts, risk ratings are reviewed regularly and any amendments are implemented promptly. Within the Bank's retail business, risk is assessed and managed using a wide range of risk and pricing models to generate portfolio data.

Special attention is paid to problem exposures in order to accelerate remedial action. Where appropriate, the Bank uses specialist units to provide customers with support in order to help them avoid default wherever possible.

Periodic risk-based audits of the Bank's credit processes and portfolios are also undertaken by an independent function.

## Impairment assessment

For details of impairment policies on loans and advances and financial investments, see Note 2.2(g) on the Financial Statements.

## Write-off of loans and advances

Loans are normally written off, either partially or in full, when there is no realistic prospect of further recovery. For secured loans, write-off generally occurs after receipt of any proceeds from the realisation of security.

Unsecured personal facilities, including credit cards, are generally written off at between 150 and 210 days past due, the standard period being the end of the month in which the account becomes 180 days contractually delinquent. Write-off periods may be extended, generally to no more than 360 days past due. However, in exceptional circumstances, they may be extended further where local regulation or legislation constrain earlier write-off, or where the realisation of collateral for secured real estate lending extends to this time.

In the event of bankruptcy or analogous proceedings, write-off may occur earlier than at the periods stated above. Collections procedures may continue after write-off.

## Summary of credit risk

The disclosure below presents the gross carrying/nominal amount of financial instruments to which the impairment requirements in IFRS 9 are applied and the associated allowance for ECL.

The IFRS 9 allowance for ECL has decreased from AED 2,861 million at 31 December 2022 to AED 2,279 million at 31 December 2023.

The IFRS 9 allowance for ECL at 31 December 2023 comprises AED 2,262 million (2022: AED 2,845 million) in respect of assets held at amortised cost, AED 7.5 million (2022: AED 1 million) on debt instruments measured at fair value through other comprehensive income and AED 17 million (2022: AED 16 million) in respect of loan commitments and financial guarantees.

### Summary of financial instruments to which the impairment requirements in IFRS 9 are applied

	At 31 Dec 2023		At 31 Dec 2022	
	Gross carrying/ nominal amount AED000	Allowance for ECL AED000	Gross carrying/ nominal amount AED000	Allowance for ECL AED000
Loans and advances to customers at amortised cost	48,601,802	(2,250,482)	52,842,110	(2,826,617)
Loans and advances to banks at amortised cost	19,736,130	(1,207)	24,601,653	(4,038)
Other financial assets measured at amortised costs	42,445,053	(9,979)	30,131,700	(14,003)
– cash	897,814	—	757,127	—
– items in the course of collection from other banks	122,531	—	123,252	—
– reverse repurchase agreements – non-trading	25,960,050	—	22,064,566	—
– financial investments	12,758,019	(1,284)	5,226,561	(165)
– prepayments, accrued income and other assets	2,706,639	(8,695)	1,960,194	(13,838)
<b>Total gross carrying amount on-balance sheet</b>	<b>110,782,985</b>	<b>(2,261,668)</b>	<b>107,575,463</b>	<b>(2,844,658)</b>
Loans and other credit-related commitments	19,583,332	(16,386)	18,681,077	(14,922)
Financial guarantees	1,865,087	(451)	1,720,714	(643)
<b>Total nominal amount off-balance sheet</b>	<b>21,448,419</b>	<b>(16,837)</b>	<b>20,401,791</b>	<b>(15,565)</b>

	Memorandum allowance for ECL		Memorandum allowance for ECL	
	Fair value AED000	AED000	Fair value AED000	AED000
Debt instruments measured at fair value through other comprehensive income ('FVOCI')	16,845,605	(7,505)	14,450,940	(855)



The following table provides an overview of the Bank's credit risk by stage, and the associated ECL coverage. The financial assets recorded in each stage have the following characteristics:

Stage 1: Unimpaired and without significant increase in credit risk on which a 12-month allowance for ECL is recognised.

Stage 2: A significant increase in credit risk has been experienced since initial recognition on which a lifetime ECL is recognised.

Stage 3: Objective evidence of impairment, and are therefore considered to be in default or otherwise credit-impaired on which a lifetime ECL is recognised.

POCI: Purchased or originated at a deep discount that reflects the incurred credit losses on which a lifetime ECL is recognised.

**Summary of credit risk (excluding debt instruments measured at FVOCI) by stage distribution and ECL coverage at 31 December 2023**

	Gross carrying/nominal amount					Allowance for ECL				
	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	POCI AED000	Total AED000	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	POCI AED000	Total AED000
Loans and advances to customers at amortised cost	40,600,266	5,118,731	2,871,675	11,130	48,601,802	(94,868)	(131,984)	(2,017,966)	(5,664)	(2,250,482)
Loans and advances to banks at amortised cost	19,425,165	310,965	—	—	19,736,130	(732)	(475)	—	—	(1,207)
Other financial assets measured at amortised cost	42,345,433	93,723	5,897	—	42,445,053	(4,081)	(155)	(5,743)	—	(9,979)
Loans and other credit-related commitments	19,212,210	280,710	90,412	—	19,583,332	(14,051)	(1,939)	(396)	—	(16,386)
Financial guarantees	1,666,443	159,255	39,389	—	1,865,087	(306)	(139)	(6)	—	(451)
<b>At 31 Dec 2023</b>	<b>123,249,517</b>	<b>5,963,384</b>	<b>3,007,373</b>	<b>11,130</b>	<b>132,231,404</b>	<b>(114,038)</b>	<b>(134,692)</b>	<b>(2,024,111)</b>	<b>(5,664)</b>	<b>(2,278,505)</b>

	ECL coverage %				
	Stage 1 %	Stage 2 %	Stage 3 %	POCI %	Total %
Loans and advances to customers at amortised cost	0.2	2.6	70.3	50.9	4.6
Loans and advances to banks at amortised cost	—	0.2	—	—	—
Other financial assets measured at amortised cost	—	0.2	97.4	—	—
Loans and other credit-related commitments	0.1	0.7	0.4	—	0.1
Financial guarantees	—	0.1	—	—	—
<b>At 31 Dec 2023</b>	<b>0.1</b>	<b>2.3</b>	<b>67.3</b>	<b>50.9</b>	<b>1.7</b>

**Summary of credit risk (excluding debt instruments measured at FVOCI) by stage distribution and ECL coverage at 31 December 2022**

	Gross carrying/nominal amount					Allowance for ECL				
	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	POCI AED000	Total AED000	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	POCI AED000	Total AED000
Loans and advances to customers at amortised cost	44,401,058	4,814,107	3,613,440	13,505	52,842,110	(97,819)	(176,448)	(2,541,866)	(10,484)	(2,826,617)
Loans and advances to banks at amortised cost	24,185,372	416,281	—	—	24,601,653	(3,736)	(302)	—	—	(4,038)
Other financial assets measured at amortised cost	29,871,041	246,643	14,016	—	30,131,700	(676)	(198)	(13,129)	—	(14,003)
Loan and other credit-related commitments	18,331,847	334,450	14,780	—	18,681,077	(9,103)	(5,459)	(360)	—	(14,922)
Financial guarantees	1,392,569	289,637	38,508	—	1,720,714	(277)	(360)	(6)	—	(643)
<b>At 31 Dec 2022</b>	<b>118,181,887</b>	<b>6,101,118</b>	<b>3,680,744</b>	<b>13,505</b>	<b>127,977,254</b>	<b>(111,611)</b>	<b>(182,767)</b>	<b>(2,555,361)</b>	<b>(10,484)</b>	<b>(2,860,223)</b>

	ECL coverage %				
	Stage 1 %	Stage 2 %	Stage 3 %	POCI %	Total %
Loans and advances to customers at amortised cost	0.2	3.7	70.3	77.6	5.3
Loans and advances to banks at amortised cost	—	0.1	—	—	—
Other financial assets measured at amortised cost	—	0.1	93.7	—	—
Loan and other credit related commitments	—	1.6	2.4	—	0.1
Financial guarantees	—	0.1	—	—	—
<b>At 31 Dec 2022</b>	<b>0.1</b>	<b>3.0</b>	<b>69.4</b>	<b>77.6</b>	<b>2.2</b>

## Measurement uncertainty and sensitivity analysis of ECL estimates

Expected credit losses and other impairment allowances recognised in the financial statements reflect the effect of a range of possible economic outcomes, calculated on a probability weighted basis, based on the economic scenarios described below. The recognition and measurement of ECL involves the use of significant judgement and estimation. It is necessary to formulate multiple economic scenarios based on economic forecasts, apply these assumptions to credit risk models to estimate future credit losses and probability weight the results to determine an unbiased ECL estimate. The Bank uses a standard framework to form economic scenarios to reflect assumptions about future economic conditions, supplemented with the use of management judgements, which may result in using alternative or additional economic scenarios and/or management adjustments.

### Methodology for developing forward looking economic scenarios

The Bank has adopted four global economic scenarios which are used to capture the current economic environment and to articulate management's view of the range of potential outcomes. Scenarios produced to calculate ECL are aligned to our top and emerging risks.

Three of the scenarios are drawn from consensus forecasts and distributional estimates. The Central scenario is deemed the 'most likely' scenario, and usually attracts the largest probability weighting, while the outer scenarios represent the tails of the distribution, which are less likely to occur. The Central scenario is created using the average of a panel of external forecasters. Consensus Upside and Downside scenarios are created with reference to distributions for select markets that capture forecasters' views of the entire range of outcomes. In the later years of the scenarios, projections revert to long-term consensus trend expectations. In the consensus outer scenarios, reversion to trend expectations is done mechanically with reference to historically observed quarterly changes in the values of macroeconomic variables.

The fourth scenario, Downside 2, is designed to represent management's view of severe Downside risks. It is a globally consistent narrative-driven scenario that explores more extreme economic outcomes than those captured by the consensus scenarios. In this scenario, variables do not, by design, revert to long-term trend expectations. They may instead explore alternative states of equilibrium, where economic activity moves permanently away from past trends. The consensus Downside and the consensus Upside scenarios are each constructed to be consistent with a 10% probability. The Downside 2 is constructed with a 5% probability. The Central scenario is assigned the remaining 75%. This weighting scheme is deemed appropriate for the unbiased estimation of ECL in most circumstances. However, management may depart from this probability-based scenario weighting approach when the economic outlook is determined to be particularly uncertain and risks are elevated.

### Consensus Economic Scenarios

The following table describes key macroeconomic variables and the probabilities assigned in the consensus Central scenario for the Bank.

#### Central scenario (2024Q1–2028Q4)

	2023	2022
<b>Probability (%)</b>	<b>75</b>	70
<b>GDP growth rate (%)</b>		
2023: Annual average growth rate	n/a	3.7
2024: Annual average growth rate	3.7	3.7
2025: Annual average growth rate	4.0	3.1
2026: Annual average growth rate	3.8	2.8
2027: Annual average growth rate	3.4	2.9
2028: Annual average growth rate	3.4	n/a
5-year average	3.6	3.2
<b>Oil price (US\$/barrel)</b>		
2023: Average oil price	n/a	83.1
2024: Average oil price	79.6	79.0
2025: Average oil price	75.9	76.0
2026: Average oil price	73.0	73.8
2027: Average oil price	70.7	73.8
2028: Average oil price	70.7	n/a
5-year average	74.0	77.2
<b>House price growth (%)</b>		
2023: Annual average growth rate	n/a	5.9
2024: Annual average growth rate	12.6	5.2
2025: Annual average growth rate	7.7	4.5
2026: Annual average growth rate	4.4	3.3
2027: Annual average growth rate	2.6	2.9
2028: Annual average growth rate	2.3	n/a
5-year average	5.9	4.4
<b>Inflation rate (%)</b>		
2023: Annual average rate	n/a	3.2
2024: Annual average rate	2.3	2.2
2025: Annual average rate	2.2	2.1
2026: Annual average rate	2.1	2.1
2027: Annual average rate	2.1	2.1
2028: Annual average rate	2.1	n/a
5-year average	2.1	2.3

The following table describes the probability assigned in the consensus Upside scenario, consensus Downside scenario and Downside 2 scenario, the key macroeconomic variables for each scenario and the largest quarterly measure observed for each variable over the forecast period. The additional Downside scenario features a global recession and has been created to reflect management's view of severe risks.

#### Outer scenarios (less likely)

	2023		
	Consensus Upside scenario	Consensus Downside scenario	Downside 2 scenario
<b>Probability (%)</b>	<b>10</b>	<b>10</b>	<b>5</b>
GDP level (%) <sup>1</sup>	<b>30.7 (4Q28)</b>	<b>1.4 (1Q24)</b>	<b>(4.9) (2Q25)</b>
Oil price (US\$)	<b>79.7 (1Q24)</b>	<b>70.4 (4Q27)</b>	<b>58.2 (3Q25)</b>
House price index (%) <sup>1</sup>	<b>34.2 (4Q28)</b>	<b>0.3 (1Q24)</b>	<b>(2.9) (4Q25)</b>
Inflation rate (%) <sup>2</sup>	<b>1.4 (1Q25)</b>	<b>3.0 (1Q24)</b>	<b>3.5 (2Q24)</b>

2022			
Probability (%)	5	20	5
GDP level (%) <sup>1</sup>	26.4 (4Q27)	0.1 (1Q23)	(4.3) (2Q24)
Oil price (US\$)	85.7 (1Q23)	67.3 (4Q26)	54.1 (3Q24)
House price index (%) <sup>1</sup>	30.6 (4Q27)	(4.0) (3Q23)	(4.8) (2Q24)
Inflation rate (%) <sup>2</sup>	1.5 (3Q24)	4.5 (1Q23)	4.8 (1Q23)

1 For consensus upside scenario, this is cumulative change to the highest level of the series during the 20-quarter projection, and for consensus downside and downside 2 scenarios, this is cumulative change to the lowest level of the series during the 20-quarter projection.

2 For consensus upside scenario, this is lowest projected year-on-year percentage change in inflation, and for consensus downside and downside 2 scenarios, this is highest projected year-on-year percentage change in inflation.

#### How economic scenarios are reflected in the wholesale calculation of ECL

The Bank has adopted a globally consistent methodology for the application of forward economic guidance into the calculation of ECL by incorporating these scenarios into the estimation of the term structure of probability of default ('PD'), loss given default ('LGD') and through the exposure at default ('EAD').

For PDs, we consider the correlation of forward economic guidance to default rates. For LGD calculations, we consider the correlation of forward economic guidance to loss amounts of defaulted customers. For EAD calculations, we consider the correlation of forward economic guidance to potential utilization.

For impaired loans, ECL estimates take into account independent recovery valuations provided by external consultants where available, or internal forecasts corresponding to anticipated economic conditions and individual company conditions. In estimating the ECL on impaired loans that are individually considered not to be significant, HSBC incorporates forward economic guidance proportionate to the probability-weighted outcome and the central scenario outcome for non-stage 3 populations.

#### IFRS 9 ECL sensitivity to future economic conditions<sup>1,2,3</sup>

	2023 AEDm	2022 AEDm
Reported ECL	<b>118</b>	165
Gross carrying/nominal amount	<b>191,242</b>	165,498
Consensus central scenario	<b>118</b>	151
Consensus upside scenario	<b>110</b>	110
Consensus downside scenario	<b>125</b>	202
Downside 2 scenario	<b>147</b>	342

1 Excludes ECL and financial instruments relating to defaulted obligors because the measurement of ECL is relatively more sensitive to credit factors specific to the obligor than future economic scenarios.

2 Includes off-balance sheet financial instruments that are subject to significant measurement uncertainty.

3 Includes low credit-risk financial instruments such as debt instruments at FVOCI, which have high carrying amounts but low ECL under all the above scenarios.

#### How economic scenarios are reflected in the retail calculation of ECL

The Bank has adopted a globally consistent methodology for incorporating forecasts of economic conditions into ECL estimates. The impact of economic scenarios on PD is modelled at a portfolio level. Historical relationships between observed default rates and macro-economic variables are integrated into IFRS 9 ECL estimates by using economic response models. The impact of these scenarios on PD is modelled over a period aligned to the remaining maturity of underlying asset or assets.

#### IFRS 9 ECL sensitivity to future economic conditions<sup>1,2</sup>

	Gross carrying amount	Reported ECL	Central scenario ECL	Upside scenario ECL	Downside scenario ECL	Downside 2 scenario ECL
31 Dec 2023	AEDm	AEDm	AEDm	AEDm	AEDm	AEDm
Mortgages	<b>7,349</b>	<b>92</b>	<b>92</b>	<b>92</b>	<b>92</b>	<b>92</b>
Credit cards	<b>1730</b>	<b>88</b>	<b>88</b>	<b>81</b>	<b>92</b>	<b>118</b>
Other	<b>2648</b>	<b>73</b>	<b>73</b>	<b>70</b>	<b>77</b>	<b>103</b>

31 Dec 2022						
Mortgages	7,969	136	136	132	140	140
Credit cards	1,620	151	136	77	250	316
Other	2,637	62	62	55	70	81

1 ECL sensitivities exclude portfolios utilising less complex modelling approaches.

2 ECL sensitivity includes only on-balance sheet financial instruments to which IFRS 9 impairment requirements are applied.

## Economic scenarios sensitivity analysis of ECL estimates

The ECL outcome is sensitive to judgement and estimations made with regards to the formulation and incorporation of multiple forward looking economic conditions described above. As a result, management assessed and considered the sensitivity of the ECL outcome against the forward looking economic conditions as part of the ECL governance process by recalculating the ECL under each scenario described above for selected portfolios, applying a 100% weighting to each scenario in turn. The weighting is reflected in both the determination of significant increase in credit risk as well as the measurement of the resulting ECL.

The economic scenarios are generated to capture the Bank's view of a range of possible forecast economic conditions that is sufficient for the calculation of unbiased and probability weighted ECL. As a result, the ECL calculated for the Upside and Downside scenarios should not be taken to represent the upper and lower limits of possible actual ECL outcomes. There are a very wide range of possible combinations of inter-related economic factors that could influence actual credit loss outcomes, accordingly the range of estimates provided by attributing 100% weightings to scenarios are indicative of possible outcomes given the assumptions used. A wider range of possible ECL outcomes reflects uncertainty about the distribution of economic conditions and does not necessarily mean that credit risk on the associated loans is higher than for loans where the distribution of possible future economic conditions is narrower. The recalculated ECLs for each of the scenarios should be read in the context of the sensitivity analysis as a whole and in conjunction with the narrative disclosures.

## Management judgemental adjustments

In the context of IFRS 9, management judgemental adjustments are short-term increases or decreases to the ECL at either a customer or portfolio level to account for late breaking events, model deficiencies and expert credit judgement applied following management review and challenge. Management judgements were applied to reflect credit risk dynamics not captured by our models. The drivers of the management judgemental adjustments reflect the changing economic outlook and evolving risks. Where the macroeconomic and portfolio risk outlook continues to improve, supported by low level of observed defaults, adjustments initially taken to reflect increased risk expectation can be retired or reduced.

At 31 December 2023, there are no management judgemental adjustments in the wholesale portfolio (2022: overlay of AED 84 million) and overlay of AED 66 million in retail portfolio (2022: underlay of AED 26 million).

## Credit exposure

### Maximum exposure to credit risk

The Bank's exposure to credit risk is spread across a broad range of asset classes, including derivatives, trading assets, loans and advances to customers, loans and advances to banks, and financial investments.

The following table presents the Bank's maximum exposure to credit risk from on balance sheet and off-balance sheet financial instruments before taking account of any collateral held or other credit enhancements (unless such enhancements meet accounting offsetting requirements). For financial assets recognised on the balance sheet, the maximum exposure to credit risk equals their carrying amount; for financial guarantees and similar contracts granted, it is the maximum amount that we would have to pay if the guarantees were called upon. For loan commitments and other credit-related commitments, it is generally the full amount of the committed facilities.

The offset in the table relate to amounts where there is a legally enforceable right of offset in the event of counterparty default and where, as a result, there is a net exposure for credit risk purposes. However, as there is no intention to settle these balances on a net basis under normal circumstances, they do not qualify for net presentation for accounting purposes.

No offset has been applied to off-balance sheet collateral. In the case of derivatives, the offset column also includes collateral received in cash and other financial assets.

### Maximum exposure to credit risk

	2023			2022		
	Maximum exposure AED000	Offset AED000	Net AED000	Maximum exposure AED000	Offset AED000	Net AED000
Loans and advances to customers held at amortised cost	46,351,320	(342,057)	46,009,263	50,015,493	(380,931)	49,634,562
Loans and advances to banks held at amortised cost	19,734,923	—	19,734,923	24,597,615	—	24,597,615
Other financial assets measured at amortised costs	42,868,392	(1,337,752)	41,530,640	30,612,120	—	30,612,120
– cash	897,814	—	897,814	757,127	—	757,127
– items in the course of collection from other banks	122,531	—	122,531	123,252	—	123,252
– reverse repurchase agreements – non-trading	25,960,050	(1,337,752)	24,622,298	22,064,566	—	22,064,566
– financial investments	12,756,735	—	12,756,735	5,226,396	—	5,226,396
– prepayments, accrued income and other assets	3,131,262	—	3,131,262	2,440,779	—	2,440,779
Derivatives	4,338,858	(3,850,653)	488,205	6,899,854	(4,810,600)	2,089,254
<b>Total on-balance sheet</b>	<b>113,293,493</b>	<b>(5,530,462)</b>	<b>107,763,031</b>	<b>112,125,082</b>	<b>(5,191,531)</b>	<b>106,933,551</b>
– financial guarantees and similar contracts	38,674,011	—	38,674,011	33,851,505	—	33,851,505
– loan and other credit-related commitments	56,551	—	56,551	45,157,283	—	45,157,283
<b>Total off-balance sheet</b>	<b>38,730,562</b>	<b>—</b>	<b>38,730,562</b>	<b>79,008,788</b>	<b>—</b>	<b>79,008,788</b>

## Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to banks and customers including loan commitments and financial guarantees

The following disclosure provides a reconciliation by stage of the Bank's gross carrying/nominal amount and allowances for loans and advances to banks and customers, including loan commitments and financial guarantees. Movements are calculated on a quarterly basis and therefore fully capture stage movements between quarters. If movements were calculated on a year-to-date basis they would only reflect the opening and closing position of the financial instrument. The transfers of financial instruments represents the impact of stage transfers upon the gross carrying/nominal amount and associated allowance for ECL.

The net remeasurement of ECL arising from stage transfers represents the increase or decrease due to these transfers, for example, moving from a 12-month (stage 1) to a lifetime (stage 2) ECL measurement basis. Net remeasurement excludes the underlying customer risk rating ('CRR')/probability of default ('PD') movements of the financial instruments from stage transfers. This is captured, along with other credit quality movements in the 'Changes to risk parameters - further lending/repayments (including changes in credit quality)' line item.

### Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to banks and customers including loan commitments and financial guarantees at 31 December 2023

	Non-credit impaired				Credit impaired				Total	
	Stage 1		Stage 2		Stage 3		POCI			
	Gross carrying/ nominal amount AED000	Allowance for ECL AED000	Gross carrying/ nominal amount AED000	Allowance for ECL AED000	Gross carrying/ nominal amount AED000	Allowance for ECL AED000	Gross carrying/ nominal amount AED000	Allowance for ECL AED000	Gross carrying/ nominal amount AED000	Allowance for ECL AED000
At 1 Jan 2023	88,310,846	(110,935)	5,854,475	(182,569)	3,666,728	(2,542,232)	13,505	(10,484)	97,845,554	(2,846,220)
Transfers of financial instruments:	235,277	(30,390)	(851,825)	129,535	616,548	(99,145)	—	—	—	—
– Transfers from Stage 1 to Stage 2	(4,312,367)	37,092	4,312,367	(37,092)	—	—	—	—	—	—
– Transfers from Stage 2 to Stage 1	4,547,644	(67,482)	(4,547,644)	67,482	—	—	—	—	—	—
– Transfers to Stage 3	—	—	(699,984)	114,135	699,984	(114,135)	—	—	—	—
– Transfers from Stage 3	—	—	83,436	(14,990)	(83,436)	14,990	—	—	—	—
Net remeasurement of ECL arising from transfer of stage	—	29,629	—	(40,042)	—	(413)	—	—	—	(10,826)
New financial assets originated or purchased	29,397,638	(75,941)	—	—	—	—	—	—	29,397,638	(75,941)
Asset derecognised (including final repayments)	(38,932,456)	30,720	(443,867)	26,833	(118,465)	30,816	—	—	(39,494,788)	88,369
Changes to risk parameters - further lending/repayments (including changes in credit quality)	1,911,455	47,048	1,310,878	(68,294)	(251,305)	(270,482)	(2,375)	4,820	2,968,653	(286,908)
Assets written off	—	—	—	—	(912,030)	912,030	—	—	(912,030)	912,030
Others	—	(88)	—	—	—	(48,942)	—	—	—	(49,030)
At 31 Dec 2023	80,922,760	(109,957)	5,869,661	(134,537)	3,001,476	(2,018,368)	11,130	(5,664)	89,805,027	(2,268,526)
ECL release/(charge) for the period	—	31,456	—	(81,503)	—	(240,079)	—	4,820	—	(285,306)
Recoveries	—	—	—	—	—	62,019	—	—	—	62,019
Others	—	—	—	—	—	—	—	—	—	—
Total ECL (charge)/release for the period	—	31,456	—	(81,503)	—	(178,060)	—	4,820	—	(223,287)

	At 31 Dec 2023		Twelve months ended 31 Dec 2023
	Gross carrying/nominal amount AED000	Allowance for ECL AED000	ECL charge AED000
<b>As above</b>	<b>89,805,027</b>	<b>(2,268,526)</b>	<b>(223,287)</b>
Other financial assets measured at amortised cost	<b>42,445,053</b>	<b>(9,979)</b>	<b>(2,389)</b>
Performance and other guarantees not considered for IFRS 9	—	—	<b>59,151</b>
<b>Summary of financial instruments to which the impairment requirements in IFRS 9 are applied/Summary income statement</b>	<b>132,250,080</b>	<b>(2,278,505)</b>	<b>(166,525)</b>
Debt instruments measured at FVOCI	<b>16,845,605</b>	<b>(7,505)</b>	<b>(6,650)</b>
<b>Change in expected credit losses and other credit impairment charges</b>	—	<b>(2,286,010)</b>	<b>(173,175)</b>

The contractual amount outstanding on financial assets that were written off during the year ended 31 December 2023 and that are still subject to enforcement activity is AED 442 million.

As shown in the previous table, the allowance for ECL for loans and advances to customers and banks and relevant loan commitments and financial guarantees decreased by AED 577 million during the year from AED 2,846 million at 31 December 2022 to AED 2,269 million at 31 December 2023.

## Notes on the financial statements

This decrease was primarily driven by:

- AED 912 million of assets written off; and
- AED 88 million due to assets derecognised.

These were partly offset by:

- AED 11 million on net remeasurement of ECL arising from transfer of stage;
- AED 76 million relating to new financial assets originated or purchased;
- AED 287 million relating to changes in risk parameters; and
- AED 49 million relating to other movements.

The ECL charge for the period of AED 285 million presented in the previous table consisted of AED 287 million charge relating to underlying credit quality changes, including the credit quality impact of financial instruments transferring between stages, AED 11 million charge relating to the net remeasurement impact of stage transfers and AED 12 million release relating to underlying net book volume movement.

### Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to banks and customers including loan commitments and financial guarantees at 31 December 2022

	Non-credit impaired				Credit impaired				Total	
	Stage 1		Stage 2		Stage 3		POCI			
	Gross carrying/ nominal amount AED000	Allow- ance for ECL AED000	Gross carrying/ nominal amount AED000	Allow- ance for ECL AED000	Gross carrying/ nominal amount AED000	Allow- ance for ECL AED000	Gross carrying/ nominal amount AED000	Allow- ance for ECL AED000	Gross carrying/ nominal amount AED000	Allow- ance for ECL AED000
At 1 Jan 2022	83,294,472	(251,599)	9,107,462	(352,514)	4,058,762	(2,843,910)	21,297	(5,505)	96,481,993	(3,453,528)
Transfers of financial instruments:	1,454,406	(7,276)	(2,124,589)	127,310	670,183	(120,034)	—	—	—	—
– Transfers from Stage 1 to Stage 2	(3,579,963)	24,703	3,579,963	(24,703)	—	—	—	—	—	—
– Transfers from Stage 2 to Stage 1	5,034,369	(31,979)	(5,034,369)	31,979	—	—	—	—	—	—
– Transfers to Stage 3	—	—	(699,685)	131,608	699,685	(131,608)	—	—	—	—
– Transfers from Stage 3	—	—	29,502	(11,574)	(29,502)	11,574	—	—	—	—
Net remeasurement of ECL arising from transfer of stage	—	18,378	—	(40,194)	—	(345)	—	—	—	(22,161)
New financial assets originated or purchased	33,886,565	(80,024)	—	—	—	—	—	—	33,886,565	(80,024)
Asset derecognised (including final repayments)	(23,365,948)	26,647	(937,162)	44,989	(322,950)	13,465	(1,653)	—	(24,627,713)	85,101
Changes to risk parameters - further lending/repayments (including changes in credit quality)	(6,958,649)	182,910	(191,236)	37,840	57,753	(348,164)	(6,139)	(4,979)	(7,098,271)	(132,393)
Assets written off	—	—	—	—	(797,020)	797,020	—	—	(797,020)	797,020
Others	—	29	—	—	—	(40,264)	—	—	—	(40,235)
At 31 Dec 2022	88,310,846	(110,935)	5,854,475	(182,569)	3,666,728	(2,542,232)	13,505	(10,484)	97,845,554	(2,846,220)
ECL release/(charge) for the period	—	147,911	—	42,635	—	(335,044)	—	(4,979)	—	(149,477)
Recoveries	—	—	—	—	—	70,976	—	—	—	70,976
Others	—	—	—	—	—	—	—	—	—	—
Total ECL (charge)/release for the period	—	147,911	—	42,635	—	(264,068)	—	(4,979)	—	(78,501)

	At 31 Dec 2022		Twelve months ended 31 Dec 2022
	Gross carrying/nominal amount AED000	Allowance for ECL AED000	ECL charge AED000
As above	97,845,554	(2,846,220)	(78,501)
Other financial assets measured at amortised cost	30,131,700	(14,003)	(6,870)
Performance and other guarantees not considered for IFRS 9	—	—	89,832
Summary of financial instruments to which the impairment requirements in IFRS 9 are applied/ Summary income statement	127,977,254	(2,860,223)	4,461
Debt instruments measured at FVOCI	14,450,940	(855)	(553)
Total allowance for ECL/total income statement ECL charge for the period	—	(2,861,078)	3,908

The contractual amount outstanding on financial assets that were written off during the year ended 31 December 2022 and that are still subject to enforcement activity is AED 157 million.

Wholesale lending – Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to banks and customers including loan commitments and financial guarantees at 31 December 2023

	Non-credit impaired				Credit impaired				Total	
	Stage 1		Stage 2		Stage 3		POCI			
	Gross carrying/ nominal amount	Allowance for ECL	Gross carrying/ nominal amount	Allowance for ECL	Gross carrying/ nominal amount	Allowance for ECL	Gross carrying/ nominal amount	Allowance for ECL	Gross carrying/ nominal amount	Allowance for ECL
	AED000	AED000	AED000	AED000	AED000	AED000	AED000	AED000	AED000	AED000
At 1 Jan 2023	71,009,672	(30,266)	5,127,391	(55,431)	3,387,589	(2,385,685)	13,505	(10,484)	79,538,157	(2,481,866)
Transfers of financial instruments:	1,280,393	(7,334)	(1,812,125)	51,554	531,732	(44,220)	—	—	—	—
– Transfers from Stage 1 to Stage 2	(2,552,142)	3,150	2,552,142	(3,150)	—	—	—	—	—	—
– Transfers from Stage 2 to Stage 1	3,832,535	(10,484)	(3,832,535)	10,484	—	—	—	—	—	—
– Transfers to Stage 3	—	—	(538,761)	46,145	538,761	(46,145)	—	—	—	—
– Transfers from Stage 3	—	—	7,029	(1,925)	(7,029)	1,925	—	—	—	—
Net remeasurement of ECL arising from transfer of stage	—	4,480	—	(3,060)	—	—	—	—	—	1,420
New financial assets originated or purchased	22,613,719	(13,097)	—	—	—	—	—	—	22,613,719	(13,097)
Asset derecognised (including final repayments)	(34,173,408)	1,824	(233,578)	98	(939)	—	—	—	(34,407,925)	1,922
Changes to risk parameters-further lending/repayments (including changes in credit quality)	3,176,626	(13,941)	1,290,470	(20,766)	(286,902)	(205,020)	(2,375)	4,820	4,177,819	(234,907)
Assets written off	—	—	—	—	(771,802)	771,802	—	—	(771,802)	771,802
Others	—	(88)	—	—	—	(48,765)	—	—	—	(48,853)
At 31 Dec 2023	63,907,002	(58,422)	4,372,158	(27,605)	2,859,678	(1,911,888)	11,130	(5,664)	71,149,968	(2,003,579)
ECL release/(charge) for the period	—	(20,734)	—	(23,728)	—	(205,020)	—	4,820	—	(244,662)
Recoveries	—	—	—	—	—	16,727	—	—	—	16,727
Others	—	—	—	—	—	—	—	—	—	—
Total ECL (charge)/release for the period	—	(20,734)	—	(23,728)	—	(188,293)	—	4,820	—	(227,935)
At 1 Jan 2022	67,114,773	(146,714)	8,533,633	(250,312)	3,698,028	(2,638,661)	21,297	(5,505)	79,367,731	(3,041,192)
Transfers of financial instruments:	1,928,592	(3,456)	(2,499,939)	60,955	571,347	(57,499)	—	—	—	—
– Transfers from Stage 1 to Stage 2	(2,869,585)	6,266	2,869,585	(6,266)	—	—	—	—	—	—
– Transfers from Stage 2 to Stage 1	4,798,177	(9,722)	(4,798,177)	9,722	—	—	—	—	—	—
– Transfers to Stage 3	—	—	(571,535)	57,499	571,535	(57,499)	—	—	—	—
– Transfers from Stage 3	—	—	188	—	(188)	—	—	—	—	—
Net remeasurement of ECL arising from transfer of stage	—	6,746	—	(12,546)	—	—	—	—	—	(5,800)
New financial assets originated or purchased	26,710,311	(12,041)	—	—	—	—	—	—	26,710,311	(12,041)
Asset derecognised (including final repayments)	(19,603,644)	2,277	(789,055)	11,423	(236,054)	10,396	(1,653)	—	(20,630,406)	24,096
Changes to risk parameters - further lending/repayments (including changes in credit quality)	(5,140,360)	122,893	(117,248)	135,049	918	(306,470)	(6,139)	(4,979)	(5,262,829)	(53,507)
Assets written off	—	—	—	—	(646,650)	646,650	—	—	(646,650)	646,650
Others	—	29	—	—	—	(40,101)	—	—	—	(40,072)
At 31 Dec 2022	71,009,672	(30,266)	5,127,391	(55,431)	3,387,589	(2,385,685)	13,505	(10,484)	79,538,157	(2,481,866)
ECL release/(charge) for the period	—	119,875	—	133,926	—	(296,074)	—	(4,979)	—	(47,252)
Recoveries	—	—	—	—	—	6,260	—	—	—	6,260
Others	—	—	—	—	—	—	—	—	—	—
Total ECL (charge)/release for the period	—	119,875	—	133,926	—	(289,814)	—	(4,979)	—	(40,992)



## Notes on the financial statements

Personal lending – Reconciliation of changes in gross carrying/nominal amount and allowances for loans and advances to customers including loan commitments and financial guarantees at 31 December 2023

	Non-credit impaired				Credit impaired			
	Stage 1		Stage 2		Stage 3		Total	
	Gross carrying/nominal amount	Allowance for ECL	Gross carrying/nominal amount	Allowance for ECL	Gross carrying/nominal amount	Allowance for ECL	Gross carrying/nominal amount	Allowance for ECL
	AED000	AED000	AED000	AED000	AED000	AED000	AED000	AED000
<b>At 1 Jan 2023</b>	<b>17,301,174</b>	<b>(80,669)</b>	<b>727,084</b>	<b>(127,138)</b>	<b>279,139</b>	<b>(156,547)</b>	<b>18,307,397</b>	<b>(364,354)</b>
Transfers of financial instruments:	(1,045,116)	(23,056)	960,300	77,981	84,816	(54,925)	—	—
– Transfers from Stage 1 to Stage 2	(1,760,225)	33,942	1,760,225	(33,942)	—	—	—	—
– Transfers from Stage 2 to Stage 1	715,109	(56,998)	(715,109)	56,998	—	—	—	—
– Transfers to Stage 3	—	—	(161,223)	67,990	161,223	(67,990)	—	—
– Transfers from Stage 3	—	—	76,407	(13,065)	(76,407)	13,065	—	—
Net remeasurement of ECL arising from transfer of stage	—	25,149	—	(36,982)	—	(413)	—	(12,246)
New financial assets originated or purchased	6,783,919	(62,844)	—	—	—	—	6,783,919	(62,844)
Asset derecognised (including final repayments)	(4,759,048)	28,896	(210,289)	26,735	(117,526)	30,816	(5,086,863)	86,447
Changes to risk parameters - further lending repayments (including changes in credit quality)	(1,265,171)	60,989	20,408	(47,528)	35,597	(65,462)	(1,209,166)	(52,001)
Assets written off	—	—	—	—	(140,228)	140,228	(140,228)	140,228
Others	—	—	—	—	—	(177)	—	(177)
<b>At 31 Dec 2023</b>	<b>17,015,758</b>	<b>(51,535)</b>	<b>1,497,503</b>	<b>(106,932)</b>	<b>141,798</b>	<b>(106,480)</b>	<b>18,655,059</b>	<b>(264,947)</b>
ECL release/(charge) for the period	—	52,190	—	(57,775)	—	(35,059)	—	(40,644)
Recoveries	—	—	—	—	—	45,292	—	45,292
Others	—	—	—	—	—	—	—	—
<b>Total ECL (charge)/release for the period</b>	<b>—</b>	<b>52,190</b>	<b>—</b>	<b>(57,775)</b>	<b>—</b>	<b>10,233</b>	<b>—</b>	<b>4,648</b>
At 1 Jan 2022	16,179,699	(104,885)	573,829	(102,202)	360,734	(205,249)	17,114,262	(412,336)
Transfers of financial instruments:	(474,186)	(3,820)	375,350	66,355	98,836	(62,535)	—	—
– Transfers from Stage 1 to Stage 2	(710,378)	18,437	710,378	(18,437)	—	—	—	—
– Transfers from Stage 2 to Stage 1	236,192	(22,257)	(236,192)	22,257	—	—	—	—
– Transfers to Stage 3	—	—	(128,150)	74,109	128,150	(74,109)	—	—
– Transfers from Stage 3	—	—	29,314	(11,574)	(29,314)	11,574	—	—
Net remeasurement of ECL arising from transfer of stage	—	11,632	—	(27,648)	—	(345)	—	(16,361)
New financial assets originated or purchased	7,176,254	(67,983)	—	—	—	—	7,176,254	(67,983)
Asset derecognised (including final repayments)	(3,762,304)	24,370	(148,107)	33,566	(86,896)	3,069	(3,997,307)	61,005
Changes to risk parameters - further lending repayments (including changes in credit quality)	(1,818,289)	60,017	(73,988)	(97,209)	56,835	(41,694)	(1,835,442)	(78,886)
Assets written off	—	—	—	—	(150,370)	150,370	(150,370)	150,370
Others	—	—	—	—	—	(163)	—	(163)
At 31 Dec 2022	17,301,174	(80,669)	727,084	(127,138)	279,139	(156,547)	18,307,397	(364,354)
ECL release/(charge) for the period	—	28,036	—	(91,291)	—	(38,970)	—	(102,225)
Recoveries	—	—	—	—	—	64,716	—	64,716
Others	—	—	—	—	—	—	—	—
<b>Total ECL (charge)/release for the period</b>	<b>—</b>	<b>28,036</b>	<b>—</b>	<b>(91,291)</b>	<b>—</b>	<b>25,746</b>	<b>—</b>	<b>(37,509)</b>

## Credit quality of financial instruments

The Bank assesses the credit quality of all financial instruments that are subject to credit risk. The credit quality of financial instruments is a point-in-time assessment of PD, whereas stages 1 and 2 are determined based on relative deterioration of credit quality since initial recognition. Accordingly, for non-credit-impaired financial instruments, there is no direct relationship between the credit quality assessment and stages 1 and 2, although typically the lower credit quality bands exhibit a higher proportion in stage 2.

The five credit quality classifications defined below each encompass a range of granular internal credit rating grades assigned to wholesale and personal lending businesses and the external ratings attributed by external agencies to debt securities.

### Credit quality classification

	Debt securities and other bills External credit rating	Wholesale lending Internal credit rating	Retail lending Internal credit rating <sup>2</sup>
<b>Quality classification</b>			
Strong	A– and above	CRR <sup>1</sup> 1 to CRR2	Band 1 and 2
Good	BBB+ to BBB–	CRR3	Band 3
Satisfactory	BB+ to B and unrated	CRR4 to CRR5	Band 4 and 5
Sub-standard	B– to C	CRR6 to CRR8	Band 6
Impaired	Default	CRR9 to CRR10	Band 7

1 Customer risk rating.

2 12-month point-in-time probability weighted probability of default ('PD').

### Quality classification definitions

- ‘Strong’ exposures demonstrate a strong capacity to meet financial commitments, with negligible or low probability of default and/or low levels of expected loss.
- ‘Good’ exposures require closer monitoring and demonstrate a good capacity to meet financial commitments, with low default risk.
- ‘Satisfactory’ exposures require closer monitoring and demonstrate an average to fair capacity to meet financial commitments, with moderate default risk.
- ‘Sub-standard’ exposures require varying degrees of special attention and default risk is of greater concern.
- ‘Impaired’ exposures have been assessed as impaired. These also include retail accounts classified as Band 1 to Band 6 that are delinquent by more than 90 days, unless individually they have been assessed as not impaired; and renegotiated loans that have met the requirements to be disclosed as impaired and have not yet met the criteria to be returned to the unimpaired portfolio.

### Risk rating scales

The ‘CRR’ 10-grade scale summarises a more granular underlying 23-grade scale of obligor ‘PD’. All HSBC customers are rated using the 10- or 23-grade scale, depending on the degree of sophistication of the Basel II approach adopted for the exposure.

Retail lending credit quality is disclosed based on a 12-month point-in-time probability weighted PD.

For debt securities and certain other financial instruments, external ratings have been aligned to the five quality classifications. The ratings of Standard and Poor’s are cited, with those of other agencies being treated equivalently. Debt securities with short-term issue ratings are reported against the long-term rating of the issuer of those securities. If major rating agencies have different ratings for the same debt securities, a prudent rating selection is made in line with regulatory requirements.

### Distribution of financial instruments by credit quality at 31 December 2023

	Gross carrying/notional amount						Allowance for ECL	Net
	Strong AED000	Good AED000	Satisfactory AED000	Sub- standard AED000	Credit impaired AED000	Total AED000	AED000	AED000
In-scope for IFRS 9								
Loans and advances to customers held at amortised cost	20,521,965	10,424,869	13,579,209	1,192,954	2,882,805	48,601,802	(2,250,482)	46,351,320
Loans and advances to banks held at amortised cost	19,148,856	230,400	356,669	205	—	19,736,130	(1,207)	19,734,923
Cash	897,814	—	—	—	—	897,814	—	897,814
Items in the course of collection from other banks	122,531	—	—	—	—	122,531	—	122,531
Reverse repurchase agreements – non-trading	17,533,617	839,942	7,586,491	—	—	25,960,050	—	25,960,050
Financial investments at amortised cost	11,876,048	—	881,971	—	—	12,758,019	(1,284)	12,756,735
Prepayments, accrued income and other assets	250,831	394,785	2,026,002	29,124	5,897	2,706,639	(8,695)	2,697,944
– endorsements and acceptances	49,707	394,785	696,831	29,124	154	1,170,601	(660)	1,169,941
– accrued income and other	201,124	—	1,329,171	—	5,743	1,536,038	(8,035)	1,528,003
Debt instruments measured at fair value through other comprehensive income <sup>1</sup>	16,811,732	—	131,401	—	—	16,943,133	(7,505)	16,935,628
Out-of-scope for IFRS 9								
Trading assets	4,806,657	238,524	980,149	50,567	14,993	6,090,890	—	6,090,890
Other financial assets designated and otherwise mandatorily measured at fair value through profit or loss	—	20,071	17,075	—	—	37,146	—	37,146
Derivatives	4,195,747	48,748	93,449	914	—	4,338,858	—	4,338,858
<b>Total gross carrying amount on balance sheet</b>	<b>96,165,798</b>	<b>12,197,339</b>	<b>25,652,416</b>	<b>1,273,764</b>	<b>2,903,695</b>	<b>138,193,012</b>	<b>(2,269,173)</b>	<b>135,923,839</b>
Percentage of total credit quality	70%	9%	19%	1%	2%	100%		
Loan and other credit related commitments	12,653,755	4,910,177	1,887,829	41,159	90,412	19,583,332	(16,386)	19,566,946
Financial guarantees	772,272	464,834	507,153	81,439	39,389	1,865,087	(451)	1,864,636
<b>Total nominal amount off balance sheet</b>	<b>13,426,027</b>	<b>5,375,011</b>	<b>2,394,982</b>	<b>122,598</b>	<b>129,801</b>	<b>21,448,419</b>	<b>(16,837)</b>	<b>21,431,582</b>
<b>At 31 Dec 2023</b>	<b>109,591,825</b>	<b>17,572,350</b>	<b>28,047,398</b>	<b>1,396,362</b>	<b>3,033,496</b>	<b>159,641,431</b>	<b>(2,286,010)</b>	<b>157,355,421</b>

<sup>1</sup> For the purposes of this disclosure, gross carrying value is defined as the amortised cost of a financial asset before adjusting for any loss allowance. As such, the gross carrying value of debt instruments at FVOCI as presented above will not reconcile to the balance sheet as it excludes fair value gains and losses.

## Notes on the financial statements

### Distribution of financial instruments by credit quality at 31 December 2022

	Gross carrying/notional amount						Allowance for ECL	Net
	Strong AED000	Good AED000	Satisfactory AED000	Sub- standard AED000	Credit impaired AED000	Total AED000	AED000	AED000
In-scope for IFRS 9								
Loans and advances to customers held at amortised cost	21,251,771	12,428,071	13,517,583	2,017,740	3,626,945	52,842,110	(2,826,617)	50,015,493
Loans and advances to banks held at amortised cost	22,645,510	1,429,081	526,790	272	—	24,601,653	(4,038)	24,597,615
Cash	757,127	—	—	—	—	757,127	—	757,127
Items in the course of collection from other banks	123,252	—	—	—	—	123,252	—	123,252
Reverse repurchase agreements – non-trading	19,991,327	1,461,726	611,513	—	—	22,064,566	—	22,064,566
Prepayments, accrued income and other assets	316,574	251,522	1,204,657	173,425	14,016	1,960,194	(13,838)	1,946,356
– endorsements and acceptances	89,823	251,522	351,014	173,425	1,786	867,570	(1,228)	866,342
– accrued income and other	226,751	—	853,643	—	12,230	1,092,624	(12,610)	1,080,014
Financial investments at amortised cost	5,226,561	—	—	—	—	5,226,561	(165)	5,226,396
Debt instruments measured at fair value through other comprehensive income	14,618,952	—	96,906	—	—	14,715,858	(855)	14,715,003
Out-of-scope for IFRS 9								
Trading assets	5,389,323	304,418	864,595	—	1,063	6,559,399	—	6,559,399
Other financial assets designated and otherwise mandatorily measured at fair value through profit or loss	—	—	73,429	—	—	73,429	—	73,429
Derivatives	6,713,323	115,541	66,433	4,557	—	6,899,854	—	6,899,854
Total gross carrying amount on balance sheet	97,033,720	15,990,359	16,961,906	2,195,994	3,642,024	135,824,003	(2,845,513)	132,978,490
Percentage of total credit quality	71%	12%	12%	2%	3%	100%		
Loan and other credit related commitments	9,262,383	5,406,098	3,880,635	117,181	14,780	18,681,077	(14,922)	18,666,155
Financial guarantees	541,191	508,911	616,339	15,765	38,508	1,720,714	(643)	1,720,071
Total nominal amount off balance sheet	9,803,574	5,915,009	4,496,974	132,946	53,288	20,401,791	(15,565)	20,386,226
At 31 Dec 2022	106,837,294	21,905,368	21,458,880	2,328,940	3,695,312	156,225,794	(2,861,078)	153,364,716

### Distribution of financial instruments to which the impairment requirements in IFRS 9 are applied, by credit quality and stage allocation at 31 December 2023

	Gross carrying/notional amount						Allowance for ECL	Net
	Strong AED000	Good AED000	Satisfactory AED000	Sub- standard AED000	Credit impaired AED000	Total AED000	AED000	AED000
Gross carrying amount on balance sheet	87,163,395	11,889,995	24,561,743	1,222,283	2,888,702	127,726,118	(2,269,173)	125,456,945
Loans and advances to customers held at amortised cost	20,521,965	10,424,869	13,579,209	1,192,954	2,882,805	48,601,802	(2,250,482)	46,351,320
– stage 1	19,535,412	9,160,348	11,802,694	101,812	—	40,600,266	(94,868)	40,505,398
– stage 2	986,553	1,264,521	1,776,515	1,091,142	—	5,118,731	(131,984)	4,986,747
– stage 3	—	—	—	—	2,871,675	2,871,675	(2,017,966)	853,709
– POCI	—	—	—	—	11,130	11,130	(5,664)	5,466
Loans and advances to banks held at amortised cost	19,148,856	230,400	356,669	205	—	19,736,130	(1,207)	19,734,923
– stage 1	19,148,856	230,400	45,909	—	—	19,425,165	(732)	19,424,433
– stage 2	—	—	310,760	205	—	310,965	(475)	310,490
– stage 3	—	—	—	—	—	—	—	—
– POCI	—	—	—	—	—	—	—	—
Other financial assets measured at amortised costs	30,680,842	1,234,726	10,494,464	29,124	5,897	42,445,053	(9,979)	42,435,074
– stage 1	30,680,842	1,217,589	10,447,002	—	—	42,345,433	(4,081)	42,341,352
– stage 2	—	17,137	47,462	29,124	—	93,723	(155)	93,568
– stage 3	—	—	—	—	5,897	5,897	(5,743)	154
– POCI	—	—	—	—	—	—	—	—
Debt instruments measured at fair value through other comprehensive income <sup>1</sup>	16,811,732	—	131,401	—	—	16,943,133	(7,505)	16,935,628
– stage 1	16,811,732	—	131,401	—	—	16,943,133	(7,505)	16,935,628
– stage 2	—	—	—	—	—	—	—	—
– stage 3	—	—	—	—	—	—	—	—
– POCI	—	—	—	—	—	—	—	—

Distribution of financial instruments to which the impairment requirements in IFRS 9 are applied, by credit quality and stage allocation at 31 December 2023 (continued)

	Gross carrying/notional amount						Allowance for ECL	Net
	Strong	Good	Satisfactory	Sub-standard	Credit impaired	Total		
Nominal amount off balance sheet	13,426,027	5,375,011	2,394,982	122,598	129,801	21,448,419	(16,837)	21,431,582
Loan and other credit-related commitments	12,653,755	4,910,177	1,887,829	41,159	90,412	19,583,332	(16,386)	19,566,946
– stage 1	12,653,103	4,799,800	1,726,895	32,412	—	19,212,210	(14,051)	19,198,159
– stage 2	652	110,377	160,934	8,747	—	280,710	(1,939)	278,771
– stage 3	—	—	—	—	90,412	90,412	(396)	90,016
– POCI	—	—	—	—	—	—	—	—
Financial guarantees	772,272	464,834	507,153	81,439	39,389	1,865,087	(451)	1,864,636
– stage 1	772,222	440,025	452,988	1,208	—	1,666,443	(306)	1,666,137
– stage 2	50	24,809	54,165	80,231	—	159,255	(139)	159,116
– stage 3	—	—	—	—	39,389	39,389	(6)	39,383
– POCI	—	—	—	—	—	—	—	—
<b>At 31 Dec 2023</b>	<b>100,589,422</b>	<b>17,265,006</b>	<b>26,956,725</b>	<b>1,344,881</b>	<b>3,018,503</b>	<b>149,174,537</b>	<b>(2,286,010)</b>	<b>146,888,527</b>
Gross carrying amount on balance sheet	84,931,074	15,570,400	15,957,449	2,191,437	3,640,961	122,291,321	(2,845,513)	119,445,808
Loans and advances to customers held at amortised cost	21,251,771	12,428,071	13,517,583	2,017,740	3,626,945	52,842,110	(2,826,617)	50,015,493
– stage 1	21,251,764	12,020,196	11,026,001	103,097	—	44,401,058	(97,819)	44,303,239
– stage 2	7	407,875	2,491,582	1,914,643	—	4,814,107	(176,448)	4,637,659
– stage 3	—	—	—	—	3,613,440	3,613,440	(2,541,866)	1,071,574
– POCI	—	—	—	—	13,505	13,505	(10,484)	3,021
Loans and advances to banks held at amortised cost	22,645,510	1,429,081	526,790	272	—	24,601,653	(4,038)	24,597,615
– stage 1	22,645,510	1,293,945	245,917	—	—	24,185,372	(3,736)	24,181,636
– stage 2	—	135,136	280,873	272	—	416,281	(302)	415,979
– stage 3	—	—	—	—	—	—	—	—
– POCI	—	—	—	—	—	—	—	—
Other financial assets measured at amortised costs	26,414,841	1,713,248	1,816,170	173,425	14,016	30,131,700	(14,003)	30,117,697
– stage 1	26,414,841	1,712,747	1,740,124	3,329	—	29,871,041	(676)	29,870,365
– stage 2	—	501	76,046	170,096	—	246,643	(198)	246,445
– stage 3	—	—	—	—	14,016	14,016	(13,129)	887
– POCI	—	—	—	—	—	—	—	—
Debt instruments measured at fair value through other comprehensive income	14,618,952	—	96,906	—	—	14,715,858	(855)	14,715,003
– stage 1	14,618,952	—	96,906	—	—	14,715,858	(855)	14,715,003
– stage 2	—	—	—	—	—	—	—	—
– stage 3	—	—	—	—	—	—	—	—
– POCI	—	—	—	—	—	—	—	—
Nominal amount off balance sheet	9,803,574	5,915,009	4,496,974	132,946	53,288	20,401,791	(15,565)	20,386,226
Loan and other credit-related commitments	9,262,383	5,406,098	3,880,635	117,181	14,780	18,681,077	(14,922)	18,666,155
– stage 1	9,261,086	5,325,617	3,680,244	64,900	—	18,331,847	(9,103)	18,322,744
– stage 2	1,297	80,481	200,391	52,281	—	334,450	(5,459)	328,991
– stage 3	—	—	—	—	14,780	14,780	(360)	14,420
– POCI	—	—	—	—	—	—	—	—
Financial guarantees	541,191	508,911	616,339	15,765	38,508	1,720,714	(643)	1,720,071
– stage 1	539,116	498,533	348,255	6,665	—	1,392,569	(277)	1,392,292
– stage 2	2,075	10,378	268,084	9,100	—	289,637	(360)	289,277
– stage 3	—	—	—	—	38,508	38,508	(6)	38,502
– POCI	—	—	—	—	—	—	—	—
<b>At 31 Dec 2022</b>	<b>94,734,648</b>	<b>21,485,409</b>	<b>20,454,423</b>	<b>2,324,383</b>	<b>3,694,249</b>	<b>142,693,112</b>	<b>(2,861,078)</b>	<b>139,832,034</b>

1 For the purposes of this disclosure, gross carrying value is defined as the amortised cost of a financial asset before adjusting for any loss allowance. As such, the gross carrying value of debt instruments at FVOCI as presented above will not reconcile to the balance sheet as it excludes fair value gains and losses.

## Past due but not impaired gross financial instruments

Past due but not impaired gross financial instruments are those loans where, although customers have failed to make payments in accordance with the contractual terms of their facilities, they have not met the impaired loan criteria. This is typically when a loan is less than 90 days past due and there are no other indicators of impairment.

Exposures past due but not impaired also include individually assessed mortgages that are in arrears more than 90 days, but there are no other indicators of impairment and the value of collateral is sufficient to repay both the principal debt and all potential interest for at least one year or short-term trade facilities past due more than 90 days for technical reasons such as delays in documentation but there is no concern over the creditworthiness of the counterparty.

The following table provides an analysis of gross loans and advances to customers held at amortised cost which are past due but not considered impaired. There are no other significant balance sheet items where past due balances are not considered impaired.

### Stage 2 days past due analysis

	Gross carrying amount			Allowance for ECL			ECL coverage %		
	Stage 2	1 to 29 DPD	30 and > DPD	Stage 2	1 to 29 DPD	30 and > DPD	Stage 2	1 to 29 DPD	30 and > DPD
	AED000	AED000	AED000	AED000	AED000	AED000	%	%	%
Loans and advances to customers held at amortised cost	5,118,731	88,410	176,716	(131,984)	(10,257)	(18,889)	(2.6)	(11.6)	(10.7)
– personal	1,415,704	46,837	39,097	(106,924)	(8,966)	(17,388)	(7.6)	(19.1)	(44.5)
– corporate and commercial	3,703,027	41,573	137,616	(25,060)	(1,291)	(1,501)	(0.7)	(3.1)	(1.1)
Loans and advances to banks at amortised cost	310,965	—	—	(475)	—	—	(0.2)	—	—
Other financial assets measured at amortised cost	93,723	1,050	894	(155)	—	(9)	(0.2)	—	(1.0)
<b>At 31 Dec 2023</b>	<b>5,523,419</b>	<b>89,460</b>	<b>177,610</b>	<b>(132,614)</b>	<b>(10,257)</b>	<b>(18,898)</b>	<b>(2.4)</b>	<b>(11.5)</b>	<b>(10.6)</b>
Loans and advances to customers held at amortised cost	4,814,107	63,219	72,684	(176,448)	(16,906)	(16,932)	(3.7)	(26.7)	(23.3)
– personal	642,945	41,641	45,371	(127,135)	(16,855)	(16,749)	(19.8)	(40.5)	(36.9)
– corporate and commercial	4,171,162	21,578	27,313	(49,313)	(51)	(183)	(1.2)	(0.2)	(0.7)
Loans and advances to banks at amortised cost	416,281	—	—	(302)	—	—	(0.1)	—	—
Other financial assets measured at amortised cost	246,643	—	554	(198)	—	—	(0.1)	—	—
<b>At 31 Dec 2022</b>	<b>5,477,031</b>	<b>63,219</b>	<b>73,238</b>	<b>(176,948)</b>	<b>(16,906)</b>	<b>(16,932)</b>	<b>(3.2)</b>	<b>(26.7)</b>	<b>(23.1)</b>

## Credit-impaired loans

We determine that a financial instrument is credit impaired and in stage 3 by considering relevant objective evidence, primarily whether:

- contractual payments of either principal or interest are past due for more than 90 days;
- there are other indications that the borrower is unlikely to pay, such as when a concession has been granted to the borrower for economic or legal reasons relating to the borrower's financial condition; and
- the loan is otherwise considered to be in default. If such unlikelihood to pay is not identified at an earlier stage, it is deemed to occur when an exposure is 90 days past due.

## Forborne loans and advances

Forbearance measures consist of concessions towards an obligor that is experiencing or about to experience difficulties in meeting its financial commitments.

We continue to class loans as forborne when we modify the contractual payment terms due to having significant concerns about the borrowers' ability to meet contractual payments when they were due.

### Credit quality of forborne loans

For wholesale lending, where payment-related forbearance measures result in a diminished financial obligation, or if there are other indicators of impairment, the loan will be classified as credit impaired if it is not already so classified. All facilities with a customer, including loans that have not been modified, are considered credit impaired following the identification of a payment-related forborne loan.

For retail lending, where a material payment-related concession has been granted, the loan will be classified as credit impaired. In isolation, non-payment forbearance measures may not result in the loan being classified as credit impaired unless combined with other indicators of credit impairment. These are classed as performing forborne loans for both wholesale and retail lending.

Wholesale and retail lending forborne loans are classified as credit impaired until there is sufficient evidence to demonstrate a significant reduction in the risk of non-payment of future cash flows, observed over a minimum one-year period, and there are no other indicators of impairment. Any forborne loans not considered credit impaired will remain forborne for a minimum of two years from the date that credit impairment no longer applies. For wholesale and retail lending, any forbearance measures granted on a loan already classed as forborne results in the customer being classed as credit impaired.

## Forborne loans and recognition of expected credit losses

Forborne loans expected credit loss assessments reflect the higher rates of losses typically experienced with these types of loans such that they are in stage 2 and stage 3. The higher rates are more pronounced in unsecured retail lending requiring further segmentation. For wholesale lending, forborne loans are typically assessed individually. Credit risk ratings are intrinsic to the impairment assessments. The individual impairment assessment takes into account the higher risk of the future non-payment inherent in forborne loans.

## Forborne loans and advances to customers by industry sector

	First lien residential mortgages	Other personal lending	Corporate and commercial	Non-bank financial institutions	Total forborne loans
	AED000	AED000	AED000	AED000	AED000
Stage 2	22,632	4,564	12,695	—	39,891
Stage 3	29,324	61,538	1,519,477	—	1,610,339
<b>Forborne loans at 31 Dec 2023</b>	<b>51,956</b>	<b>66,102</b>	<b>1,532,172</b>	<b>—</b>	<b>1,650,230</b>
Allowance for expected credit losses on forborne loans					758,220
Stage 2	40,803	13,292	1,510,552	—	1,564,647
Stage 3	65,307	9,189	1,775,587	—	1,850,083
Forborne loans at 31 Dec 2022	106,110	22,481	3,286,139	—	3,414,730
Allowance for expected credit losses on forborne loans					1,221,940

For details of our impairment policies on loans and advances and financial investments, see Note 2.2(g) of the financial statements.

## Gross loans and advances to customers by industry sector

	Gross loans and advances to customers	
	Total AED000	As a % of total gross loans %
<b>At 31 Dec 2023</b>		
<b>Personal</b>		
– residential mortgages	7,189,070	14.8
– other personal	4,867,360	10.0
	12,056,430	24.8
<b>Corporate and commercial</b>		
– commercial, industrial and international trade	21,103,368	43.4
– commercial real estate	6,413,283	13.2
– government	164,724	0.3
– other commercial	7,684,827	15.8
	35,366,202	72.8
<b>Financial</b>		
– non-bank financial institutions	1,179,170	2.4
<b>Total gross loans and advances to customers</b>	<b>48,601,802</b>	<b>100.0</b>
Impaired loans		
– as a percentage of gross loans and advances to customers	5.93%	
<b>Total impairment allowances</b>		
– as a percentage of gross loans and advances to customers	4.63%	
<b>At 31 Dec 2022</b>		
<b>Personal</b>		
– residential mortgages	7,726,400	14.7
– other personal	4,918,198	9.3
	12,644,598	24.0
<b>Corporate and commercial</b>		
– commercial, industrial and international trade	22,192,429	42.0
– commercial real estate	7,188,915	13.6
– government	4,900,525	9.3
– other commercial	5,368,981	10.2
	39,650,850	75.0
<b>Financial</b>		
– non-bank financial institutions	546,662	1.0
<b>Total gross loans and advances to customers</b>	<b>52,842,110</b>	<b>100.0</b>
Impaired loans		
– as a percentage of gross loans and advances to customers	6.86%	
<b>Total impairment allowances</b>		
– as a percentage of gross loans and advances to customers	5.35%	

## Notes on the financial statements

### Collateral and other credit enhancements held

#### Loans and advances held at amortised cost

Although collateral can be an important mitigant of credit risk, it is the Bank's practice to lend on the basis of the customer's ability to meet their obligations out of cash flow resources rather than rely on the value of security offered. Depending on the customer's standing and the type of product, facilities may be provided without security. However, for other lending a charge over collateral is obtained and considered in determining the credit decision and pricing. In the event of default, the Bank may utilise the collateral as a source of repayment. Depending on its form, collateral can have a significant financial effect in mitigating the Bank's exposure to credit risk.

The tables below provide a quantification of the value of fixed charges the Bank holds over a specific asset (or assets) where the Bank has a history of enforcing, and is able to enforce, the collateral in satisfying a debt in the event of the borrower failing to meet its contractual obligations, and where the collateral is cash or can be realised by sale in an established market. The collateral valuation in the tables below excludes any adjustments for obtaining and selling the collateral.

The Bank may also manage its risk by employing other types of collateral and credit risk enhancements, such as second charges, other liens and unsupported guarantees, but the valuation of such mitigants is less certain and their financial effect has not been quantified. In particular, loans shown in the tables below as not collateralised or partially collateralised may benefit from such credit mitigants.

#### Personal lending: residential mortgage loans including loan commitments by level of collateral

	2023				2022			
	Gross carrying/nominal amount				Gross carrying/nominal amount			
	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	Total AED000	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	Total AED000
Fully collateralised by LTV ratio	6,055,631	1,091,601	26,803	7,174,035	7,295,582	249,608	124,268	7,669,458
– less than 50%	3,515,421	605,779	13,247	4,134,447	2,894,874	130,896	41,292	3,067,062
– 51% to 70%	2,024,759	396,419	10,954	2,432,132	3,263,243	98,249	40,656	3,402,148
– 71% to 80%	500,029	81,964	—	581,993	1,096,247	17,709	13,034	1,126,990
– 81% to 90%	11,667	6,045	1,403	19,115	21,285	2,275	22,886	46,446
– 91% to 100%	3,755	1,394	1,199	6,348	19,933	479	6,400	26,812
Partially collateralised (A): LTV > 100%	6,230	4,380	5,509	16,119	36,208	4,976	16,462	57,646
– collateral value on A	5,127	3,122	3,438	11,687	30,111	4,109	6,092	40,312
<b>Total at 31 Dec 2023</b>	<b>6,061,861</b>	<b>1,095,981</b>	<b>32,312</b>	<b>7,190,154</b>	<b>7,331,790</b>	<b>254,584</b>	<b>140,730</b>	<b>7,727,104</b>

The above table shows residential mortgage lending including off-balance sheet loan commitments by level of collateral. The collateral included in the table above consists of first charges on real estate.

The LTV ratio is calculated as the gross on balance sheet carrying amount of the loan and any off-balance sheet loan commitment at the balance sheet date divided by the value of collateral. The methodologies for obtaining residential property collateral values vary, but are typically determined through a combination of professional appraisals, house price indices or statistical analysis. Valuations must be updated on a regular basis and, at a minimum, annually.

#### Other personal lending

The other personal lending consists primarily of motor vehicle, credit cards, personal loans, margin lending and overdrafts. Motor vehicle lending is generally collateralised by the motor vehicle financed and margin lending is backed by the relevant marketable security. Credit cards, personal loans and overdrafts are generally unsecured.

#### Collateral on loans and advances

##### Commercial real estate loans and advances

Collateral held is analysed separately below for commercial real estate and for other corporate, commercial and financial (non-bank) lending. The analysis includes off-balance sheet loan commitments, primarily undrawn credit lines.

#### Wholesale lending: commercial real estate loans and advances including loan commitments by level of collateral (by stage)

	2023					2022				
	Gross carrying/nominal amount					Gross carrying/nominal amount				
	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	POCI AED000	Total AED000	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	POCI AED000	Total AED000
Non Collateralised	2,079,221	718,247	95,352	—	2,892,820	3,618,626	786,466	173,343	—	4,578,435
Fully collateralised by LTV ratio	741,254	—	439,066	—	1,180,320	559,800	—	135,555	—	695,355
– less than 50%	130,034	—	—	—	130,034	136,159	—	—	—	136,159
– 51% to 75%	326,509	—	—	—	326,509	376,280	—	—	—	376,280
– 76% to 90%	284,711	—	130,555	—	415,266	—	—	135,555	—	135,555
– 91% to 100%	—	—	308,511	—	308,511	47,361	—	—	—	47,361
Partially collateralised (A): LTV > 100%	1,746,411	—	—	—	1,746,411	1,213,646	382,053	661,255	—	2,256,954
– collateral value on A	1,153,181	—	—	—	1,153,181	759,532	254,900	377,992	—	1,392,424
<b>Total at 31 Dec 2023</b>	<b>4,566,886</b>	<b>718,247</b>	<b>534,418</b>	<b>—</b>	<b>5,819,551</b>	<b>5,392,072</b>	<b>1,168,519</b>	<b>970,153</b>	<b>—</b>	<b>7,530,744</b>

The collateral included in the table above consists of fixed first charges on real estate and charges over cash for commercial real estate. Above facilities are disclosed as not collateralised if they are unsecured or benefit from credit risk mitigation from guarantees, which are not quantified for the purposes of this disclosure.



The value of commercial real estate collateral is determined through a combination of professional and internal valuations and physical inspection. Due to the complexity of valuing collateral for commercial real estate, local valuation policies determine the frequency of review based on local market conditions. Revaluations are sought with greater frequency when, as part of the regular credit assessment of the obligor, material concerns arise in relation to the transaction which may reflect on the underlying performance of the collateral, or in circumstances where an obligor's credit quality has declined sufficiently to cause concern that the principal payment source may not fully meet the obligation (i.e. the obligor's credit quality classification indicates it is at the lower end, that is sub-standard, or approaching impaired). Where such concerns exist the revaluation method selected will depend upon the loan-to-value relationship, the direction in which the local commercial real estate market has moved since the last valuation and, most importantly, the specific characteristics of the underlying commercial real estate which is of concern.

Other corporate, commercial and financial (non-bank) lending is analysed separately below reflecting the difference in collateral held on the portfolios. For financing activities in corporate and commercial lending that are not predominantly commercial real estate oriented, collateral value is not strongly correlated to principal repayment performance. Collateral values are generally refreshed when an obligor's general credit performance deteriorates and we have to assess the likely performance of secondary sources of repayment should it prove necessary to rely on them.

**Wholesale lending: other corporate, commercial and financial (non-bank) loans and advances including loan commitments by level of collateral (by stage)**

	Gross carrying/nominal amount					Gross carrying/nominal amount				
	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	POCI AED000	Total AED000	Stage 1 AED000	Stage 2 AED000	Stage 3 AED000	POCI AED000	Total AED000
Non Collateralised	71,938,742	2,616,802	1,200,030	2,654	75,758,228	60,156,844	3,755,936	1,483,677	5,505	65,401,962
Fully collateralised by LTV ratio	388,168	280,025	370,511	—	1,038,704	392,556	264,508	92,263	—	749,327
– less than 50%	92,313	61,434	364,663	—	518,410	125,418	11,237	10,834	—	147,489
– 51% to 75%	97,759	204,823	3,350	—	305,932	103,961	5,484	78,931	—	188,376
– 76% to 90%	176,276	—	—	—	176,276	53,027	231,598	—	—	284,625
– 91% to 100%	21,820	13,768	2,498	—	38,086	110,150	16,189	2,498	—	128,837
Partially collateralised (A): LTV > 100%	2,616,763	345,483	715,336	8,475	3,686,057	2,790,471	1,011,713	827,819	8,477	4,638,480
– collateral value on A	529,856	63,122	179,428	959	773,365	663,365	495,204	225,836	913	1,385,318
<b>Total at 31 Dec 2023</b>	<b>74,943,673</b>	<b>3,242,310</b>	<b>2,285,877</b>	<b>11,129</b>	<b>80,482,989</b>	<b>63,339,871</b>	<b>5,032,157</b>	<b>2,403,759</b>	<b>13,982</b>	<b>70,789,769</b>

## Other credit risk exposures

In addition to collateralised lending described above, other credit enhancements are employed and methods used to mitigate credit risk arising from financial assets. These are described in more detail below.

Securities issued by governments, banks and other financial institutions may benefit from additional credit enhancement, notably through government guarantees that reference these assets.

The Bank's maximum exposure to credit risk includes financial guarantees and similar arrangements that the Bank issues or enters into, and loan commitments that the Bank are irrevocably committed to. Depending on the terms of the arrangement, the Bank may have recourse to additional credit mitigation in the event that a guarantee is called upon or a loan commitment is drawn and subsequently defaults.

## Derivatives

The International Swaps and Derivatives Association ('ISDA') Master Agreement is our preferred agreement for documenting derivatives activity. It provides the contractual framework within which dealing activity across a full range of over-the-counter ('OTC') products is conducted, and contractually binds both parties to apply close-out netting across all outstanding transactions covered by an agreement if either party defaults or another pre-agreed termination event occurs. It is common, and the Bank's preferred practice, for the parties to execute a Credit Support Annex ('CSA') in conjunction with the ISDA Master Agreement. Under a CSA, collateral is passed between the parties to mitigate the counterparty risk inherent in outstanding positions.

## Treasury Risk

### Overview

Treasury risk is the risk of having insufficient capital, liquidity or funding resources to meet financial obligations and satisfy regulatory requirements. Treasury risk also includes the risk to our earnings or capital due to structural and transactional foreign exchange exposures and changes in market interest rates, together with pension and insurance risk.

Treasury risk arises from changes to the respective resources and risk profiles driven by customer behaviour, management decisions or the external environment.

### Approach and policy

The Bank's objective in the management of treasury risk is to maintain appropriate levels of capital, liquidity, funding, foreign exchange and market risk to support the banks business strategy, and regulatory and stress testing-related requirements. The Bank's approach to treasury management is driven by our strategic and organisational requirements, taking into account the regulatory, economic and commercial environment. The Bank aims to maintain a strong capital and liquidity base to support the risks inherent in our business and invest in accordance with the strategy, meeting both consolidated and local regulatory requirements at all times.

The Bank's policy is underpinned by the risk management framework, Internal Capital Adequacy Assessment Process ('ICAAP') and Internal Liquidity Adequacy Assessment Process ('ILAAP'). The risk framework incorporates a number of measures aligned to the assessment of risks for both internal and regulatory purposes. These risks include credit, market, operational, structural and transactional foreign exchange risk, and interest rate risk in the banking book.

## Governance and structure

The Global Head of Traded and Treasury Risk Management and Risk Analytics is the accountable risk steward for all treasury risks. The Group Treasurer is the risk owner for all treasury risks, with the exception of pension risk and insurance risk. The Group Treasurer co-owns pension risk with the Group Head of Performance, Reward and Employee Relations. Insurance risk is owned by the Chief Executive Officer for Global Insurance.

Capital risk, liquidity risk, interest rate risk in the banking book, structural foreign exchange risk and transactional foreign exchange risk are the responsibility of the Risk Committee ('RC'). The Treasury function actively manages these risks on an ongoing basis, supported by the Asset and Liability Management Committee ('ALCO'), overseen by Treasury Risk Management and the Risk Management Meeting ('RMM').

## Assessment and risk appetite

The Bank's capital management policy is underpinned by a global capital management framework and ICAAP. The framework incorporates key capital risk appetites for CET1 and total capital. The ICAAP is an assessment of our capital position, outlining regulatory capital resources and requirements resulting from our business model, strategy, risk profile and management, performance and planning, risks to capital, and the implications of stress testing. Our assessment of capital adequacy is driven by an assessment of risks. These risks include credit, market, operational, structural foreign exchange, interest rate risk in the banking book and credit concentration risk. The ICAAP supports the determination of the consolidated capital risk appetite and target ratios, as well as enables the assessment and determination of capital requirements by regulators.

We aim to ensure that management has oversight of our liquidity and funding risks by maintaining comprehensive policies, metrics and controls. We meet internal minimum requirements and any applicable regulatory requirements at all times. These requirements are assessed through the ILAAP, which ensures that operating entities have robust strategies, policies, processes and systems for the identification, measurement, management and monitoring of liquidity risk over an appropriate set of time horizons, including intra-day. The ILAAP informs the validation of risk tolerance and the setting of risk appetite. It also assesses the capability to manage liquidity and funding effectively. These metrics are set and managed locally but are subject to robust global review and challenge to ensure consistency of approach and application of the Bank's policies and controls.

Interest rate risk in the banking book is the risk of an adverse impact to earnings or capital due to changes in market interest rates. It is generated by our non-traded assets and liabilities, specifically loans, deposits and financial instruments that are not held for trading intent or in order to hedge positions held with trading intent. Interest rate risk that can be economically hedged may be transferred to the Markets Treasury business. Hedging is generally executed through interest rate derivatives or fixed-rate government bonds. Any interest rate risk that Markets Treasury cannot economically hedge is not transferred and will remain within the global business where the risks originate.

The Treasury function uses a number of measures to monitor and control interest rate risk in the banking book, including:

- net interest income sensitivity;
- economic value of equity sensitivity; and
- non-trading value at risk.

## Net interest income and banking net interest income sensitivity

A principal part of our management of non-traded interest rate risk is to monitor the sensitivity of expected net interest income ('NII') under varying interest rate scenarios (i.e. simulation modelling), where all other economic variables are held constant. We calculate both one-year and five-year NII sensitivities across a range of interest rate scenarios.

NII sensitivity figures represent the effect of pro forma movements in projected yield curves based on a static balance sheet size and structure, except for certain mortgage products where balances are impacted by interest-rate sensitive prepayments. These sensitivity calculations do not incorporate actions that would be taken by Treasury or in the business that originates the risk to mitigate the effect of interest rate movements.

The NII sensitivity calculations assume that interest rates of all maturities move by the same amount in the 'up-shock' scenario. The sensitivity calculations in the 'down-shock' scenarios reflect no floors to the shocked market rates. However, customer product-specific interest rate floors are recognised where applicable. During 2023, we introduced a new metric to measure and manage the sensitivity of our income to interest rate shocks.

## Economic value of equity sensitivity

Economic value of equity ('EVE') represents the present value of the future banking book cash flows that could be distributed to equity holders under a managed run-off scenario. This equates to the current book value of equity plus the present value of future NII in this scenario. EVE can be used to assess the economic capital required to support interest rate risk in the banking book. An EVE sensitivity represents the expected movement in EVE due to pre-specified interest rate shocks, where all other economic variables are held constant. Operating entities are required to monitor EVE sensitivities as a percentage of capital resources.

## Stress testing and recovery planning

The Bank uses stress testing to evaluate the robustness of plans and risk portfolios. Stress testing also informs the ICAAP and ILAAP. It is an important output used to evaluate how much capital and liquidity we require in setting risk appetite for capital and liquidity risk. It is also used to re-evaluate business plans where analysis shows capital, liquidity and/or returns do not meet their target. The Bank maintains a contingency plan which can be enacted in the event of internal or external triggers which threaten the liquidity or funding position. This addresses the actions that management would consider taking in a stress scenario if the position deteriorates and threatens to breach risk appetite and regulatory minimum levels. It sets out a range of appropriate actions which could feasibly be executed in a stressed environment to recover the position.

## Risks to capital and liquidity

Outside the stress testing framework, other risks may be identified that have the potential to affect our RWAs, capital and/or liquidity position. Downside and Upside scenarios are assessed against our management objectives, and mitigating actions are assigned as necessary. We closely monitor future regulatory changes and continue to evaluate the impact of these upon our capital and liquidity requirements.

## Liquidity and Funding

### Overview

At 31 December 2023, the Bank was above regulatory minimum liquidity and funding levels. The bank maintains sufficient unencumbered liquid assets to comply with local and regulatory requirements. The Bank further consider an internal liquidity metric, which is being used to monitor and manage liquidity risk via a low-point measure across a 270-day horizon, taking into account recovery capacity.

## Management of Liquidity and Funding Risk

### Liquidity coverage ratio ('LCR')

The LCR aims to ensure that a bank has sufficient unencumbered high-quality liquid assets ('HQLA') to meet its liquidity needs in a 30 calendar day liquidity stress scenario.

### Net stable funding ratio ('NSFR')

HSBC Group's internal liquidity and funding risk management framework requires all entities to use the net stable funding ratio ('NSFR') as a basis for ensuring operating entities raise sufficient stable funding to support their business activities. The NSFR requires institutions to maintain minimum amount of stable funding based on assumptions of asset liquidity.

### Depositor concentration and wholesale market term funding maturity concentration

The LCR and NSFR metrics assume a stressed outflow based on a portfolio of depositors within each deposit segment. The validity of these assumptions is challenged if the portfolio of depositors is not large enough to avoid depositor concentration. Operating entities are exposed to term re-financing concentration risk if the current maturity profile results in future maturities being overly concentrated in any defined period.

The Bank monitors depositor concentration and term funding maturity concentration. Both metrics are subject to limits.

### Liquid assets

Liquid assets are held and managed on a stand-alone operating entity basis. Most are held directly by the Markets Treasury department, primarily for the purpose of managing liquidity risk in line with the internal policy.

Liquid assets also include any unencumbered liquid assets held outside Markets Treasury departments for any other purpose. The internal framework gives ultimate control of all unencumbered assets and sources of liquidity to Markets Treasury.

Further details in respect of the Bank's Liquidity and Funding ratios are set out on page 64.

## Primary sources of funding

Our primary sources of funding are customer current accounts and savings deposits payable on demand or at short notice. We issue unsecured wholesale securities to supplement customer deposits and to change the currency mix, maturity profile or location of our liabilities.

Allocated capital and retained reserves, non-core capital instruments and intergroup borrowings are also a source of stable funding.

Customer deposits in the form of current accounts and savings deposits payable on demand or at short notice form a significant part of the Bank's funding, and the Bank places considerable importance on maintaining their stability. For deposits, stability depends upon maintaining depositor confidence in our capital strength and liquidity, and on competitive and transparent pricing.

Of the total liabilities of AED 120,061 million at 31 December 2023 (31 December 2022: AED 118,700 million), funding from customers amounted to AED 91,445 million at 31 December 2023 (31 December 2022: AED 86,037 million), of which AED 91,282 million at 31 December 2023 (31 December 2022: AED 85,887 million) was contractually repayable within one year.

An analysis of cash flows payable by the Bank under financial liabilities by remaining contractual maturities at the balance sheet date is included in Note 25.

Assets available to meet these liabilities, and to cover outstanding commitments to lend AED 56,567 million (31 December 2022: AED 45,157 million), included cash, items in the course of collection and financial investment with maturity of less than one year AED 17,250 million (31 December 2022: AED 16,298 million); loans to banks AED 19,735 million (31 December 2022: AED 24,598 million), including AED 18,945 (31 December 2022: AED 23,412 million) million repayable within one year; and loans to customers AED 46,351 million (31 December 2022: AED 50,015 million), including AED 21,118 million (31 December 2022: AED 23,766 million) repayable within one year. In the normal course of business, a proportion of customer loans contractually repayable within one year will be extended.

## Market risk

### Market risk management

Market risk is the risk that movements in market factors, such as foreign exchange rates, interest rates, credit spreads, equity prices and commodity prices, will reduce the Bank's income or the value of the Bank's portfolios.

The Bank's exposure to market risk is separated into trading or non-trading portfolios. Trading portfolios comprise positions arising from market-making and warehousing of customer-derived positions. Non-trading portfolios include positions that primarily arise from the interest rate management of the Bank's retail and commercial banking assets and liabilities and financial investments designated as fair value through other comprehensive income.

### Market risk measures

#### Monitoring and limiting market risk exposures

The Bank's objective is to manage and control market risk exposures while maintaining a market profile consistent with the Bank's risk appetite. The Bank uses a range of tools to monitor and limit market risk exposures, including:

- sensitivity measures include sensitivity of net interest income and sensitivity for structural foreign exchange, which are used to monitor the market risk positions within each risk type;
- value at risk ('VaR') is a technique that estimates the potential losses that could occur on risk positions as a result of movements in market rates and prices over a specified time horizon and to a given level of confidence; and

## Notes on the financial statements

- in recognition of VaR's limitations the Bank augments VaR with stress testing to evaluate the potential impact on portfolio values of more extreme, though plausible, events or movements in a set of financial variables.

Market risk is managed and controlled through limits approved by the Risk Management Meeting for HSBC Holdings and our various global businesses. These limits are allocated across business lines and to the HSBC Group's legal entities.

The management of market risk is principally undertaken in Markets and Security Services ('MSS'). VaR limits are set for portfolios, products and risk types, with market liquidity being a primary factor in determining the level of limits set.

HSBC Group Risk, an independent unit within HSBC Group, is responsible for our market risk management policies and measurement techniques. The Bank has an independent market risk management and control function that is responsible for measuring market risk exposures in accordance with the policies defined by HSBC Group Risk, and monitoring and reporting these exposures against the prescribed limits on a daily basis. The Bank assesses the market risks arising on each product in its business and to transfer them to either its MSS unit for management, or to separate books managed under the supervision of the local ALCO. Our aim is to ensure that all market risks are consolidated within operations that have the necessary skills, tools, management and governance to manage them professionally. In certain cases where the market risks cannot be fully transferred, the bank identifies the impact of varying scenarios on valuations or on net interest income resulting from any residual risk positions.

### Sensitivity analysis

Sensitivity analysis measures the impact of individual market factor movements on specific instruments or portfolios, including interest rates, foreign exchange rates and equity prices, such as the effect of a one basis point change in yield. We use sensitivity measures to monitor the market risk positions within each risk type. Sensitivity limits are set for portfolios, products and risk types, with the depth of the market being one of the principal factors in determining the level of limits set.

### Value at risk

The VaR models used by the Bank are predominantly based on historical simulation. These models derive plausible future scenarios from past series of recorded market rates and prices, taking into account inter-relationships between different markets and rates, such as interest rates and foreign exchange rates. The models also incorporate the effect of option features on the underlying exposures. The historical simulation models assess potential market movements with reference to data from the past two years and calculate VaR to a 99% confidence level and for a one-day holding period.

The Bank routinely validates the accuracy of its VaR models by back-testing the actual daily profit and loss results, adjusted to remove non-modelled items such as fees and commissions, against the corresponding VAR numbers. Statistically, the Bank would expect to see losses in excess of VaR only 1% of the time over a one-year period. The actual number of excesses over this period can therefore be used to gauge how well the models are performing.

Although a valuable guide to risk, VaR should always be viewed in the context of its limitations:

- the use of historical data as a proxy for estimating future events may not encompass all potential events, particularly those which are extreme in nature;
- the use of a one-day holding period assumes that all positions can be liquidated or the risks offset in one day. This may not fully reflect the market risk arising at times of severe illiquidity, when a one-day holding period may be insufficient to liquidate or hedge all positions fully;
- the use of a 99% confidence level, by definition, does not take into account losses that might occur beyond this level of confidence;
- VaR is calculated on the basis of exposures outstanding at the close of business and therefore does not necessarily reflect intra-day exposures; and
- VaR is unlikely to reflect loss potential on exposures that only arise under conditions of significant market movement.

### Trading and non-trading portfolio

The following table provides an overview of the reporting of the risks within this section:

Risk type	Portfolio	
	Trading	Non-trading
Foreign exchange and commodity <sup>1</sup>	VaR	VaR
Interest rate	VaR	VaR
Credit spread	VaR	VaR

<sup>1</sup> The reporting of commodity risk is consolidated with foreign exchange risk and is not applicable to non-trading portfolios.

### Value at risk of the trading and non-trading portfolio

The Bank VaR, both trading and non-trading, is below:

#### Value at risk

	2023	2022
	AED000	AED000
At 31 Dec	40,190	28,028
Average	49,525	20,116
Maximum	82,725	31,732
Minimum	19,457	8,107

## Trading portfolios

The Bank's control of market risk in the trading portfolios is based on a policy of restricting individual operations to trading within a list of permissible instruments authorised for each site by HSBC Group Risk, of enforcing new product approval procedures, and of restricting trading in the more complex derivative products only to offices with appropriate levels of product expertise and robust control systems.

Market-making and position-taking is undertaken within MSS. The average VaR for such trading intent activity at 31 December 2023 was AED 10 million (2022: AED 16 million).

### VaR by risk type for the trading intent activities

	Foreign exchange (FX) AED000	Interest rate AED000	Credit spread AED000	Total AED000
<b>At 31 Dec 2023<sup>1</sup></b>	<b>1,569</b>	<b>9,643</b>	<b>1,931</b>	<b>10,378</b>
Average	1,410	21,338	1,596	21,314
Maximum	2,945	35,025	4,193	33,647
Minimum	446	7,283	630	7,863
At 31 Dec 2022	1,017	16,003	1,629	16,034
Average	1,588	8,631	1,472	9,218
Maximum	7,373	22,579	3,260	22,996
Minimum	383	3,192	671	3,333

<sup>1</sup> The total VaR is non-additive across risk types due to diversification effects.

## Non-Trading portfolios

The principal objective of market risk management of non-trading portfolios is to optimise net interest income.

Interest rate risk in non-trading portfolios arises principally from mismatches between the future yield on assets and their funding cost as a result of interest rate changes. Analysis of this risk is complicated by having to make assumptions on embedded optionality within certain product areas, such as the incidence of mortgage prepayments, and from behavioural assumptions regarding the economic duration of liabilities which are contractually repayable on demand such as current accounts, and the re-pricing behaviour of managed rate products.

The control of market risk in the non-trading portfolios is based on transferring the risks to the books managed by MSS and Markets Treasury or ALCO. The net exposure is typically managed through the use of interest rate swaps within agreed limits. The VaR for these portfolios is included within the bank VaR.

### VaR by risk type for the non-trading activities

	Interest rate AED000	Credit spread AED000	Total AED000
<b>At 31 Dec 2023</b>	<b>39,667</b>	<b>1,343</b>	<b>39,799</b>
Average	34,192	1,751	34,506
Maximum	54,927	2,762	55,865
Minimum	16,266	1,177	16,373
At 31 Dec 2022	17,840	1,595	17,840
Average	15,324	2,098	15,324
Maximum	24,965	3,403	24,965
Minimum	6,725	1,432	6,725

## Gap risk

A gap event is a significant and sudden change in market price with no accompanying trading opportunity. Such movements may occur, for example, when, in reaction to an adverse event or unexpected news announcement, some parts of the market move far beyond their normal volatility range and become temporarily illiquid.

Given the characteristics, these transactions will not have significant impact on VaR or to market risk sensitivity measures. The Bank captures the risks for such transactions within the stress testing scenarios and monitors gap risk on an ongoing basis.

The Bank incurred no material losses arising from gap risk movements in the underlying market price on such transactions in the 12 months ended 31 December 2023 (2022: nil).

## De-peg risk

For certain currencies (pegged or managed) the spot exchange rate is pegged at a fixed rate (typically to the US Dollar), or managed within a predefined band around a pegged rate. De-peg risk is the risk of the peg or managed band changing or being abolished, and moving to a floating regime.

Using stressed scenarios on spot rates, the Bank is able to analyse how de-peg events would impact the positions held by the bank. This complements traditional market risk metrics, such as historical VaR, which may not fully capture the risk involved in holding positions in pegged currencies. Historical VaR relies on past events to determine the likelihood of potential profits or losses. However, pegged or managed currencies may not have experienced a de-peg event during the historical timeframe being considered.

## Capital management

The Central Bank of the UAE ('CBUAE') is the regulator of the bank.

The bank's objective is to ensure that capital resources are at all times adequate and efficiently used. This implies assessing the bank's capital demand and maintaining the capital supply at the required level. The bank's approach to capital management is driven by strategic and organisational requirements, taking into account the regulatory, economic and commercial environment in which it operates in. The bank's policy on capital management is underpinned by a capital management process and the internal capital adequacy assessment process, which enables it to manage its capital in a consistent manner.

The CBUAE supervises the bank and, receives information on the capital adequacy of, and sets capital requirements for, the bank.

Further details in respect of the Bank's Capital requirement are set out on page 64.

## 29 Contingent liabilities, contractual commitments and guarantees

	2023 AED000	2022 AED000
<b>Guarantees and other contingent liabilities</b>		
<b>Guarantees</b>	<b>38,694,871</b>	33,851,506
<b>Commitments</b>		
Documentary credits and short-term trade-related transactions	1,020,536	1,271,089
Undrawn formal standby facilities, credit lines and other commitments to lend	55,546,429	43,886,194
<b>At 31 Dec</b>	<b>56,566,965</b>	45,157,283

The above table discloses the nominal principal amounts which represents the maximum amounts at risk should contracts be fully drawn upon and customers default. As a significant portion of guarantees and commitments is expected to expire without being drawn upon, the total of these nominal principal amounts is not representative of future liquidity requirements.

Included in the above are the following contingent liabilities on account of other members of the HSBC Group:

	2023 AED000	2022 AED000
Guarantees and assets pledged by the bank as collateral security	4,723,046	4,021,316
<b>At 31 Dec</b>	<b>4,723,046</b>	4,021,316

### Guarantees

The Bank provides guarantees and similar undertakings on behalf of both third-party customers and other entities within the HSBC Group. These guarantees are generally provided in the normal course of the Bank's banking business. The principal types of guarantees provided, and the maximum potential amount of future payments which the Bank could be required to make at 31 December were as follows:

	2023		2022	
	Guarantees in favour of third parties AED000	Guarantees by the Bank in favour of other HSBC Group entities AED000	Guarantees in favour of third parties AED000	Guarantees by the Bank in favour of other HSBC Group entities AED000
Financial guarantees <sup>1</sup>	1,536,956	328,131	1,543,227	177,487
Performance and other guarantees <sup>2</sup>	32,434,869	4,394,915	28,286,962	3,843,829
<b>At 31 Dec</b>	<b>33,971,825</b>	<b>4,723,046</b>	<b>29,830,189</b>	<b>4,021,316</b>

<sup>1</sup> Financial guarantees are contracts that require the issuer to make specified payments to reimburse the holder for a loss incurred because a specified debtor fails to make payment when due.

<sup>2</sup> These guarantees are contracts that have similar features to financial guarantee contracts. The amounts disclosed in the above table are nominal principal amounts and reflect the Bank's maximum exposure under a large number of individual guarantee undertakings. The risks and exposures arising from guarantees are captured and managed in accordance with the Bank's overall credit risk management policies and procedures. Guarantees with terms of more than one year are subject to the Bank's annual credit review process.

### Other commitments

In addition to the commitments disclosed above, at 31 December 2023 the Bank had no capital commitments to purchase, within one year, land and building and other fixed assets (2022: AED Nil).



## 30 Finance lease receivables

The Bank leases a variety of assets to third parties under finance leases, including transport assets (such as aircraft). At the end of lease terms, assets may be sold to third parties or leased for further terms. Rentals are calculated to recover the cost of assets less their residual value, and earn finance income.

	2023			2022		
	Total future minimum payments AED000	Unearned finance income AED000	Present value AED000	Total future minimum payments AED000	Unearned finance income AED000	Present value AED000
Lease receivables:						
– no later than one year	15,546	(3,457)	12,089	15,576	(4,254)	11,322
– later than one year and no later than five years	96,208	(3,787)	92,421	107,344	(7,340)	100,004
– later than five years	2,497	(86)	2,411	7,058	(327)	6,731
<b>At 31 Dec</b>	<b>114,251</b>	<b>(7,330)</b>	<b>106,921</b>	<b>129,978</b>	<b>(11,921)</b>	<b>118,057</b>

## 31 Legal proceedings and regulatory matters

The Bank is party to legal proceedings and regulatory matters in a number of jurisdictions arising out of its normal business operations. Apart from the matters described below, the Bank considers that none of these matters are material. The recognition of provisions is determined in accordance with the accounting policies set out in Note 2. While the outcome of legal proceedings and regulatory matters is inherently uncertain, management believes that, based on the information available to it, appropriate provisions have been made in respect of these matters as at 31 December 2023. Where an individual provision is material, the fact that a provision has been made is stated and quantified, except to the extent doing so would be seriously prejudicial. Any provision recognised does not constitute an admission of wrongdoing or legal liability. It is not practicable to provide an aggregate estimate of potential liability for our legal proceedings and regulatory matters as a class of contingent liabilities.

### US Anti-Terrorism Act Related Litigation

Since November 2014, a number of lawsuits have been filed in federal courts in the US against various HSBC companies including HSBC Bank Middle East Limited and others on behalf of plaintiffs who are, or are related to, victims of terrorist attacks in the Middle East. In each case, it is alleged that the defendants aided and abetted the unlawful conduct of various sanctioned parties in violation of the US Anti-Terrorism Act or provided banking services to customers alleged to have connections to terrorism financing. Seven actions, which seek damages for unspecified amounts, remain pending in federal courts and HSBC's motions to dismiss have been granted in three of these cases. These dismissals are subject to appeals and/or the plaintiffs re-pleading their claims. The four remaining actions are at an early stage.

Based on the facts currently known, it is not practicable at this time for HSBC to predict the resolution of these matters, including the timing or any possible impact on HSBC, which could be significant.

### Other litigation

The Bank is named as one of the defendants in a lawsuit filed in the Courts of Dubai in the United Arab Emirates by a Jordanian company. The lawsuit seeks damages from the defendants, including the Bank, in the amount of US\$33m for losses allegedly suffered by the claimant arising out of a series of payments made between 2007 and 2009. In November 2023, the Dubai Court of Appeal reversed an earlier dismissal of the claim and held the defendants jointly liable for the full amount claimed. In December 2023, the claimant appealed the quantum of damages awarded by the Court of Appeal and is now seeking US\$330m. The defendants have also appealed the Court of Appeal's decision and these appeals are pending before the Court of Cassation. Execution of the Court of Appeal judgment has been stayed pending resolution of the matter before the Court of Cassation.

Based on the facts currently known, it is not practicable at this time for the Bank to predict the resolution of this matter, including the timing or any possible impact on the Bank, which could be significant.

## 32 Related party transactions

The ultimate parent company of the Bank is HSBC Holdings plc, which is incorporated in England.

Copies of the HSBC Holdings plc financial statements may be obtained from the following address:

HSBC Holdings plc  
8 Canada Square  
London  
E14 5HQ

Related parties of the Bank include the parent, fellow branches, subsidiaries, associates, joint ventures, post-employment benefit plans for HSBC employees, Key Management Personnel as defined by IAS 24 'Related Party Disclosures', close family members of Key Management Personnel and entities which are controlled, jointly controlled or significantly influenced by Key Management Personnel or their close family members. Key Management Personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Bank.

Particulars of transactions with related parties are tabulated below. The disclosure of the year-end balance and the highest amounts outstanding during the year is considered to be the most meaningful information to represent the amount of the transactions and outstanding balances during the year.



## Transactions, arrangements and agreements including Key Management Personnel

### Compensation of Key Management Personnel

	2023 AED000	2022 AED000
Remuneration (wages and bonus)	27,512	29,522
Post-employment benefits	2,507	1,070
Share-based payments	12,463	10,482
<b>Year ended 31 Dec</b>	<b>42,482</b>	<b>41,074</b>

### Transactions and balances during the year with Key Management Personnel

	2023		2022	
	Balance as at 31 Dec AED000	Highest amounts outstanding during the year AED000	Balance as at 31 Dec AED000	Highest amounts outstanding during the year AED000
Key Management Personnel <sup>1</sup>				
Advances and credits	16,554	18,587	7,146	8,596
Deposits	4,866	14,839	2,870	8,100

1 Includes Key Management Personnel, close family members of Key Management Personnel and entities that are controlled or jointly controlled by Key Management Personnel or their close family members.

The above transactions were made in the ordinary course of business and on substantially the same terms, including interest rates and security, as for comparable transactions with persons of a similar standing or, where applicable, with other employees. The transactions did not involve more than the normal risk of repayment or present other unfavourable features.

### Transactions of the Bank with HSBC Holdings plc and fellow subsidiaries of HSBC Holdings plc

#### Transactions detailed below include amounts due to/from HSBC Holdings plc

	2023		2022	
	Highest balance during the year AED000	Balance at 31 Dec AED000	Highest balance during the year AED000	Balance at 31 Dec AED000
Assets				
Prepayments, accrued income and other assets	3,041	1,803	2,245	237
Liabilities				
Accruals, deferred income and other liabilities	38,866	1,664	24,733	836

	For the year ended 31 Dec 2023 AED000	31 Dec 2022 AED000
<b>Income statement</b>		
Other operating income	7,778	123
General and administrative expenses	10,497	10,379

#### Transactions detailed below include amounts due to/from fellow subsidiaries of HSBC Holdings plc

	2023		2022	
	Highest balance during the year	Balance at 31 Dec	Highest balance during the year	Balance at 31 Dec
	AED000	AED000	AED000	AED000
<b>Assets</b>				
Derivatives	5,786,272	3,757,720	6,913,632	5,894,556
Loans and advances to banks (including reverse repos)	12,164,093	10,085,075	9,928,738	9,928,738
Loans and advances to customers	1,184	303	3,897	—
Prepayments, accrued income and other assets	1,399,206	483,917	2,032,178	575,238
<b>Liabilities</b>				
Deposits by banks	17,134,392	7,325,375	21,753,887	12,903,121
Customer accounts	369,289	151,905	944,371	348,274
Financial liabilities designated at fair value	1,757,154	1,326,205	1,145,858	—
Derivatives	4,567,296	2,574,032	5,429,591	4,442,361
Accruals, deferred income and other liabilities	1,710,863	1,308,643	1,021,460	205,637
<b>Off-balance sheet</b>				
Guarantees	4,723,046	4,723,046	4,021,315	4,021,315

Transactions detailed below include amounts due to/from fellow subsidiaries of HSBC Holdings plc (continued)

	For the year ended	
	31 Dec 2023 AED000	31 Dec 2022 AED000
<b>Income Statement</b>		
Interest income	389,574	107,092
Interest expense	611,188	281,291
Fee income	179,632	128,086
Fee expense	81,608	77,424
Other operating income	359,622	285,221
General and administrative expenses	911,082	811,394

The transactions above arose in the ordinary course of business and on substantially the same terms, including interest rates and security, as for comparable transactions with third-party counterparties.

#### Transactions with HSBC Bank Middle East Limited and its subsidiaries

Transactions detailed below include amounts due to/from HSBC Bank Middle East Limited and its subsidiaries

	2023		2022	
	Highest balance during the year AED000	Balance at 31 Dec AED000	Highest balance during the year AED000	Balance at 31 Dec AED000
<b>Assets</b>				
Derivatives	370,198	152,490	507,161	334,738
Loans and advances to banks	2,040,994	1,925,891	2,345,353	709,989
Loans and advances to customers	1,184	303	3,897	—
Prepayments, accrued income and other assets	286,128	265,796	265,364	265,364
<b>Liabilities</b>				
Deposits by banks	4,680,901	300,955	11,582,569	5,122,788
Customer accounts	56,872	56,872	130,498	44,316
Derivatives	48,922	18,652	57,254	52,766
Accruals, deferred income and other liabilities	25,070	4,361	41,857	11,685
<b>Off-balance sheet</b>				
Guarantees	228,653	228,653	81,755	81,755
Documentary credit and short-term trade-related transactions	477,425	—	624,325	—

The above outstanding balances include transactions with HBME and its subsidiaries. The above outstanding balances arose in the ordinary course of business and on substantially the same terms, including interest rates and security, as for comparable transactions with third-party counterparties.

## 33 Events after the balance sheet date

### Approval of accounts

There are no subsequent events for the year. These accounts were approved by management on 28 March 2024 and authorised for issue.

# Additional information

This section includes information that is required to be disclosed as part of our regulatory reporting obligations or that is relevant to a complete understanding of the Bank's *Annual Report and Accounts 2023* and is provided in accordance with certain best practice disclosure principles. In particular, it provides further information on the Bank's current top and emerging risks, liquidity and funding ratios, capital requirements and structure, ESG and corporate governance framework. The information in this section is not audited.

## Top and emerging risks

Our current top and emerging risks are as follows.

### Externally driven

#### Geopolitical risks and Macroeconomic risks

The Russia-Ukraine war continues to have far-reaching geopolitical and economic implications. There is also significant uncertainty about the scope, duration and potential for further escalation of the war between Israel and Hamas. The Bank along with the Group is closely monitoring the impacts of these wars and continues to respond to the further economic sanctions and trade restrictions that have been imposed on Russia. Heightened geopolitical tensions, alongside other factors, have also disrupted supply chains globally. Global commodity markets were volatile over the course of 2023, but prices for key energy and non-energy commodities ended the year close to levels prevalent at the beginning of 2023. Economists and market participants are expecting a moderate reduction in monetary policy rates over the next year. The Bank is closely monitoring geopolitical and economic developments in key markets, sectors and undertake portfolio review, stress tests and scenario analysis where appropriate. This helps in taking portfolio actions where necessary, including through enhanced monitoring, amending risk appetite, reducing limits / exposures and review of model outputs and management adjustments, as appropriate. The Bank continues to manage sanctions and trade restrictions through the use of, and enhancements to, our existing controls and have taken steps, where necessary, to enhance physical security in geographical areas deemed to be at high risk.

#### Environmental, social and governance ('ESG') risks

The Bank is subject to financial and non-financial risks associated with ESG-related matters. Our current areas of focus include climate risk, nature-related risks and human rights risks. These can impact us both directly and indirectly through our business activities and relationships. We aim to deepen our understanding of the drivers of climate risk. A dedicated Environmental Risk Oversight Forum is responsible for shaping and overseeing our approach and providing support in managing climate risk. Our climate risk programme continues to support the development of our climate risk management capabilities across four key pillars: governance and risk appetite, risk management, stress testing and scenario analysis, and disclosures. We also aim to continue enhancing our approach to prevent the risk of greenwashing. Climate stress tests and scenarios are being used to further improve our understanding of our risk exposures. We continue to engage with investors, regulators and customers on nature-related risks to evolve our approach and understand best practice risk mitigation. In 2023, we delivered Group-wide guidance on human rights covering fundamental human rights concepts and international standards, our public commitments and foundational principles for responding to human rights risks. We continue to engage with our customers, regulators and relevant stakeholders (including our suppliers) proactively on the management of ESG risks.

#### Financial Crime risk environment

The financial crime threats we face have continued to evolve, often in tandem with broader geopolitical, socioeconomic and technological shifts across our markets. The accessibility and increasing sophistication of generative Artificial Intelligence ("AI") brings financial crime risks. While there is potential for the technology to support financial crime detection, criminals are also starting to use generative AI to perpetrate fraud, particularly scams. Expectations with respect to the intersection of ESG issues and financial crime, as our organisation, customers and suppliers transition to net zero, continue to increase. These are particularly focused on potential 'greenwashing', human rights issues and environmental crimes. We also continue to face increasing challenges presented by national data privacy requirements, which may affect our ability to manage financial crime risks across markets. A number of Middle East countries have recently been and continue to subject to a mutual evaluation review by the Financial Action Task Force ("FATF"). HSBC is monitoring the direct and indirect impacts of the Russia-Ukraine war on the markets, and using its sanctions compliance capabilities to respond to the new sanctions regulations, noting the challenges that arise in implementing the complex and novel aspects of certain of the sanctions. We are strengthening and investing in our fraud and surveillance controls, to introduce next generation capabilities to protect both customers and the Group. We are regularly review our existing policies and control framework so that developments relating to ESG are considered and the risks mitigated.

#### Evolving regulatory environment risk

The Bank keeps abreast of the emerging regulatory compliance and conduct agenda, which currently includes, but is not limited to: ESG matters; operational resilience; how digital and technology changes, including payments, are impacting financial institutions; how we are ensuring good customer outcomes, including addressing customer vulnerabilities; regulatory reporting; and employee compliance. We monitor regulatory developments closely and engage with regulators to help ensure new regulatory requirements are implemented effectively and in a timely way.

#### Technology and Cyber Security Risk

Together with other organisations, we operate in an extensive and complex technology landscape, which needs to remain resilient in order to support customers, our organisation and financial markets globally. We also continue to operate in an increasingly hostile cyber threat environment globally. This requires ongoing investment in business controls to defend against these threats. We continue to invest and upgrade our IT systems, simplify our service proposition and replace older IT infrastructure to ensure system resiliency. Our cyber intelligence and threat analysis team continually evaluate threat levels for the most prevalent cyber-attack types. We continue to enhance our cybersecurity capabilities, including Cloud security, identity and access management, metrics and data analytics, and third-party security reviews. An important part of our defence strategy is conducting cybersecurity training and awareness campaigns so our colleagues remain aware of cybersecurity issues and know how to report incidents. Like most companies, we are subject to cybersecurity attacks on a frequent basis but, to date, none of these attacks have had a material impact. We respond to cybersecurity attacks in accordance with our cybersecurity framework and applicable laws, rules and regulations.

## **Digitisation and technological advance risk**

Developments in technology and changes in regulations have enabled new entrants to the banking industry, particularly with respect to payments. This challenges us to continue to innovate to take advantage of new digital capabilities to best serve our customers, drive efficiency and adapt our products to attract and retain customers and employee talent. We continue to monitor this emerging risk, as well as the advances in technology, and changes in customer behaviours to understand how these may impact our business.

## **Internally driven**

### **IT systems infrastructure, resilience and digitisation**

The Bank is committed to investing in the reliability and resilience of our IT systems supporting critical processes. We continue to invest in transforming how software solutions are developed, delivered and maintained. We concentrate on improving system resilience and service continuity testing. We continue to ensure security is built into our software development life cycle and improve our testing processes and tools. We continue to upgrade many of our IT systems, simplify our service provision and replace older IT infrastructure and applications. We are executing on planned initiatives to drive digital adoption and reduce manual transactions and are increasing our investment in technology to drive improved customer experience and operational efficiency.

### **Data risk**

We use data to serve our customers and run our operations, often in real-time within digital experiences and processes. We need to ensure that non-public data is kept confidential, and that we comply with the growing number of regulations that govern data privacy and cross-border movement of data. Through our global data management framework, we proactively monitor the quality, availability and security of data that supports our customers and internal processes. We protect customer data via our data privacy framework, which establishes practices, design principles and guidelines that enable us to demonstrate compliance with data privacy laws and regulations. We continue to make improvements to our data policies and to our control framework to enhance the end-to-end management of data risk. We continue to modernise our data and analytics infrastructure through investments in Cloud technology, data visualisation, machine learning and artificial intelligence. We educate our employees on data risk and data management and have delivered global mandatory training on the importance of protecting data and managing data appropriately.

### **Risks arising from the receipt of services from third parties**

The Bank uses third parties to provide a range of goods and services. It is critical that we ensure we have appropriate risk management policies, processes and practices over the selection, governance and oversight of third parties and their supply chain, particularly for key activities that could affect our operational resilience. We continue to monitor the effectiveness of the controls operated by our third-party providers and request third-party control reports, where required. We have made further enhancements to our framework to help ensure risks associated with these arrangements are understood and managed effectively by our global businesses, global functions and regions. We have applied the same control standards to intra-group arrangements as we have for external third-party arrangements to ensure we are managing them effectively. We have strengthened the way third party risk is overseen and managed across all non-financial risks and have enhanced our processes, framework and reporting capabilities to improve the control and oversight of our material third parties. We are implementing the changes required by the new regulations as defined by our regulators.

### **Change execution risk**

The needs of our customers are evolving faster than ever, specifically in view of the longer-term goals of technological advancement and the low carbon transition that is reshaping the global economy. The resulting scale, complexity and pace of strategic and regulatory change elevates our level of change execution risk. Group's success in delivering our strategic priorities and continuing to address regulatory change and other top and emerging risks is dependent on the effective and safe delivery of change across the Bank. We continue to work to strengthen our change management practices to deliver sustainable change. We have continued our increased investment in strategic change to support the delivery of our strategic priorities and regulatory commitments. Change execution risk is part of our risk taxonomy and control library so that it is defined, assessed, managed, reported and overseen in the same way as our other material risks. Our Change Framework provides change practitioners operating at all levels across the bank with a common and consistent understanding of their role and how change should be delivered.

### **Model Risk**

The Bank uses models in both financial and non-financial contexts, as well as in a range of business applications such as customer selection, product pricing, financial crime transaction monitoring, creditworthiness evaluation and financial reporting. Assessing model performance is a continuous undertaking. Models can need redevelopment as market conditions change. We have continued to embed the enhanced monitoring, review and challenge of expected credit loss model performance through our Model Risk Management function as part of a broader quarterly process to determine loss levels. The Model Risk Management team aims to provide effective review and challenge of any future redevelopment of these models. Relevant Model Risk Governance committees at the Entity, country, business and functional levels continue to provide oversight of model risk. Models using advanced machine learning techniques are validated and monitored to help ensure that risks that are determined by the algorithms have adequate oversight and review. A framework to manage the range of risks that are generated by these advanced techniques, and to recognise the multidisciplinary nature of these risks, is being developed.

### **Risks associated with workforce capability, capacity and environmental factors with potential impact on growth**

The Bank's success in delivering the strategic priorities and managing the regulatory environment proactively depends on the development and retention of our leadership and high-performing employees while managing increasing workforce nationalization requirements for banks driven by local authorities in the GCC. A very competitive employment market will continue to test our ability to attract and retain talent. We will continue to invest in recruitment and retention of local nationals. Our Future Skills curriculum helps provide critical skills that will enable employees and the Bank to be successful in the future. We develop succession plans for key management roles, with actions agreed and reviewed on a regular basis by the HBME Board.

## Additional information

### Liquidity and funding ratios

#### Liquidity coverage ratio ('LCR')

##### LCR

	2023	2022
	%	%
31 December	224	294

#### Net stable funding ratio ('NSFR')

##### NSFR

	2023	2022
	%	%
31 December	150	161

### Capital requirement

The Bank's regulator, the Central Bank of the UAE ('CBUAE'), sets and monitors regulatory capital requirements. The Bank's objectives when managing capital are to:

- safeguard the Bank's ability to continue as a going concern; and
- comply with regulatory capital requirements set by the CBUAE.

The Bank's regulatory capital adequacy ratio is set by the CBUAE at a minimum level of 13.00% (2022: 13.00%).

The Bank's regulatory capital is analysed into two tiers:

- Tier 1 capital comprises equity share capital, retained earnings, other comprehensive income and other reserves. This is adjusted for the amount of cash flow hedge reserve related to gains or losses on cash flow hedges of financial instruments, all unrealised gains or losses on liabilities that are valued at fair value and which result from changes in the bank's own credit quality and deduction for intangible assets.
- Tier 2 capital comprises of general provisions (which includes Stage 1 and Stage 2 ECLs and the general impairment reserve) limited to 1.25% of Credit Risk Weighted Assets.

Below figures are post-application of the capital relief provided by the prudential filter:

#### Capital structure at 31 December

	2023 AED000	2022 AED000
<b>Composition of regulatory capital</b>		
Common Equity Tier 1 capital	14,848,371	13,263,903
Tier 2 capital	869,571	812,945
<b>Total regulatory capital</b>	<b>15,717,942</b>	<b>14,076,848</b>
<b>Risk-weighted assets</b>		
Credit and counterparty risk	69,565,699	65,035,609
Market risk	8,270,015	5,546,066
Operational risk	10,082,730	8,534,119
<b>Total</b>	<b>87,918,444</b>	<b>79,115,794</b>
<b>Common Equity Tier 1 ratio (%)</b>	<b>16.89</b>	<b>16.77</b>
<b>Total Capital Ratio (%)</b>	<b>17.88</b>	<b>17.79</b>

# Environmental, social and governance review

ESG review sets out the Group's approach to taking care of our environment, customers, employees and governance. It also explains how we aim to achieve our purpose and deliver our strategy in a way that is sustainable and how we build strong relationships with all of our stakeholders.

## ENVIRONMENTAL

### Transition to net zero

#### Our approach to the transition

In 2020, the Group set out our ambition to become a net zero bank by 2050. In January 2024, HSBC published our first net zero transition plan, which is an important milestone in our journey to achieving our net zero ambition – helping our people, customers, investors and other stakeholders to understand our long-term vision, the challenges and dependencies that exist, and the progress we are making towards our own transition. It also sets out how we aim to rebalance our capital deployment towards achieving net zero over the coming decades. We believe we can do this best by setting out an implementation plan to embed net zero across our organisation. For us, this means embedding net zero into how we support our customers, into the way that we operate as an organisation, and into how we partner for systemic change.

The Group net zero transition plan provides an overview of the progress we have made to date and what we plan to do next, although we acknowledge there is still much more to do. It will form the basis of further work on our journey to net zero over time, and we expect to review and update it periodically. We plan to report on our progress against key actions and metrics periodically.

#### Supporting our customers through transition

We believe we can make an impact by working with our customers to support their transition to a net zero economy. In 2023, the Bank continued to provide sustainable financing and investment to our customers in line with the Groups ambition to provide and facilitate US\$750bn to US\$1tn by 2030. HSBC Group have updated the Group financed emissions numbers, reporting on the Groups progress towards net zero by 2050 and how we plan to continue to engage with customers in high-emitting sectors.

#### *Sustainable Finance*

The Bank provides lending for specific sustainable and transition finance activities. Products include project finance (e.g. financing of renewable infrastructure projects), as well as green, social and sustainability linked loans. Our cumulative financing is almost AED24 billion at the end of 2023, as compared to AED16.3 billion in 2022.

The Bank provides advisory services to facilitate the flow of capital and to provide access to capital markets. Products include: green, social and sustainable bonds and sukuk, transition bonds and sukuk, finance advisory mandates (including those covering debt and equity capital markets). The Bank's cumulative facilitation is almost AED4.6 billion at the end of 2023, increasing from AED2.8 billion at the end of 2022.

For retail banking customers, in 2021 the Bank introduced a range of Sustainable Finance lending products including Energy Efficiency Loans, providing local interest rates in the UAE for solar panels to be retrofitted on to residential properties. The Bank have partnered with Sustainable City to give residents preferential rates on their sustainable housing development and we are looking to enhance this initiative by partnering with other developers in the UAE. With this range of products available, we have seen increase in our Sustainable Finance lending balances during 2023.

#### Our policies

The Group policies consist of the core net zero aligned policies - thermal coal phase out and energy, and broader sustainability policies covering: agricultural commodities, chemicals, forestry, mining and metals, and UNESCO World Heritage Sites and Ramsar-designated wetlands. The Group also apply the Equator Principles when financing projects.

#### Our approach to our own operations

The Bank continue to strive to achieve net zero carbon emissions in our own operations and supply chain by 2030.

#### Reduce, replace, and remove.

The Bank's approach to achieve our ambition of net zero carbon emissions in our operations and supply chain by 2030 revolves around "reduce, replace, and remove". First by focusing on reducing carbon emissions from consumption then by replacing remaining emissions with low-carbon alternatives in line with the Paris Agreement and finally by removing the remaining emissions that cannot be reduced or replaced by procuring, in accordance with prevailing regulatory requirements, high-quality offsets at a later stage.

#### Our energy consumption

In October 2020, HSBC set out our ambition to reduce 50% of our energy consumption by 2030, against a 2019 baseline. We plan to do this by optimising our real estate portfolio, carrying out a strategic reduction in our office space and implementing multiple energy conservation measures. In 2023 the Bank achieved 14% reduction year on year and 32% reduction compared to 2019 (the baseline year).

As part of the Bank's efforts to use clean sources of energy, we continued to adopt the use of renewable power in 2023. The newly installed Solar Photovoltaic (PV) panels in our flagship 54Kwp Jumeirah branch in UAE have started power generation in July 2023. In addition to this, work is in progress for the installation of 338Kwp Solar PV in our UAE headquarters and a 260Kwp solar PV in Jebel Ali Branch transitioning the Banks energy consumption to 4% from renewables.

#### Business travel

As international travel gradually resumes, The bank continue to monitor our CO<sub>2</sub> emissions through internal reporting and review of emissions, internal carbon budgets and the introduction of emissions information at the point of booking. In 2023, travel-related CO<sub>2</sub> emissions was reduced by 22% against the 2019 baseline. We reduce air travel through budget, policy, and education, taking into consideration the carbon emission impact, and adopting lower carbon options where online meetings are not appropriate. For the Bank's business fleet, we continue to pursue the reduction of environmental impacts associated with the vehicles we use in the banks markets and to promote the use of electric vehicles wherever possible. Focus in 2023 has been to ensure that new vehicles ordered are fully electric or hybrid wherever possible.

#### Carbon emissions from our energy and travel in 2023

In 2023, the Bank continued to decrease total CO<sub>2</sub> emissions from energy consumption and travel, achieving a 52% reduction against 2019 baseline.

## Additional information

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### Engaging with our supply chain

Since 2020, the Group have been encouraging our largest suppliers to make their own carbon commitments, and to disclose their emissions via the CDP (formerly the Carbon Disclosure Project) supply chain programme. In 2023, suppliers representing 70% of total supplier spend completed the CDP questionnaire, compared with 63.25% in 2022.

The Group will continue to engage with our supply chain through CDP, and through direct discussions with our suppliers on how they can further support our transition to net zero.

### Our approach to climate risk

The Bank's approach to climate risk is aligned to Group-wide risk management framework and three lines of defence model, which sets out how we identify, assess, and manage our risks. This approach provides the Board and senior management with oversight of our key climate risks. We continue to integrate climate risk within the risk management framework through policies and controls for traditional risks where appropriate.

Through climate risk programme, the Bank continued to embed climate considerations throughout the organization, including through risk policy updates and participating in the Group's annual climate risk materiality assessment. The Bank have developed risk metrics to monitor and manage exposures, and further enhanced our internal climate scenario analysis.

The Bank continue to make progress with the integration of transition and physical risk, through the implementation of client assessments, policy updates, process enhancements and stress testing. The Bank continue to develop our approach to prevent the risk of greenwashing, which has included control enhancements and the delivery of training to employees.

## SOCIAL

As part of HSBC Group, we aim to play an active role in opening up a world of opportunity for our customers, colleagues and communities as we bring the benefits of connectivity and global economy to more people around the world.

### Customers

#### Customer satisfaction and feedback

In the UAE WPB we continue to benchmark our performance against our peers using Strategic Net Promoter System ('sNPS'). In 2023 we achieved a ranking of 1st, improving from rank 2nd in 2022, with better performance achieved across our segments. We have focused on improving first contact resolution through empowerment and collaboration, improving key customer journeys and developing our mobile capabilities.

### Employees

We are opening up a world of opportunity for our colleagues through building an inclusive organisation that values difference, takes responsibility and seeks different perspectives.

There may be times when our colleagues need to speak up about behaviours in the workplace. In the first instance we encourage colleagues to speak to their line manager, and our annual employee Snapshot survey showed that 82% of colleagues have trust in their direct manager, although we recognise there are times when our colleagues may not feel comfortable speaking up through the usual channels. HSBC Confidential is our global whistleblowing channel which allows colleagues to raise concerns confidentially and, if preferred, anonymously (subject to local laws). Our employee Snapshot survey showed that overall 73% of colleagues feel able to speak up through one of our channels when they see a behaviour they consider to be wrong.

We promote an environment where our colleagues are treated with dignity and respect. We are an organisation that acts where we find behaviours that fall short. Our inclusion index measures our colleagues' sense of belonging and psychological safety within the organisation, and in 2023 this was at 71% (+3pt vs 2022).

We aspire to be an organisation that is representative of the communities which we serve. We are committed to increasing senior leadership roles held by females (classified as those at band 3 and above in our global career band structure) and achieved 35.2% in 2023 (+0.3% vs 2022). This will continue to be a key priority in 2024.

We're focused on recruiting and retaining diverse talent and on fair pay and fair progression so we can ensure our colleagues – and particularly our leadership – are representative of the communities we serve.

Employee wellbeing is essential, so we offer all colleagues a wide range of resources that help support their mental, physical and financial wellbeing so they can thrive in and out of work. We are working to ensure that our offices, branches and digital spaces are accessible and safe for all. We also help our colleagues build resilience by ensuring that they are equipped with the skills and knowledge they need to further their careers and undertake experiences that help them fulfil their potential.

### Communities

#### Supporting Communities

##### Community Investment projects

We have been present in the UAE for more than 75 years. We have a long standing commitment to our internal and external stakeholders that we deliver on through our philanthropic activities. In 2023, our charitable giving for the Bank totalled AED10.1 million. We focus on the areas of Future Skills (for young adults and entrepreneurs) and in unlocking next-generation climate solutions to accelerate the transition to net zero.

We offer paid volunteering days, and encourage our people to give time, skills and knowledge to causes within their communities. In 2023, our colleagues gave over 25 hours in their own personal time, for HSBC programmes.

##### Future Skills and Entrepreneurship

In 2023 we supported one of the "C3 Thematic Accelerators", focusing on technology based global early-stage impact-driven entrepreneurs tackling the world's most pressing issue (Energy, Agriculture and Food). The programme ran over a period of 6 months including 2 months of focused training, targeting a total of 10 impact start-ups, and it was showcased at COP28, highlighting HSBC's support to early-stage entrepreneurs.



Additionally, we continued our regional programme “Emerging Board Leaders Fellowship” (EBLF) board accelerator impacting a total of 23 individuals during 2023 cohort. The Fellowship is designed to accelerate high-potential Arabs and North African individuals on their path to the boardroom.

In partnership with Goumbook, we have launched the first regional Regenerative Agriculture Venture Programme, aiming to empower and upskill researchers and students who are addressing fundamental agricultural challenges of the MENAT region. Looking at solutions related to hunger & nutrition, climate change mitigation & adaption, carbon sequestration, soil health, salinity, water scarcity, desertification, biodiversity loss & food security.

In collaboration with the Youth Arab Council and the Posterity Institute we are supporting the creation of an open source curriculum for teaching Sustainability Core Skills, aiming to integrate sustainability concepts into the core curriculum of higher education across the Middle East region. In 2023, we had a total 5 Youth Roundtable with a policy brief recommendation as an outcome of each roundtable topic; In addition, we launched the COP28 Official Youth Toolkit during the MENA Climate Week.

In partnership with the World Green Economy Organisation, London School of Economy and Accenture, we funded a thought leadership report with a focus on different practices for integrating Just Transition in Emerging Markets. The research highlighted barriers, blockers and opportunities and unpacked the critical Social and Governance pillars of ESG that can enable a transition to a green economy that is both just and inclusive. It focused on a south-south collaboration and how it can accelerate the just transition and outline mechanisms to advance these efforts across Egypt, South Africa & India.

#### *Financial Inclusion*

In 2023, we partnered with Global Fund for Widows to implement the Widows’ Saving and Loan Association ('WISALA') programme in Egypt. The programme is a micro-bank created to address the funding gaps of traditional microfinance that excluded widows due to the requirements for furnishing of collateral (i.e. male) co-signatories, both of which a widow has lost, and to offer widows with dignified and empowering access to capital that they need. In 2023 we managed to successfully impact a total of 500 widows in one of the underprivileged villages of Egypt.

#### *Awards*

HSBC UAE was awarded with the Platinum Impact Seal of the National CSR Fund – Majra (the highest category). The Impact Seal is the official federal recognition that certifies, measures and rewards entities in the UAE with leading sustainable impact practices aligned with ESG criteria, the Sustainable Development Goals, and national priorities.

In addition, Tatawwar platform has again been recognised in 2023 with a Gold Award at the Gulf Sustainability Award 2023, as the best Learning and Educational programme. Multi-year and multi-award-winning blended programme empowering students through innovation project.

#### *Climate*

In 2023 the group continued the support on nature-based solutions (NbS) through the Group's Climate Solutions Partnership ('CSP'), a five-year US\$100m philanthropic initiative that aims to identify and remove barriers to scale for climate change solutions. In the UAE, we are collaborating with Emirates Nature-WWF, the Environment Agency in Abu Dhabi and the International Centre for Biosaline Agriculture on a project that aims to provide a science-based innovative approach to strengthen synergies between coastal ecosystems, including mangroves, seagrasses, saltmarshes' conservation and restoration with climate action.

HSBC is also supporting other NbS projects across the region, including Bahrain, in collaboration with UN Habitat, Egypt with American University in Cairo and Türkiye with WWF Türkiye.

In addition to the work around Nature, in 2022 the group launched the UAE Alliance for Climate Action ('UACA') in partnership with Emirates Nature-WWF. At the COP28 Summit in the UAE, UACA launched two digital tools to support the members in their decarbonisation journey.

In COP28, the Group pledged its support for the Energy Transition Accelerator Financing Platform, which aims to scale up the development of renewable energy projects in developing countries. Established in 2021 with initial support from the Abu Dhabi Fund for Development and the International Renewable Energy Agency, the platform brings together public and private institutions. The Group signed alongside the European Bank for Reconstruction and Development, the International Finance Corporation and the Multilateral Investment Guarantee Agency of the World Bank Group.

HSBC Group also became a founding member of the Global Climate Finance Centre, a newly launched UAE-based think tank created to connect public and private financial actors to help accelerate private finance for the transition to net zero.

## **GOVERNANCE**

We remain committed to high standards of governance and we recognise our contribution to building healthy and sustainable societies.

### **How ESG is governed**

We act on our responsibility to run our business in a way that upholds high standards of corporate governance. We are committed to working with our regulators to manage the safety of the financial system, adhering to the spirit and the letter of the rules and regulations governing our industry. We aim to act with courageous integrity and learn from past events to help prevent their recurrence. We strive to meet our responsibilities to society, including through being transparent in our approach to paying taxes. We also seek to ensure we respect global standards on human rights in our workplace and our supply chains through screening and remediation, and continually work to improve our compliance management capabilities. We acknowledge that increasing financial inclusion is a continuing effort, and we are carrying out a number of initiatives to increase access to financial services.

### **Our respect for human rights**

As set out in the Group's Human Rights Statement, we recognise the role of business in respecting human rights. Our approach is guided by the UN guiding Principles on Business and Human Rights ('UNGPs') and the OECD Guidelines for Multinational Enterprises on Responsible Business Conduct.

In 2023, the Group provided practical guidance and training, where relevant, to colleagues across the Group on how to identify and manage human rights risk.

The Group is now focusing on risk management enhancements in two key areas of activity. These are the services we provide to business customers and the goods and services we buy from third parties. The Group is also developing human right guidance for supplier relationships.

## Additional information

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### **Conduct: Our Product responsibilities**

Our conduct approach guides us to do the right thing and to focus on the impact we have on our customers and the financial markets in which we operate.

We are committed to providing customers with products and services that offer a fair exchange of value and meet their financial needs. Good conduct at HSBC means we service our customers ongoing needs and will put it right if we make a mistake.

We have policies and procedures to help deliver right outcomes for our customers, and to maintain orderly and transparent financial markets. Conduct principles are embedded into the way we develop, distribute, structure and execute products and services.

### **Safeguarding data**

We are committed to protecting and respecting the data we hold and process, in accordance with the laws and regulations of the geographies in which we operate. Our Group-wide privacy policy and principles aim to provide a consistent global approach to managing data privacy risk, and must be applied by all of our global businesses and functions.

We conduct regular employee training and awareness sessions on data privacy and security issues throughout the year, including global mandatory training for all our colleagues, along with additional training sessions, where required, to keep abreast of new developments in this space.

We provide transparency to our customers and stakeholders on how we collect, use and manage their personal data, and their associated rights. Where relevant, we work closely with third parties to help ensure adequate protections are provided, in line with our data privacy policy and as required under data privacy law.

We continue to implement industry practices for data privacy and security. Our privacy teams work closely with our data protection officers and industry bodies to drive the design, implementation and monitoring of privacy solutions. We conduct regular reviews and privacy risk assessments, and continue to develop solutions to strengthen our data privacy controls. We continue to enhance our internal data privacy tools to improve accountability for data privacy. We have procedures to articulate the actions needed to deal with data privacy considerations. These include notifying regulators, customers or other data subjects, as required under applicable privacy laws and regulations, in the event of a reportable incident occurring.

### **Our approach with our suppliers**

The Group has an ethical and environmental code of conduct for suppliers of goods and services, which all contracted suppliers are required to comply with. Our supplier management principles and code of conduct are available at [www.hsbc.com/our-approach/risk-and-responsibility/working-with-suppliers](http://www.hsbc.com/our-approach/risk-and-responsibility/working-with-suppliers).

### **Financial crime risk management**

We have continued our efforts to combat financial crime and reduce its impact on our organisation, customers and communities that we serve. Financial crime includes money laundering, terrorist and proliferation financing, tax evasion, bribery and corruption, fraud and sanctions and export control violations. We continue to invest in new technology, including through the application of machine learning to improve the accuracy and timeliness of our detection capabilities. The introduction of new technologies enhances our ability to respond effectively to unusual activity and be more granular in our risk assessments. This helps us to protect our customers, the organisation and the integrity of the global financial system against financial crime.

We operate a zero tolerance approach to bribery and corruption and consider such activity to be unethical and contrary to good governance. Our global financial crime policy requires that all activity must be: conducted without intent to bribe or corrupt; reasonable and transparent; considered to not be lavish nor disproportionate to the professional relationship; appropriately documented with business rationale; and authorised at an appropriate level of seniority.

## Cautionary statement regarding forward-looking statements

This *Annual Report and Accounts 2023* contains certain forward-looking statements with respect to the financial condition, Environmental, Social and Governance ('ESG') related matters, results of operations and business of the bank, and its ability to contribute to the HSBC Group's ESG targets, commitments and ambitions described herein.

Statements that are not historical facts, including statements about the group's beliefs and expectations, are forward-looking statements. Words such as 'expects', 'anticipates', 'intends', 'plans', 'believes', 'seeks', 'estimates', 'potential' and 'reasonably possible', variations of these words and similar expressions are intended to identify forward-looking statements. These statements are based on current plans, estimates and projections, and therefore no undue reliance should be placed on them. Forward-looking statements apply only as of the date they are made. The Bank makes no commitment to revise or update any forward-looking statements to reflect events or circumstances occurring or existing after the date of any forward-looking statements.

Forward-looking statements involve inherent risks and uncertainties. Readers are cautioned that a number of factors, including ESG related factors, could cause actual results to differ, in some instances materially, from those anticipated or implied in any forward-looking statement.

# Corporate governance report

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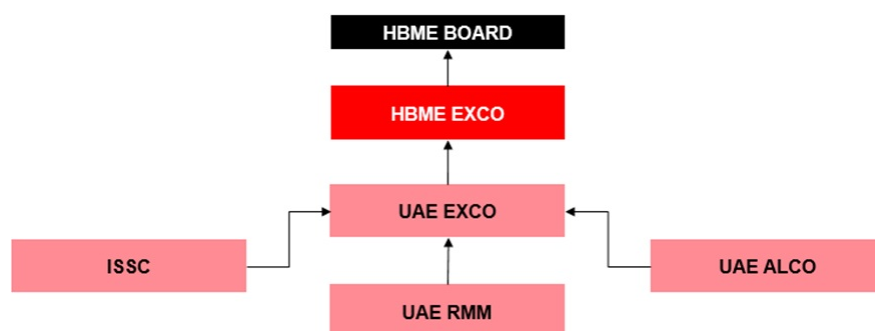
## 1 Overview

The corporate governance report provides details on our Executive Committee ('EXCO'), which is the Board equivalent, senior management, and the Board committees, and outlines key aspects of our approach to corporate governance. The Bank's Corporate Governance Framework and the supporting Corporate Governance Policy are designed to ensure that the Bank has robust corporate governance policies and processes commensurate with its risk profile and systemic importance.

The Bank continues to enhance its corporate governance practices and procedures to ensure that the operations are well managed, with effective oversight and control.

## 2 Organisational and governance structure

The Bank's organisational and governance structure as at 31 December 2023 is provided below:



Certain regulatory exceptions are applicable to the Bank as being a branch of a foreign bank.

## 3 The Board and Executive Committee ('EXCO')

The EXCO is responsible for the exercise of all of the powers, authorities and discretions of the Board so far as they concern the management, operations and day-to-day running of the Bank. The EXCO aims to promote long-term success, contribute sustainable value to the HSBC Group and promote a culture of openness and debate. The EXCO is comprised of diverse and high-calibre individuals with experience globally and in the Group's key markets.

Diversity and inclusion are embedded within the culture of HSBC. The EXCO remains committed to an inclusive culture and recognises the importance of gender, social and ethnic diversity and the benefits different perspectives bring to management. Details on the composition of the EXCO is covered in the following sections.

### Relationship between Board and senior management

The HBME Board delegates day-to-day management of the business and implementation of strategy to the UAE Chief Executive Officer. The UAE Chief Executive Officer is supported in his management of the Bank by recommendations and advice from the EXCO, an executive forum comprising members of senior management that include heads of businesses and functions.

Some of the matters of the Bank are specifically reserved for the HBME Board approval such as approval of the Bank's strategy and annual report, appointment of the UAE Chief Executive Officer, all material HR policies and procedures and changes to any key policies and procedures relating to the monitoring and exercising control over operations including internal audit, risk and compliance.

### Composition of the UAE EXCO

Membership of the EXCO is determined and maintained by the Bank's Chief Executive at his discretion. The EXCO comprises of the following members:

- Chief Executive Officer, UAE – Chair
- Deputy Chief Executive Officer and Chief Operating Officer, UAE
- Head of Commercial Banking, UAE
- Head of Wealth and Personal Banking, UAE
- Head of Global Banking, MENAT
- Head of Markets and Security Services, UAE
- Chief Financial Officer, UAE
- Chief Risk Officer, UAE
- Chief Compliance Officer, UAE

## Additional information

- Head of Islamic Finance
- General Counsel, UAE and MENAT
- Chief Information Officer, UAE
- Head of Human Resources, UAE (position was vacant as at 31 December 2023)

Above list of EXCO members does not include standing attendees as they are not considered as senior managers as per the regulations.

At 31 December 2023, the EXCO had 31% female EXCO representation, with 4 female EXCO members out of 12.

### Governance and oversight

The Bank has a comprehensive range of policies and procedures in place designed to help ensure that its operations are well managed, with effective oversight and controls. The EXCO is fully committed to high standards of corporate governance and also compliance with the UAE Corporate Governance Regulations and Standards for the Banks issued by the Central Bank of the UAE ('CBUAE').

The UAE Chief Executive Officer, supported by the EXCO, is responsible among other matters for promoting the Bank's long-term success and delivering sustainable value to the holding company, setting the Bank's risk appetite and monitoring the risk profile, and managing capital and operating plans for achieving strategic objectives. The EXCO also demonstrates ongoing compliance with all relevant regulations issued by the CBUAE, annual review and changes to the Bank's Corporate Governance Framework and managing any change required by the regulation or strategic direction. Furthermore, the EXCO strengthens decision-making by ensuring collective input to decisions whilst also supporting individuals in discharging their responsibilities; shapes the strategic direction of the Bank's business including Islamic finance; identifies enablers and any relevant functional support required; and drives execution of associated plans in fulfilment of Financial Resourcing Plans and other country strategic objectives.

### EXCO attendance in 2023

The table below sets out the attendance at EXCO meetings in 2023:

Membership		Meeting attendance in 2023
Mohammed Al Marzouqi	Chief Executive Officer, UAE	6/6
Simon Calder	Deputy Chief Executive Officer and Chief Operating Officer, UAE	5/6
Daniel Robinson	Head of Wealth and Personal Banking, UAE	6/6
Nabeel Albroushi	Managing Director, Head of Markets, MENAT, CEO HMES	4/6
Julian Wentzel	Managing Director, Head of Global Banking, MENAT	3/3
Richard Van Der Meer	Head of Corporate and Commercial Banking, UAE	6/6
Ibrahim Hayatuddini	Chief Financial Officer, UAE and MENAT Head of Business Advisory & Insight	5/6
Reem Albanna	Chief Risk Officer, UAE and International Countries	6/6
Sarah Delbecq	Chief Compliance Officer, UAE	6/6
Mohammed Dawood	Head of Islamic Finance	4/6
Buthaina Binfahad	Chief Information Officer	5/6
Justine D Jones	General Counsel, UAE and MENAT	6/6
(Vacant)	Head of Human Resources, UAE	N/A

### Other Senior management committees

The EXCO delegates oversight of certain risk, liquidity and capital, and governance matters to its sub-committees. In addition to the EXCO, there are other senior management committees for governance which are the Risk Management Meeting, the Asset, Liability, and Capital Management Committee and Internal Shariah Supervision Committee.

#### Risk Management Meeting ('UAE RMM')

The UAE RMM is the formal governance meeting of the UAE EXCO established to provide recommendations and advice to the UAE Chief Risk Officer ('CRO') on enterprise-wide management of all risks, including key policies and frameworks of the three lines of defense for the management of risk within the UAE. The UAE RMM serves as the governance body for enterprise-wide risk management with particular focus on risk culture, risk appetite, risk profile and integration of risk management into the Bank's strategic objectives, including the management of all financial crime risks.

The UAE CRO has been granted authority and accountability by the UAE Chief Executive Officer to take decisions related to matters considered at the UAE RMM, except where decision-making authority is the responsibility of another member of the UAE EXCO (e.g., finance-related decisions taken by the UAE CFO). The UAE RMM consists of Reem Al Banna (Chief Risk Officer, UAE), Mohammed Al Marzouqi (Chief Executive Officer, UAE), Simon Calder (Deputy Chief Executive Officer & Chief Operating Officer, UAE) and other senior executives of the Bank most of whom are members of the Executive Committee. The UAE RMM was held seven times in 2023.

#### Asset, Liability, and Capital Management Committee ('UAE ALCO')

The UAE Asset, Liability and Capital Management Committee ('UAE ALCO') is chaired by the Chief Financial Officer and is an advisory committee to provide recommendations and advice to support the Chief Financial Officer's individual accountability for the efficient management of the Bank's assets, liabilities, and capital within the constraints of liquidity and funding ratios, capital ratios, and key balance sheet risks such as interest rate risk, market risk and equity risk.

The UAE ALCO consists of Ibrahim Hayatuddini (Chief Financial Officer, UAE), Mohammed Al Marzouqi (Chief Executive Officer, UAE), Simon Calder (Deputy Chief Executive Officer & Chief Operating Officer, UAE), the Regional Treasurer, MENAT, the Regional Head of Capital Management, MENAT, the Head of Markets Treasury, MENAT, and other senior executives of the Bank most of whom are members of the UAE EXCO. The Committee met six times in 2023.

#### Internal Shariah Supervision Committee ('ISSC')

The ISSC plays a fundamental role in ensuring adherence to the tenets of Shariah. To that effect, the primary role of the ISSC is to make decisions on Shariah matters in an independent and objective manner including advise to management on Shariah matters. The ISSC is also responsible for the review and endorsement of Shariah policies, compliance with the resolutions and standards issued by the CBUAE and Higher Shariah Authority, and performs an oversight role on Shariah related business operations and activities through the Shariah reviews of Internal Shariah Control Section.

The ISSC consists of Professor Aznan Bin Hasan (the chairman of the ISSC), Mohamed Ali Ibrahim Elgari Bineid (the deputy chairman of the ISSC), Dr. Salim Ali Salim Ali Al-Ali (Member), Dr. Mousa Adam Eisa (Member) and Sheikh Tariq Saeed Bujasaim (Member-Trainee). The ISSC met four times in 2023.

## 4 Senior management

Senior management supports the Chief Executive Officer, UAE in the day-to-day management of the business and the implementation of the Bank's strategy.

<p><b>Mohammed Al Marzouqi</b></p> <p><b>Chief Executive Officer, UAE</b></p> <p><b>Skills and Experience:</b> Mohammed has been appointed as HSBC UAE CEO in May 2023, and joined the MENAT Executive Committee regional leadership team. Mohammed is a career HSBC banker and senior leader whose wide experience since joining the Bank in the UAE in 2002 spans retail, finance, and commercial and investment banking. It encompasses roles as regional leadership positions in Commercial Banking and, most recently, Head of Global Banking UAE, a role to which Mohammed was appointed in 2021 and in which he has helped strengthen the Bank's strategic relationships across the Emirates. Mohammed holds a Bachelor Degree in Accounting from Higher Colleges of Technology in Dubai. He also completed H.H. Sheikh Mohammed Bin Rashid Leadership program for future leaders and is a Certified Management Accountant.</p>	<p><b>Simon Calder</b></p> <p><b>Deputy Chief Executive Officer and Chief Operating Officer, UAE</b></p> <p><b>Skills and experience:</b> Simon held senior management roles in the banking sector internationally with expertise in the UK, Australia, Hong Kong and the USA. His experience in banking roles include corporate strategy within commercial banking, trade finance, portfolio management, and regulatory engagement. He is a Fellow of the Associate of Corporate Treasurers and graduated with an MA in Economics from Rhodes University.</p>	<p><b>Daniel Robinson</b></p> <p><b>Head of Wealth and Personal Banking, UAE</b></p> <p><b>Skills and experience:</b> Daniel has over 20 years' experience in financial services, and assumed responsibility of leadership positions across the UK and Middle East. He is passionate about creating an inclusive environment at work and is the Co-Chair of Balance – HSBC's gender focused Diversity and Inclusion committee across the region. He holds an Engineering degree from Oxford Brookes University.</p>
<p><b>Nabeel Albloushi</b></p> <p><b>Head of Markets MENAT, CEO HSBC Middle East Securities LTD ('HMES'), Chairman HSBC Middle East Finance Co.</b></p> <p><b>Skills and experience:</b> Nabeel has over 27 years of experience in banking and financial services, Global Markets Sales, Equity Brokerage, Corporate Banking, Business Strategy development and implementation. Nabeel holds a Master of International Business degree from the University of Wollongong.</p>	<p><b>Richard Van Der Meer</b></p> <p><b>Head of Corporate and Commercial Banking, UAE</b></p> <p><b>Skills and experience:</b> Richard has over 21 years of experience in the banking industry with HSBC internationally where he held multiple senior roles across Europe, Middle East, USA and Asia. Richard holds a Bachelors's Degree in Commerce-Economics and Business Studies from the University of Edinburgh.</p>	<p><b>Ibrahim Hayatuddini</b></p> <p><b>Chief Financial Officer UAE, and MENAT Head of Business Advisory &amp; Insight</b></p> <p><b>Skills and experience:</b> Ibrahim has over 15 years of experience in the financial services sector with senior roles in the UK and Middle East. His expertise lies in supporting businesses through times of change and stress in highly complex environments, with high regulatory scrutiny and investor focus. Ibrahim is a Chartered Certified Accountant and holds a B.Sc. in Financial Economics from the University of Essex. He also holds a certificate in Fintech from the University of Oxford's Said Business School.</p>
<p><b>Reem Albanna</b></p> <p><b>Chief Risk Officer, UAE and International Countries</b></p> <p><b>Skills and experience:</b> With over 15 years of experience in commercial and Islamic banking, Reem served a variety of roles in risk assessment such as risk officer and wholesale credit manager. Her deep knowledge within the banking industry is focused on wholesale businesses covering SMEs, MM, Large Corporate, Intl Cos, GREs, governments and financial institutions. Reem holds a Master of Business Administration from the London Business School and the UAE GLP Program certification.</p>	<p><b>Sarah Delbecq</b></p> <p><b>Chief Compliance Officer, UAE</b></p> <p><b>Skills and Experience:</b> Sarah has over 14 years of compliance experience in the banking sector. Her experience ranges from boutique investment banking through to large international banking institutions. Sarah holds a Bachelor's Degree in Business Administration &amp; Hospitality from Oxford Brookes University issued in 2001. She is certified by the Association of Certified Anti-Money Laundering (CAMS) and also holds the ICA International Diploma in Compliance, CISI International Investment Management Certificates, CISI DIFC Rules and Regulations Certificate and the CISI FSA Rules and Regulations Certificate, in addition to other industry related qualifications.</p>	<p><b>Mohammed Dawood</b></p> <p><b>Head of Islamic Finance, MENAT</b></p> <p><b>Skills and Experience:</b> Mohammed started his Islamic finance career with HSBC Bank plc in London in 1998. In 2001 he moved across to Dubai and joined the HSBC Amanah team where he spent several years focusing on Islamic credit sales. In 2007 he was appointed as the Global Head of Sukuk origination for HSBC – a role he retained till late 2018, when he was appointed the MENAT Head of Islamic Finance. Mohammed is a member of the UAE Banking Federation's Islamic Banking Committee.</p>

<p><b>Buthaina Bin Fahad</b> <b>Chief Information Office, UAE</b></p> <p><b>Skills and Experience:</b> A dynamic technology leader with over 20 years of experience, Buthaina specializes in driving digital business transformations and innovative technology solutions. Buthaina joined HSBC in October 2022 as the Chief Information Officer UAE. Buthaina holds a Master's degree in Information Systems Management from the Higher Colleges of Technology, UAE and pursuing a Doctorate in Emerging Technologies from Aberystwyth University, UK. Moreover, she completed multiple programs from Harvard University through Mohammed Bin Rashid School of Government, and recently completed Oxford Program in Strategic Leadership in the Era of Disruption. She also excels in strategic planning, project management, and team management.</p>	<p><b>Julian Wentzel</b> <b>Managing Director, Head of Global Banking, MENAT</b></p> <p><b>Skills and Experience:</b> Julian joined HSBC in London in 2015 before moving to Johannesburg in 2016 to head the Global Banking's African business. Julian moved to London in 2019 as Head of Global Banking UK and International Europe. Julian moved to his current position as Head of Global Banking, MENAT in 2022. Prior to joining the bank he was with Macquarie Group as Head of Cash Equities Europe, Executive Director, where he was the Head of the Cash Equities Division for Macquarie in Europe. Julian holds a Bachelor in Commerce -with major in Finance (Economics, Commercial Law, Business Administration) from Rhodes University.</p>	<p><b>Justine Jones</b> <b>Regional General Counsel, MENAT and UAE</b></p> <p><b>Skills and experience:</b> Justine is an English qualified solicitor but has extensive UAE legal experience, having practiced in the Middle East for the last 15 years. Justine studied Law with European Law at Nottingham University in the UK and completed her Legal Practice at Nottingham Law School. Justine started her legal career in private practice at Linklaters LLP in London, specializing in structured finance and securitization. In 2008, Justine relocated to Dubai with Linklaters to help build their capital markets and Islamic finance practice in the Middle East where she worked until 2015 when she joined HSBC. She joined HSBC as a Senior Legal Counsel supporting the Debt Capital Markets business across the region, then became Regional Head of Global Banking and Markets Legal for MENAT in 2016, and in 2018, Justine took on a wider role as Regional Head of both the Global Banking and Markets and Commercial Banking businesses for MENAT. Justine was appointed as General Counsel for the UAE and as Regional General Counsel, MENAT in July 2022.</p>
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### Appointment process of the senior management

The UAE Human Resources Nomination Committee ('Nomination Committee') oversees the selection and appointment of the Bank's senior management. Certain senior management roles are subject to the approval of the CBUAE. Approval of the Nomination Committee is required prior to seeking the authorisation from the CBUAE for senior management appointment.

The nomination committee consists of Mohammed Al Marzouqi (Chief Executive Officer, UAE), Simon Calder (Deputy Chief Executive Officer & Chief Operating Officer, UAE), Moustafa Raouf (Country Head of Human Resources, UAE) and Reem Albanna (Chief Risk Officer, UAE).

## 5 Remuneration

### Remuneration principles

The Bank's approach to remuneration is underpinned by HSBC Group's reward strategy and proposition. Our goal is to deliver a unique and exceptional experience to energise colleagues to perform at their best and to sustain our performance. This is critical to strengthening our ability to attract, retain and motivate the people we need, in competitive labour markets where employee expectations continue to evolve. Our approach is centered on our purpose and values, and our reward principles and commitments are:

- We will reward our employees responsibly through fixed pay security and protection through core benefits, a competitive total compensation opportunity, pay equity, and a more inclusive and sustainable benefits proposition over time.
- We will recognise employees' success through our performance culture and routines, including feedback and recognition, pay for performance, and all employee share ownership opportunities.
- We will support our employees to grow through our proposition beyond pay, with a focus on future skills and development, support for well-being, and flexibility.

Pay is an important part of our overall proposition. Our focus is improving transparency and clarity for colleagues, so they understand better how we make pay decisions.

### Our approach to workforce remuneration

Total compensation, which comprises fixed and variable pay, with variable pay differentiated by performance and demonstration of value-aligned behaviours. Some of the key features of our remuneration framework are:

- Fixed pay: To attract and retain employees with market competitive pay for the role, skills and experience required.
- Benefits: To support the physical, mental and financial health of a diverse workforce in accordance with local market practice.
- Annual incentive: To incentivise and reward performance based on annual financial and non-financial measures consistent with the medium-to long-term strategy, stakeholder interests and values-aligned behaviours
- Deferral: To align employee interests with the medium- to long-term strategy, stakeholder interests and values-aligned behaviours.

### Alignment between Risk and Reward

Our remuneration practices promote sound and effective risk management to support our business objectives and the delivery of our strategy. This is ensured through the consideration of Group performance based on a range of financial, non-financial and contextual factors when determining the variable pay pool. We use a countercyclical funding methodology, with both a floor and a ceiling, with the payout ratio generally reducing as performance increases to avoid pro-cyclicality. The floor recognises that even in challenging times, remaining competitive is important. The ceiling recognises that at higher levels of performance it is not always necessary to continue to increase the variable pay pool, thereby limiting the risk of inappropriate behaviour to drive financial performance.

The main quantitative and qualitative performance and risk metrics used for assessment of performance include:

- Group and business unit financial performance, considering contextual factors driving performance, and capital requirements.



- Current and future risks, taking into consideration performance against the risk appetite, financial and resourcing plan and global conduct outcomes; and
- Fines, penalties, and provisions for customer redress, which are automatically included in the Committee's definition of profit for determining the pool.

Other factors supporting alignment of risk and reward include, assessment of individual performance with reference to relevant financial and non-financial objectives, assessing remuneration of staff in control functions according to a balanced scorecard of objectives specific to the functional role they undertake, a framework to apply adjustments to variable pay for individuals to reflect detrimental and positive conduct and application of malus and clawback to deferred awards. Identification of Material Risk Takers ('MRT') at the HSBC Group level is in accordance with specific qualitative and quantitative criteria and at the Bank level MRTs are identified in accordance with the UAE Central Bank requirement to ensure compliance with local regulation.

### **Governance framework and oversight**

The Group Remuneration Committee is responsible for setting the overarching principles, parameters and governance of the Group's remuneration framework for our colleagues, and the remuneration of executive Directors, the Group Chairman and other senior Group colleagues. The Committee regularly reviews the framework to ensure it supports the Group's purpose, values, culture and strategy, as well as promoting sound risk management. The Committee also reviews the framework to satisfy itself that it complies with the regulatory requirements of multiple jurisdictions. At Bank level, UAE senior management executive committee ('EXCO') and HBME Chairman's committee discharges local governance requirements.

## **6 Assurance statement by the management**

The Bank established a process to review and confirm that, in all material respects, the internal policies established to ensure compliance with the Central Bank's Regulations and Standards on Corporate Governance, Risk Management, Internal Controls, Compliance, Internal Audit, Financial Reporting, External Audit and Outsourcing and were reviewed within the last year.

Attestation of compliance with the above is derived from three principle areas:

### **1. Annual review of policies and procedures**

Under our Risk Management Framework ('RMF'), our policies and procedures are reviewed at least on an annual basis to ensure that they remain up-to-date, accurate, relevant and that local policies exist to supplement global policies, where required, to ensure compliance with local regulations.

### **2. Active risk management and three lines of defence**

Issues can be identified through control owners and operators within the first line through regular control testing, control monitoring, internal or external triggers, and through read across activity from reports arising in other areas of the HSBC Group. This first line activity is complemented through the Risk Stewards, whom challenge risk owners regarding risk assessments, help to set and shape policy responses and provide subject matter expertise to support regulatory engagements. Internal audit provides a third line of defence through direct audits of regulatory compliance, Global audits which include UAE within scope and through provision of global reports for management read across. Any issues arising from these three activities are captured systematically through internal systems that capture and record these items. These systems have been reviewed to identify any areas of material breach in the specified Central Bank regulations above.

### **3. Regulatory Development Processes**

An 'Open Regulations' mechanism exists to capture any new regulations and track progress on implementation of regulatory changes. To the extent that there are any changes to existing regulations covered by the scope of the Corporate Governance Requirements, these changes will be assessed, implemented and tracked through this established process. The Open Regulations tracker also captures known regulatory breaches, associated actions and timelines. Where there is inability to meet specified regulatory deadline, a remediation plan is recorded in system, and governed through the UAE Risk Management Meeting. Throughout the issue lifecycle, oversight, concurrence and approvals are obtained from Risk Stewards, designated management and at the relevant governance forums.

### **Outcome**

Having completed the attestations process, the Bank has not identified any substantive or material deficiencies in compliance with the relevant UAE Central Bank regulations.



# Annual Report of the Internal Shari'ah Supervision Committee of HSBC Bank Middle East Limited, UAE Operations ('the Institution')

Issued on: 22 January 2024

**To: Shareholders of HSBC Bank Middle East Limited**

After greetings,

Pursuant to requirements stipulated in the relevant laws, regulations and standards ('the Regulatory Requirements'), the Internal Shari'ah Supervision Committee of the Institution ('ISSC') presents to you the ISSC's Annual Report regarding Shari'ah compliant businesses and operations of the Institution for the financial year ended on 31 December 2023 ('Financial Year').

## 1. Responsibility of the ISSC

In accordance with the Regulatory Requirements and the ISSC's charter (including the ISSC Terms of Reference), the ISSC's responsibility is stipulated as to:

- a. undertake Shari'ah supervision of all businesses, activities, products, services, contracts, documents and business charters of the Institution; and the Institution's policies, accounting standards, operations and activities in general, memorandum of association, charter, financial statements, allocation of expenditures and costs, and distribution of profits between holders of investment accounts and shareholders ('Institution's Activities') and issue Shari'ah resolutions in this regard, and
- b. determine Shari'ah parameters necessary for the Institution's Activities, and the Institution's compliance with Islamic Shari'ah within the framework of the rules, principles, and standards set by the Higher Shari'ah Authority ('HSA') to ascertain compliance of the Institution with Islamic Shari'ah.

The senior management is responsible for compliance of the Institution with Islamic Shari'ah in accordance with the HSA's resolutions, fatwas, and opinions, and the ISSC's resolutions within the framework of the rules, principles, and standards set by the HSA ('Compliance with Islamic Shari'ah') in all Institution's Activities, and the Board bears the ultimate responsibility in this regard.

## 2. Shari'ah Standards

In accordance with the HSA's resolution (No. 18/3/2018), and with effect from 01/09/2018, the ISSC has abided by the Shari'ah standards issued by the Accounting and Auditing Organization for Islamic Financial Institutions ('AAOIFI') as minimum Shari'ah requirements, in all fatwas, approvals, endorsements and recommendations, relating to the Institution's Activities without exception.

## 3. Duties Fulfilled by the ISSC During the Financial Year

The ISSC conducted Shari'ah supervision of the Institution's Activities by reviewing those activities and monitoring them through the internal Shari'ah control division or section, internal Shari'ah audit in accordance with the ISSC's authorities and responsibilities, and pursuant to the Regulatory Requirements in this regard. The ISSC's activities included the following:

- a. Convening 4 meetings during the year.
- b. Issuing fatwas, resolutions and opinions on matters presented to the ISSC in relation to the Institution's Activities.
- c. Monitoring compliance of policies, procedures, accounting standards, product structures, contracts, documentation, business charters, and other documentation submitted by the Institution to the ISSC for approval.
- d. Ascertaining the level of compliance of allocation of expenditures and costs, and distribution of profits between investment accounts holders and shareholders with parameters set by the ISSC.
- e. Supervision through the internal Shari'ah control division or section, internal Shari'ah audit of the Institution's Activities including supervision of executed transactions and adopted procedures on the basis of samples selected from executed transactions, and reviewing reports submitted in this regard.
- f. Providing guidance to relevant parties in the Institution – to rectify (where possible) incidents cited in the reports prepared by internal Shari'ah control division or section, Shari'ah audit and issuing of resolutions to set aside revenue derived from transactions in which non-compliances were identified for such revenue to be disposed towards charitable purposes.
- g. Approving corrective and preventive measures related to identified incidents to preclude their reoccurrence in the future.
- h. Communicating with the Board and its subcommittees, and the senior management of the Institution (as needed) concerning the Institution's compliance with Islamic Shari'ah.

The ISSC sought to obtain all information and interpretations deemed necessary in order to reach a reasonable degree of certainty that the Institution is compliant with Islamic Shari'ah.

## 4. Independence of the ISSC

The ISSC acknowledges that it has carried out all of its duties independently and with the support and cooperation of the senior management and the Board of the Institution. The ISSC received the required assistance to access all documents and data and to discuss all amendments and Shari'ah requirements.

## 5. The ISSC's Opinion on the Shari'ah Compliance Status of the Institution

Premised on information and explanations that were provided to us with the aim of ascertaining compliance with Islamic Shari'ah, the ISSC has concluded with a reasonable level of confidence, that the Institution's Activities are in compliance with Islamic Shari'ah, except for the incidents of non-compliance observed, as highlighted in the relevant reports and/or raised by the Internal Shariah Control Section. The ISSC also provided directions to take appropriate measure in this regard.

Signatures of members of the Internal Shari'ah Supervision Committee of the Institution

*[Signature]*

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